

11:00 am to 1:00 pm | February 2, 2022

Uninsured Care Expansion Grant Application Training

Note: These materials have been updated to reflect current application submission deadline of 5:00 pm Friday April 22, 2022.





Training Segments

- 1) Overview of HCA's Uninsured Care Expansion Grant & eligibility
- 2) Completing a grant application
- 3) What to expect after submitting an application
- 4) Q&A



- Background and critical information
- Eligible provider and organization types
- Eligible grant fund usage and details
- Eligibility insights
- Uninsured Care Expansion Grant timeline

Segment 1:

Overview of HCA's Uninsured Care Expansion Grant & Eligibility



Background and critical information

Substitute Senate Bill 5092, Sec. 211(60)

- HCA received \$35 million in federal resources to distribute as Uninsured Care Expansion Grants for provision of health care services for uninsured and underinsured individuals under 200 percent of the federal poverty level, regardless of immigration status
- Application deadline was extended from Mar 31 to Fri Apr 22
- Award notifications will occur by May 31
- Funds will be allocated as a lump sum by June 30, 2022, and must be used by June 30, 2024



Eligible provider and organization types

- Federally qualified health center (FQHC)
- Rural health clinic (RHC)
- Free clinic
- Public hospital district
- Behavioral health provider or facility
- Mental health inpatient
- Mental health outpatient

- Substance use disorder (SUD) residential
- Substance use disorder (SUD) outpatient
- Substance use disorder (SUD) withdrawal management
- Both mental health and SUD services
- Behavioral health Administrative Service Organization (ASO)
- Community-based organization (CBO)



Eligible Types of Services

Applicants must provide some or all of listed outpatient care and services:

- The testing, assessment, or treatment of active or long-term effects of COVID-19
- Primary and preventive care
- Behavioral health services
- Oral health care
- Assessment, treatment, and management of acute or chronic conditions, including but not limited to the cost of laboratory, prescription medications, specialty care, therapies, radiology, and other diagnostics
- Outreach and education needed to inform patients and prospective patients that care is available free of charge



Service Delivery

Applicant provides services in some or all of these ways:

- On-site care or care delivered via telehealth
- Referrals to and payments for services provided off-site or to reimburse other providers or facilities for the cost of care
- Provide outreach and education to inform patients and prospective patients that this grant-funded care is available free of charge



Organization Location

Applicant serves Washington State clients under the following circumstances:

- All service sites that receive this grant funding must be located within Washington State, however, the organization itself may have offices or some service sites in other states
- Services are provided at Tribal provider sites within Washington State



Clients Served

Applicant serves some or all of these client populations:

 Uninsured or underinsured individuals under 200 percent of the federal poverty level, regardless of immigration status

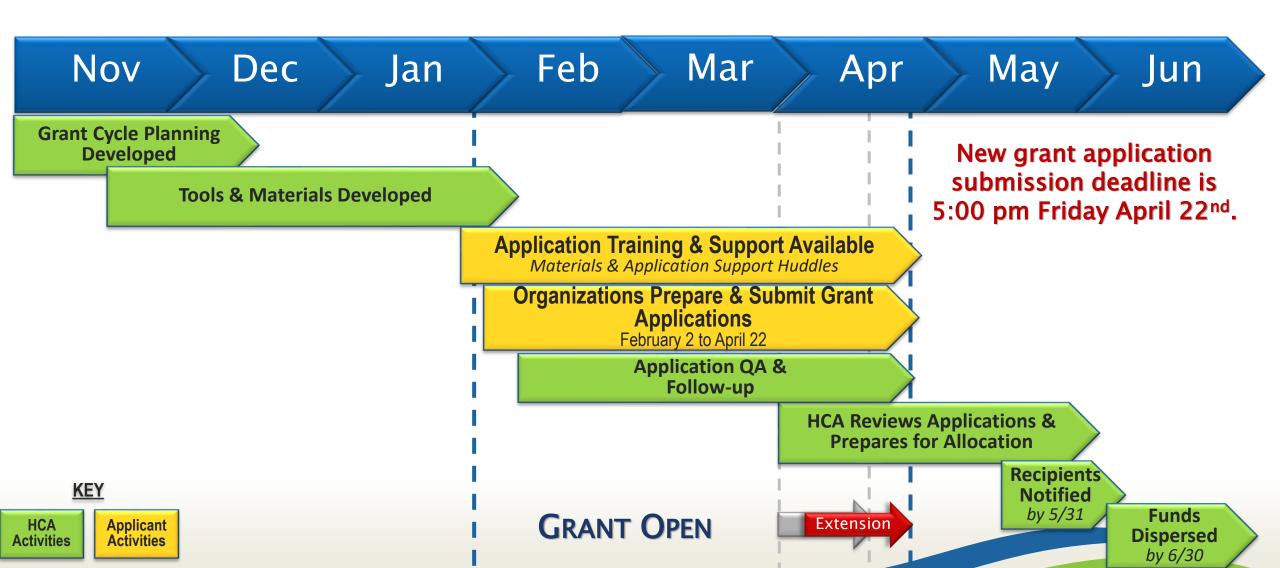


Eligibility insights

- HCA does not require that CBOs hold a contract with an ASO to be eligible if the applicant can document service provision to underinsured or uninsured individuals below 200 percent of the federal poverty level.
- For licensed provider organizations, that licensure is required to be in place at the time any services covered under this grant are provided (both retrospective or prospective services)
- There is no limit to the total number of organizations that can submit applications for funds, as long as each organization meets eligibility criteria



Uninsured Care Expansion Grant Timeline





- Application limitations
- Recommendations before you begin
- Completing a grant application
- Additional required documentation
- Getting application support

Segment 2:

Completing a Grant Application



Application Limitations

- 1) The online grant application tool **times out after two hours** of opening the application page:
 - Entered data will no longer save or submit
 - Application data must be re-entered from the beginning
- 2) Online edits cannot be made to the application once submitted
- 3) Only one application per organization can be accepted, regardless of the number of service addresses
- 4) All fields are considered required
- 5) For numeric fields, insert only numbers. Do not add commas, hyphens or other formatting



Recommendations before you begin

- 1) HCA strongly recommends that potential applicants review all materials before beginning the application:
 - ☑ Review all application instructions
 - Refer to the PDF version of the grant application to identify all needed reference information
 - ✓ Fully prepare your organization's responses before entering data into online application
- 2) Follow your organization's process:
 - ☑ Identify your organization's primary grant contact
 - ☑ Confirm your organization's authorized representative agrees to all attestations before submitting online application



Accommodations

- All application requests should be submitted online unless the submitter does not have internet access or there are language barriers
- In the limited circumstances where a paper application or translation is necessary, the applicant/approved designee can send an email to <u>HCAUninsuredGrant@hca.wa.gov</u> or call 360-725-1244 requesting accommodation no later than March 10
 - Include the organization name, primary grant application contact person's name, phone and e-mail, and the reason for the accommodation.
 - HCA will mail and/or translate the application as appropriate.



Key Definitions

- Applicants are encouraged to review key definitions listed in the <u>Uninsured Care Expansion Grant application details</u> document prior to completing their grant application
- Links to definitions are also embedded in the grant application



Getting started – the online application



Take survey | HCA Service Autom: X

Uninsured Care Expansion Grant



Background and Critical Information

This application is in response to Substitute Senate Bill 5092, Section 211(60) which directs the Health Care Authority (HCA) to allocate \$35 million in funds from the coronavirus state fiscal recovery account to distribute grants for the provision of health care services for uninsured and underinsured individuals under 200 percent of the federal poverty level, regardless of immigration status. Funds will be allocated as a lump sum to each awardee by June 30, 2022 and must be fully utilized by June 30, 2024.

Please Note:

- . To be eligible for these grant funds, applicants must provide direct health care services and/or referrals to and payments for services off-site for uninsured and underinsured individuals under 200 percent of the federal poverty level, regardless of immigration status or provide outreach and education to inform patients and prospective patients that care is available free of charge. HCA strongly recommends that potential applicants review the eligibility criteria before starting this application process.
- A response is needed for each question/attestation for the application to be considered complete.
- An attestation statement is required at the end of this application that the organization's authorized representative (usually the Director/Senior Executive) is aware of and approves the content of this submission. However, the organization's primary point of contact may be a different person.
- Each organization may submit only one application for all the services covered at all their service locations.
- The system will time out after two hours. Therefore, HCA strongly recommends that applicants review the instructions and download the PDF version of the application to organize their responses before entering data into the online grant application tool.
- For questions that require a narrative response (e.g. those around retrospective reimbursement, Community Based Organization outreach activities or the process to prevent clients from being billed), it is also recommended that the applicant prepare text responses offline to then simply cut/paste into the online tool. HCA is looking for a maximum of 2 pages of content for those responses.
- For numeric fields, insert only numbers. Do not add commas, hyphens or other formatting.



Organization Information

* 01. Organization name		
* 02. Organization Main Office Address		
	18	



Primary Grant Contact

*	03. Name:
*	04. Title:
*	05. Email:

Authorized Representative

Please provide information for the authorized representative who approves this grant application on behalf of your organization. This is typically the organization's Director/Senior Executive
* 07. Name:
* 08. Title:
* 09. Email:
* 10. Phone:
* 11. What is your Dun & Bradstreet data universal numbering system (DUNS) number?
Range: 0 - 999999999

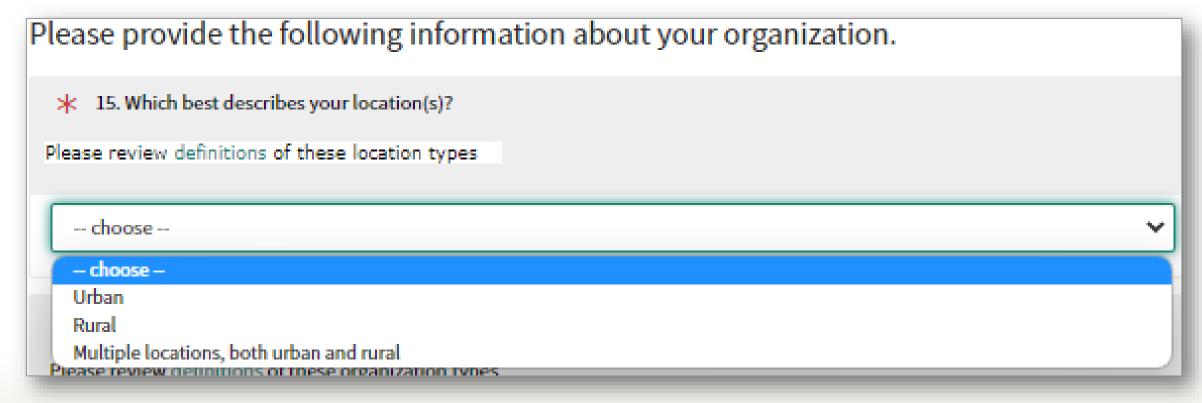


Billing Numbers

What are your billing numbers?
* 12. Enterprise level ProviderOne number (if you have one)
Note: ProviderOne numbers for individual locations are not acceptable. If you do not have a
ProviderOne number, please enter 0.
* 13. State Wide Vendor (SWV) number (if you have one)
If you do not have a SWV number please enter 0
* 14. Organization Employer Identification Number (EIN) or Taxpayer Identification Number
(TIN)
Range: 0 - 999999999



Location Type





Organi	izatior
ty	e

* 16. What best describes your organization type? Check all that apply.
Please review definitions of these organization types
Federally Qualified Health Center (FQHC)
Rural Health Clinic (RHC)
Free clinic
Public hospital district
Behavioral health provider or facility – mental health inpatient
Behavioral health provider or facility – mental health outpatient
Behavioral health provider or facility – Substance Use Disorder (SUD) residential
Behavioral health provider or facility - Substance Use Disorder (SUD) outpatient
Behavioral health provider or facility - Substance Use Disorder (SUD) withdrawal management
Behavioral health provider or facility - both mental health and SUD services
Behavioral health administrative service organization (ASO)
Community Based Organization



Organization Information

* 17. Total organization revenue for 2019
Range: 0 - 999999999
* 18. Total organization revenue for 2020
Range: 0 - 999999999
★ 19. Total number of current clients (current client panel for all services)
Range: 0 - 999999999
* 20. Total number of licensed providers, with a breakdown by type (e.g. ARNP = 3, MHP=6, LMT=10, DDS=4)

Client Information

* 21. Approximate percentage of your organization's clients who do not have health insurance (uninsured).
Please review the definition for uninsured that HCA is using.
% Range: 0 - 100
* 22. Approximate percentage of your organization's clients who are underinsured.
Please review the definition for underinsured that HCA is using.
% Range: 0 - 100
* 23. Approximate percentage of your organization's clients that earn less than 200% of the current federal poverty level.
Please review the definition for federal poverty level that HCA is using
Range: 0 - 100
* 24. Estimated percentage of your organization's clients who lack proper immigration documentation
Range: 0 - 100
* 25. Percent of clients who are Black, Indigenous, People of Color (BIPOC)
% Range: 0 - 100





Uninsured Care Expansion Grant application details

This document describes eligibility criteria, application instructions, and the evaluation process. The application deadline is 5 p.m. Pacific time on April 15, 2022. Late submissions will not be accepted.

Eligibility criteria

Providers and community-based organizations applying for grants must meet the following eligibility criteria:

Provider/organization type

- Federally qualified health center (FQHC)
- Rural health clinic (RHC)
- Free clinic
- Public hospital district
- Behavioral health provider or facility
- Mental health inpatient
- Mental health outpatient

- Substance use disorder (SUD) residential
- Substance use disorder (SUD) outpatient
- Substance use disorder (SUD) withdrawal management
- Both mental health and SUD services
- Behavioral health Administrative Service Organization (ASO)
- Community-based organization (CBO)

HCA does not require that CBOs hold a contract with an ASO to be eligible if the applicant can document service provision to underinsured or uninsured individuals below 200 percent of the federal poverty level.

Tribal providers are eligible to apply for these grant funds.

For licensed provider organizations, that licensure is required to be in place at the time any services covered under this grant are provided (both retrospective or prospective services)

Types of services

Applicant provides some or all of the following outpatient care and services:

Resource: application details



Key definitions

HCA used the following definitions for key components of the grant application:

- Federal poverty level (FPL): as defined by the U.S. Department of Health & Human Services
- Uninsured: The person does not have any coverage for care and services by a third party like Medicare, Medicaid, workers' compensation, or an insurance company.
- Underinsured: For the Commonwealth Fund 2020 analysis, they used a measure of underinsurance that
 accounts for an insured adult's reported out-of-pocket costs over the course of a year, not including insurance
 premiums, as well as their plan deductible. These actual expenditures and the potential risk of expenditures,
 as represented by the deductible, are then compared with household income. Specifically, we consider people
 who are insured all year to be underinsured if:
 - their out-of-pocket costs, excluding premiums, over the prior 12 months are equal to 10 percent or more of household income; or
 - their out-of-pocket costs, excluding premiums, over the prior 12 months are equal to 5 percent or more of household income for individuals living under 200 percent of the federal poverty level (\$25,520 for an individual or \$52,400 for a family of four in 2020); or
 - their deductible constitutes 5 percent or more of household income.
- Citizenship and immigration status
 - Undocumented person means someone who is not lawfully present in the United States per <u>WAC</u>
 - Nonqualified person means someone who is lawfully present in the U.S. but who is not a qualified person, a U.S. citizen, a U.S. national, or a qualifying American Indian born abroad per <u>WAC 182-</u>

Definitions

Client Age Distribution

Please provide a demographic description of clients your organization served utilizing the categories specified below. Age distribution - percentage of clients within each of these age groups served by your organization during 2020 * 26. Age < 19 % Range: 0 - 100 * 27. Age 19-25 % Range: 0 - 100 * 28. Age 26-34 % Range: 0 - 100 * 29. Age 35-44 % Range: 0 - 100 * 30. Age 45-54 % Range: 0 - 100



Gender Distribution

Gender distribution – percentage of clients within each of these gender groups served by your organization during 2020
* 33. Male
% Range: 0 - 100
* 34. Female
% Range: 0 - 100
* 35. Non-binary
% Range: 0 - 100

Ethnicity Distribution

Ethnicity distribution – percentage of clients within each of these ethnicity groups served by
your organization during 2020
* 36. Hispanic
% Range: 0 - 100
* 37. Non-Hispanic
% Range: 0 - 100
* 38. None/unknown/not reported
% Range: 0 - 100

Service Types

* 39. What service types does your organization provide? Check all that apply.
Note: This can include direct services, care delivered via telehealth, as well as referrals to
and payment for services provided off-site related to the following.
Testing, assessment, or treatment of the severe acute respiratory syndrome coronavirus (COVID-19)
Primary and preventive care
Behavioral health services (mental health inpatient or outpatient, substance use disorder inpatient or outpatient, SUD withdrawal management or a combination of these services)
Oral health care
Assessment, treatment, and management of acute or chronic conditions, including but not limited to the cost of laboratory, prescription medications, specialty care, therapies, radiology, and other diagnostics
Outreach and education needed to inform patients and prospective patients that care is available free of charge.

Prior COVID Funds Received

Additional documentation required by April 22

Identify any and all federal, state, or local government financial assistance to help address the COVID-19 related pandemic losses your organization has incurred since January 31, 2020. Type NONE for each question if none received.



* 40. Total COVID funds received
Note: If the organization has received COVID-19 related government financial
assistance, supplemental documentation is required. Please review the required
supporting documentation to submit a complete application section of the grant web
site for more information. This must be received at HCAUninsuredGrant@hca.wa.gov
by April 22, 2022 at 5:00 pm Pacific Time to be considered for funding under this
grant opportunity.
Range: 0 - 99999999
41. Source #1 name
42. Source #1 amount
Range: 0 - 999999

Funding questions

* 47. Amount of COVID-19 relief funding that has been utilized to date
Range: 0 - 99999999
* 48. Amount of COVID-19 relief funding that has not been utilized to date
Note: Organizations with COVID-19 relief funds remaining are still eligible these grant funds.
However, these funds may only be utilized to provide services where other funding sources, such as Families First Coronavirus Response Act (FFCRA) and the American Rescue Plan Act (ARPA), have not already been utilized.
Range: 0 - 99999999
* 49. How much funding are you requesting under this grant?
Range: 0 - 99999999



NOTE: Organizations with COVID-19 relief funds remaining are eligible for Uninsured Care Expansion Grant funds, which may only be utilized to provide services where other funding sources, such as Families First Coronavirus Response Act (FFCRA) and the American Rescue Plan Act (ARPA), have not already been utilized

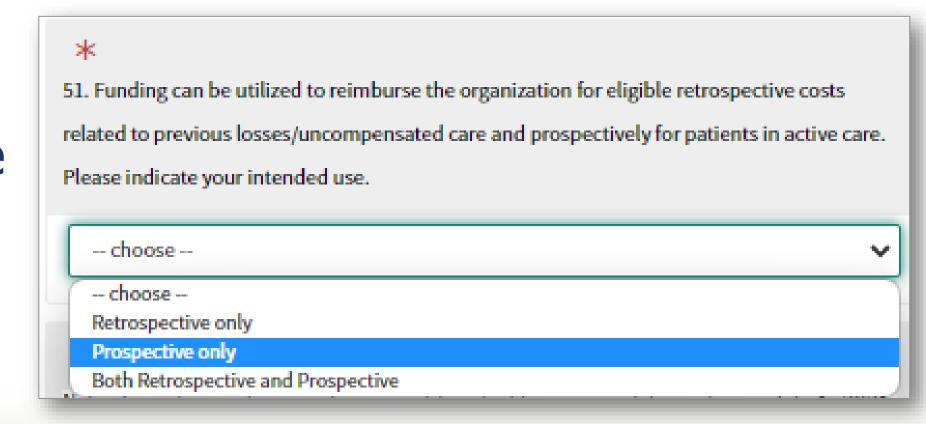
Permissible use of grant funds

Intended use of these funds.

★ 50. Permissible uses of grant funding
Note: Any funds received through this grant must only be utilized for services listed
below. Check all that apply to identify your intended use(s):
Testing, assessment, or treatment of the severe acute respiratory syndrome coronavirus (COVID-19), including facility and provider fees
Primary and preventive care
Behavioral health services (mental health inpatient or outpatient, substance use disorder inpatient or outpatient, SUD withdrawal management or a combination of these services)
Oral health care
Assessment, treatment, and management of acute or chronic conditions, including but no limited to the cost of laboratory, prescription medications, specialty care, therapies, radiology, and other diagnostics
Outreach and education needed to inform patients and prospective patients that care is available free of charge.



Intended use





Retrospective Reimbursement

* 52. For retrospective reimbursement for prior services:

Note: For retrospective reimbursement for eligible services delivered since July 1, 2021, provide a detailed description along with documentation outlining how your organization provided services to uninsured and underinsured clients under 200 percent of federal poverty level regardless of immigration status. Please review the required supporting documentation to submit a complete application section of the grant web site for more information. This must be received at HCAUninsuredGrant@hca.wa.gov by | April 22, 2022 at 5:00 pm Pacific Time to be considered for funding under this grant opportunity.



Required Documentation

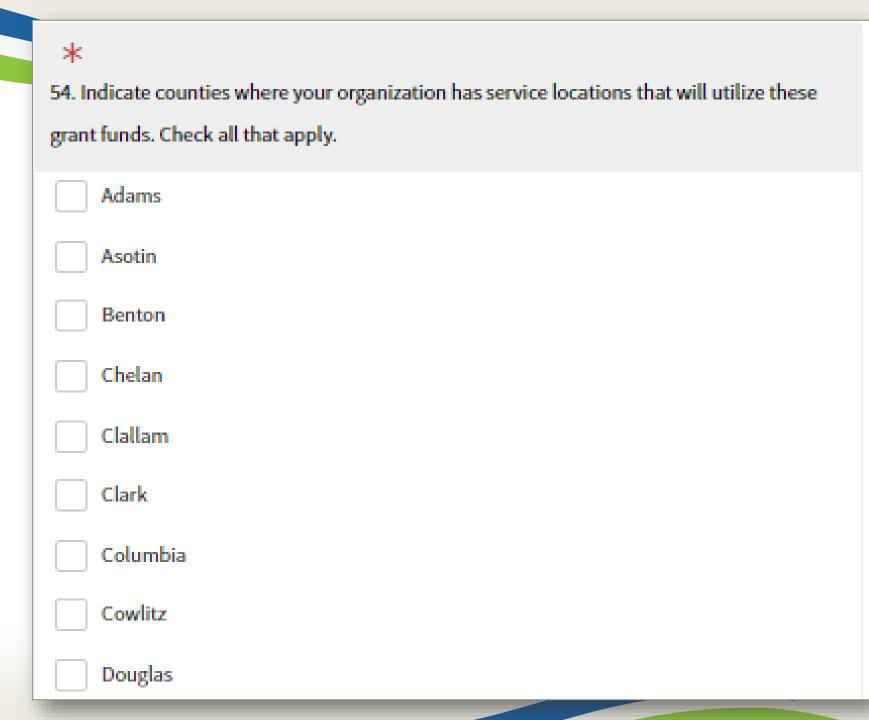
- If requesting retrospective reimbursement for COVID-19 related services, clearly indicate which services not already reimbursed are being requested for reimbursement using grant funds.
- Organizations may request funds for retrospective reimbursement for prior non-COVID related uncompensated services, and must include the following before the April 22, 2022 deadline:
 - Number of non-COVID clients served who were uninsured and underinsured individuals under 200 percent of the federal poverty level, regardless of immigration status
 - Types of non-COVID services provided
- Send to HCA at <u>HCAUninsuredGrant@hca.wa.gov</u> with the subject line: Uninsured Care Expansion Grant Application (name of organization)



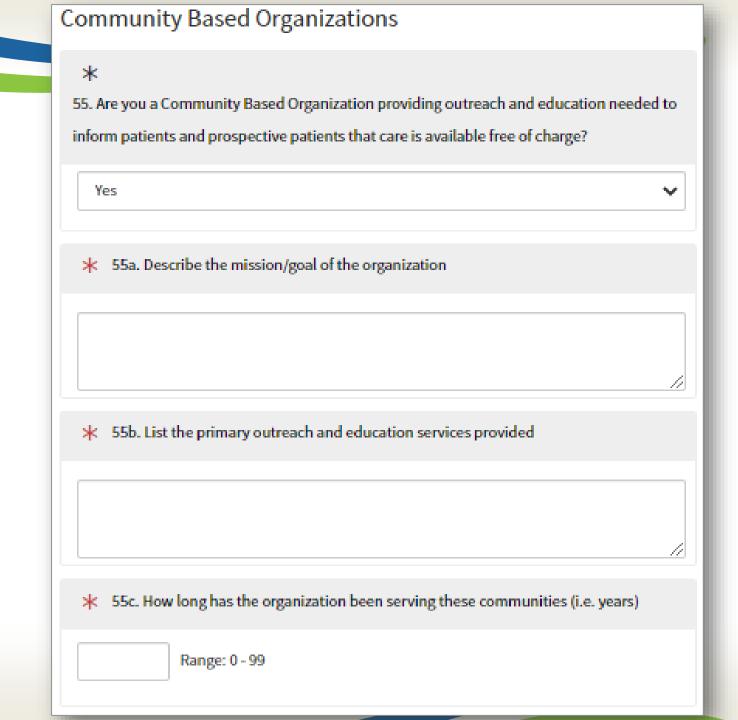
Prospective Services

* 53. For prospective services:	
Briefly describe how you will utilize funds to pay for additional care/services for clients	
How many additional clients could you serve with these funds?	
If no funds for prospective services requested, state NOT APPLICABLE	
	/

County Service Locations

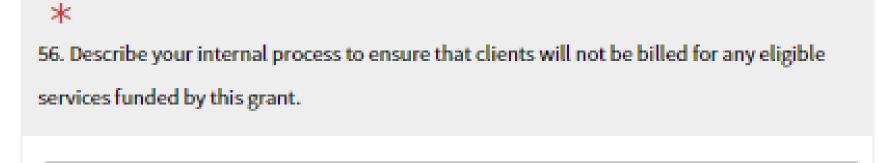


Community Based Organizations



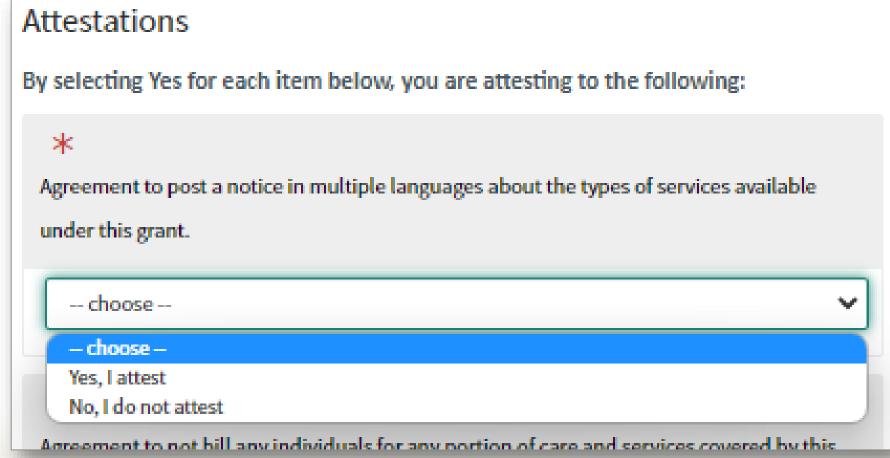


Preventing client billing





Attestations



Submitting your completed application



button.

By entering the name of your signing authority below, your organization is submitting this application.

Please ensure that your information is complete and accurate before hitting the submit

Please contact HCA for the following:

- To answer any questions you may have
- If you need help with the application
- To submit required supporting documentation
- If you need an accommodation due to language barriers or lack of internet access

Submit an e-mail to HCA at HCAUninsuredGrant@hca.wa.gov with the Subject Line: Uninsured Care Expansion GrantApplication — (name of organization) or call 360-725-1244

You will be unable to make changes once you hit Submit

Submit

Cancel



Completed Application

(i) You have completed this survey



E-mail HCA at HCAUninsuredGrant@hca.wa.gov for the following. Use the Subject Line: \$35M Grant Application – (name of organization)

- To answer any remaining questions you may have
- If you need help with the application or need an accommodation
- To submit any supporting documentation required with this application



Additional Required Documentation Reminder

Additional documentation must be submitted before the April 22 deadline in the following circumstances:

- 1) Organizations have previously received COVID-19 relief funds
- 2) Organizations are requesting retrospective payment for eligible services provided within the grant timeframe



Previous COVID-19 relief funds documentation

See the Grant website - additional documentation is required:

- Total amount of COVID-19 relief funding received to date
- Source(s) of the COVID relief funds and amount received from each source
- Amount of COVID-19 relief funding that has been used to date
- Amount of COVID-19 relief funding that has not been used to date
- Total number of COVID-19 clients served who were uninsured and underinsured individuals under 200 percent of the federal poverty level, regardless of immigration status
- Types of COVID-19 services provided



Retrospective reimbursement documentation

- Eligible services must be delivered by appropriately licensed staff with service dates after July 1, 2021
- Provide a detailed description along with documentation outlining how your organization provided services
- Please review the required supporting documentation to submit a complete application
- Required documentation must be received at <u>HCAUninsuredGrant@hca.wa.gov</u> by April 22, 2022 at 5:00 pm Pacific Time to be considered for funding under this grant opportunity.



Getting Application Support

- Application training materials walk through the entire grant application process; available on the HCA grant web page
- Weekly 30-minute grant application support meetings every
 Thursday at 1:00 from February 10 through April 22
- Contact info: <u>HCAUninsuredGrant@hca.wa.gov</u>
 - Please use Subject Line: Uninsured Care ExpansionGrant Application (name of organization)
 - -Call 360-725-1244



HCA's QA Review

- Confirm application questions & attestations are completed
- Confirm required application documentation has been received
- If the application is incomplete, the organization will receive an email and have an opportunity to complete the application
- To be considered eligible for funding consideration, each organization must submit all grant application sections, any requested edits/corrections, and all additional required documentation by April 22, 2022, at 5 p.m. Pacific time



- Confirm ability to receive funds
- Overview of evaluation criteria
- Dispute resolution provisions
- General reporting overview

Segment 3:

What to expect after submitting an application



Confirm ability to receive funds

For funds distribution, applicants must have a ProviderOne number or a Statewide Vendor Number by June 30, 2022:

- Failure to obtain one of these numbers by this date will result in the organization not being eligible for funds.
- HCA strongly encourages all applicants without either of these billing numbers to proactively begin the <u>registration</u> <u>process</u>



Overview of evaluation criteria

HCA will use the following evaluation criteria to assess each grant application:

- Applicant's eligibility to receive grant funds
- Completeness of the organization's application prior to the deadline
- Alignment between Uninsured Care Expansion Grant intent and the organization's proposed usage of requested funds for eligible services within the grant timeline
- Potential impact of organization's proposal expands or sustains the provision of health care services for uninsured and underinsured individuals under 200 percent of federal poverty level, regardless of immigration status
- Clarity and feasibility of the organization's application ensures clients are not billed for services provided with grant funds, and that funds are not used for services where other funds are available
- Evidence that the organization's grant proposal considers community values and priorities in the organization's outreach approach to clients and prospective clients



Dispute resolution provisions

- If an organization disagrees with HCA regarding their grant award or to the grant cycle process, it may invoke the <u>dispute</u> resolution provisions of this grant
- Available on HCA grant website



General reporting overview

- HCA reporting requirements:
 - -annual report, posted on HCA website by June 30 each year
 - Includes amount of funds disbursed
 - Aggregated information submitted by grant recipients
- Grant recipient reporting requirements:
 - Annual report due to HCA by Feb 28 each year
 - Includes data about utilization of services
- Reporting tools and training will be developed and provided to grant recipients



Potential information requests from grantees

- Percent of clients that are uninsured or underinsured
- Percent of clients that are undocumented
- Percent growth in new uninsured or underinsured clients under 200 percent of the federal poverty level that were seen, regardless of immigration status, and for what services
- Percent of funds used for referrals vs direct care
- Percent of funds used for COVID vs chronic care
- For Community Based Organizations: the number of clients referred for care, events held, and communications sent regarding outreach and referral



Potential HCA reporting

- Percent of funding distributed to recipients by June 30, 2022
- Total funding awarded
- Number of Accountable Communities of Health (ACH) with grant recipients
- Distribution of rural recipients vs urban
- Number of organization types who receive grant awards (there are seven types eligible per the grant language)



Add questions to chat "Raise Hand"

Q&A



Helpful Links

- Uninsured Care Expansion Grant application
- HCA Uninsured Care Expansion Grant web page
- Section of budget proviso language describing the grant
- PDF version of the application
- Uninsured Care Expansion Grant application supporting details
- Frequently Asked Questions
- Register for Statewide Vendor Number



Adjourn

Thank you for your participation!