

Welcome!

Adding Foundational Community Supports to Your Organization's Book of Business



Interactive Poll

Who is Joining Us Today?

About CSH

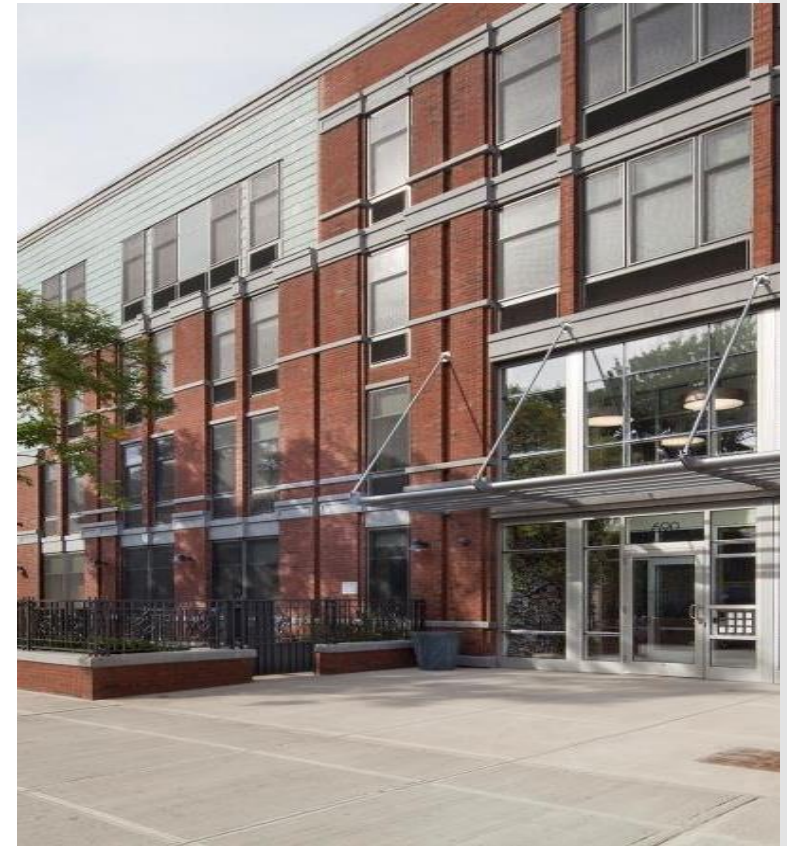
Advancing Housing Solutions That



Improve lives of
vulnerable people



Maximize
public resources

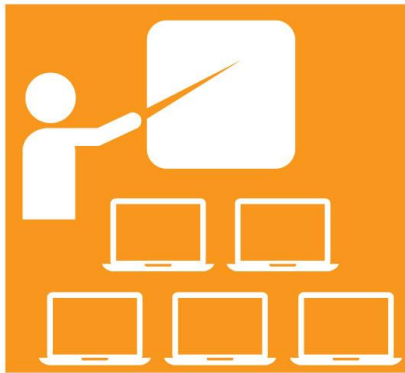


Build strong,
healthy communities



Supportive Housing TRAINING CENTER

Your Source for Professional Development



Webinars



**Self-Paced
Online Classes**



Workshops



**Customized
Solutions**

csh.org/training

Yes!

Will we receive the slides from today and access to the recording after today's session?



Presenter Introductions



Brooke Page



Dr. Marcella Maguire



Debbie Thiele

Webinar Series Overview

10/18/18

- **Adding Foundational Community Supports to Your Organization's Book of Business**

11/1/18

- **Learning from Los Angeles: The historical milestones that launched critical resources to address homelessness**

11/15/18

- **Learn how to braid Foundational Community Supports with other funding sources**

Overview of Webinar Content

- Supportive Housing and Medicaid
- Introduction to FCS
- Adding Foundational Supports to Your Agency's Book of Business
 - Service Delivery
 - Revenue
 - Provider Requirements
- Additional Resources
- Questions and Answers

Supportive Housing and Medicaid

Washington State Foundational Community Supports

FCS is a game changer for providers who want to serve the most vulnerable people in Washington State.

FCS will end chronic homelessness and unnecessary institutionalization for 4,000 people.



Supportive housing pairs affordable housing with tenancy support services to help the most vulnerable people live with autonomy, dignity, and respect.



Health insurance is stepping up to pay for tenancy supports and supported employment *in addition to* traditional health services.



Medicaid



Health
Insurance

Service Delivery

Washington State Foundational Community Supports

Services

Good news--if you are providing supportive housing services today, you are already delivering FCS services!

- ✓ Housing assessments and planning to find the home that's right for your clients
- ✓ Outreach to landlords to identify available housing
- ✓ Connection with community resources
- ✓ Assistance with housing applications and recertification
- ✓ Education, training and coaching to resolve disputes, advocate for tenant needs and keep participants in their homes.



Eligibility

Eligibility for FCS is based on the three key eligibility requirements for supportive housing.

- ✓ **Income:** Eligibility for Medicaid (less than 138% of the poverty level).
- ✓ **Services Need:** Mental health need, substance use need, long-term care need, need for assistance with activities of daily living, or a complex physical condition (such as a chronic medical condition).
*Services must be medically necessary
- ✓ **Housing Risk Factor:** Chronic homelessness, a history of frequent or lengthy institutionalization, frequent adult residential care stays, frequent turnover of in-home caregivers, or a Predictive Risk Intelligence System (PRISM) score of 1.5 or above.

Revenue and Budgeting

Washington State Foundational Community Supports

One of the most reliable, robust sources of supportive housing services funding available.

- ❖ Approximately \$6,300 per person per year + Provisions for enhanced rates
- ❖ Supportive housing caseload of 15 people: \$94,500/year
- ❖ Committed for five years and on the path to entitlement status.



“Exception to Rule”
authorization process is available for additional service units within a 6 month period for participants who have exceptional service needs

Revenue Mechanics

For a 1: 15
staff-to-tenant
caseload ratio

- ✓ The benefit is paid on a per-diem basis at \$105/day.
- ✓ A participant is eligible for 30 days of service within a 6-month authorization periods.
($\$105/\text{day} \times 30 \text{ days} = \$3,150$.)
- ✓ As long as a participant continues to need the services, they are reauthorized for ongoing services.
($\$3,150 \times 2 \text{ authorization periods in one year} = \$6,300$.)
- ✓ (15 FCS participants) x (2 authorization periods) x (30 days of service) x ($\$105/\text{day}$) = $\$94,500/\text{year}$



Building a Caseload and Budgeting

- ✓ Providers can build a caseload with a mix of people who will move into single-site and scattered site supportive housing.
- ✓ To ensure that you will collect services revenue for everyone you serve in a new building, align the eligibility criteria for the building with that of the FCS benefit.
- ✓ Providers can deliver pre-tenancy and tenancy support services. An individual can receive each of these types of services from different providers.
- ✓ Once you collect the revenue, you can choose how to use it.

New
Building
Budget: 42
Units of
Supportive
Housing

Sample Supportive Housing Services Budget

ABC Apartments

42	Tenants
40	Tenants eligible for FCS/Supportive Housing
\$6,300	FCS per tenant per year
\$252,000	Annual services revenue

Provider Requirements

Washington State Foundational Community Supports

Details available online

Amerigroup
An Anthem Company

**Supplemental
Provider Manual**
Foundational Community Supports Program

1-844-451-2828

WA-PM-0022-18

Provider Qualification Highlights

- ✓ Two years' experience in the coordination of Supportive Housing or in the coordination of independent living services in a social service setting under qualified supervision; or
- ✓ Licensed/certified in Supportive Housing Services (WAC 388-877a-0335 or WAC 388-877b-0740) by the DSHS Division of Behavioral Health and Recovery.
- ✓ Commitment to Supportive Housing quality standards and participation in fidelity reviews
- ✓ Demonstrated capacity to ensure adequate administrative and accounting procedures and controls necessary to safeguard all funds and meet program expenses in advance of reimbursement, determined through an evaluation of the agency's most recent audit report or financial review

Adequate administrative and accounting procedures and controls

- ✓ Submit a monthly report on the form provided by Amerigroup within 15 days of the end of each month detailing enrollees served.
- ✓ Provide quarterly progress reports, which include demographic and service information to demonstrate performance outcomes and quality improvement activities as specified by the FCS program.
- ✓ Providers are encourage to submit claims electronically, but Amerigroup will work with providers based on technology capacity.

Data Elements

Providers will participate with and provide data to Amerigroup to facilitate program monitoring and evaluation. Data elements may include but not be limited to:

- Eligibility determinations.
- Service utilization.
- Grievances and appeals.
- Client incidents.
- Outcome measures (such as days in housing)

Claims Submissions shall be submitted electronically specifying the billing code H0043.

Contact
Amerigroup to
Start Accessing
the FCS Benefit
Resources for
your Agency
and Your
Clients!

FCSTPA@amerigroup.com.

- ✓ Total enrollment: 1,858
- ✓ People enrolled in both services: 67
- ✓ -Supportive housing enrollees: 599
- ✓ -Supported employment enrollees: 1,192
- ✓ Enrollment pending: 103
- ✓ Number of contracted providers: 85
- ✓ Number of service locations: 248

FCS Resources

Links to Resources

[FCS Training and Event Calendar](#)

[Amerigroup Washington FCS Provider Info](#)

[Amerigroup Washington FCS Consumer Info](#)

[Health Care Authority FCS Info](#)

[Sign Up For The FCS Newsletter](#)

Questions

How do we
get started?



THANK YOU!



stay connected



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