



HCA Monthly Tribal Meeting

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Tribal Roundtable #1: Dental Managed Care RFP

March 7, 2018

Jessie Dean
Tribal Affairs Administrator
Office of the Director

Welcome, Blessing, Introductions

Agenda

- 9:00 AM Welcome, Blessing, Introductions
- 9:10 AM Development of a Care Coordination Tool for Health and Social Service Programs on the Lummi Nation
- 10:00 AM Tribal Roundtable #1: Dental Managed Care Request for Proposals (RFP)
- Noon Closing

Presentation by Dr. Justin Iwasaki

Development of a Care Coordination Tool for Health and Social Service Programs on the Lummi Nation

Development of Care Coordination Tool for Health and Social Service Programs on the Lummi Nation

Refer to PDF from Lummi Nation

Tribal Roundtable #1

Dental Managed Care Request for Proposals (RFP)



Managed Care Dental Request for Proposal (RFP) Project Overview

Jennifer Coiteux
Business Operations Manager
Medicaid Program Operations and Integrity
March 7, 2018

2017 Legislative Session - SSB 5883

Section 213 (1)(c)

Proviso Overview:

- Directed Health Care Authority (HCA) to contract through a competitive procurement process with licensed dental health plans or managed health plans to provide managed dental care services;
- HCA must contract with 2 plans, where only one is available, fee-for-service will remain;
- HCA must ensure the savings offered by dental plans are actuarially sound;
- No start up costs will be provided to plan(s); and
- Additional dental program savings achieved by the plans beyond those assumed will be used to increase dental provider reimbursement rates.

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Section 213 (1)(c)

Contract *must* include:

- Quarterly reporting requirements to include Medicaid utilization and encounter data by CDT code;
- Direction to increase dental provider network;
- Commitment to retain innovative programs that improve access and care;
- A program to reduce emergency room use for dental purposes;

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Section 213 (1)(c)

Contract *must* include:

- A requirement to ensure that dental care is being coordinated with the PCP for the purposes of integrated care;
- A provision that no less than 85% of the contracting fee be used to offset costs; and
- A provision to ensure contracting fee shall be sufficient to compensate county health departments and FQHCs for dental patient care.

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Section 213 (1)(c)

Managed Care Dental will be implemented January 1, 2019

- Statewide procurement
- Dental plan(s) may vary by region based on network adequacy
- American Indian and Alaska Native populations will have an opt-in option (fee-for-service will remain)

Current Project Status

The following activities are currently underway:

- Drafting of 1915B Waiver
- Drafting of contract language
- Determining network adequacy requirements, based on assumed utilization
- Analysis of dental data
- Drafting of the State Plan Amendment (SPA)
- Draft RFP in 1st round of internal review

Accomplishments To Date

The following tasks have been accomplished:

- Benefits packaged (same benefits as current fee-for-service program)
- Determined client types eligible for services
- Submitted Change Request for ProviderOne system updates
- Actuary selected
- Externally facing website has been published

Dental RFP Timeline

Activity	January 1, 2019 Implementation
1) Draft Dental RFP and All Corresponding Documents	9/5/17 – 2/28/18
2) Informational meeting with potential Bidders	Week of 2/12/18
3) RFP Release Date	5/3/18
4) Bidders Conference	5/9/18
5) Deadline for Bidder Questions	5/11/18
6) HCA Official Answers to Bidder Questions	5/25/18
7) Letter of Intent to Propose and Sign Data Share Agreement Due	6/1/18 (2:00 p.m.)
8) Complaints Deadline	6/22/18
9) Deadline for Proposal Submission, including Provider Network	6/29/18 (2:00 p.m.)
10) Final Network Due	6/29/18
11) Evaluation of Written Proposals	7/2 - /8/1/18
12) Projected Announcement of ASB	No later than 8/6/18
13) Final Contracts Signed	10/1/18
14) Readiness Review	10/1 – 10/31/18
15) Readiness Review Reports Finalized	11/15/18
16) Contract Start Date	1/1/19

Questions?

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More Information:

<https://www.hca.wa.gov/about-hca/apple-health-medicaid/apple-health-dental-moving-managed-care>

Washington State
Health Care Authority

Web: [http://www.hca.wa.gov/
tribal/Pages/index.aspx](http://www.hca.wa.gov/tribal/Pages/index.aspx)

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Thank you!