Healthier Washington Quarterly Webinar

The Health Care Authority’s Value-based Purchasing Roadmap
Transforming Health Care in Washington State

Wednesday, October 12, 2016
Any questions?

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To ask about today’s topic:

We will have a question and answer session after the panelists complete their presentations. However, you can text your questions at any time.

Click the green “Q&A” icon on the lower left-hand corner of your screen, type your question in the open area and click “Submit.”
Today’s presenters

• Laura Zaichkin, Healthier Washington Deputy Coordinator, Health Care Authority (HCA)
• Rachel Quinn, Special Asst. for Policy and Programs, HCA
• Kali Klein, Medicaid Transformation Project Health Policy Project Manager, HCA
• Mary Beth Brown, Practice Transformation Support Hub Director, Department of Health
Today’s agenda

- Review Healthier Washington objectives
- The 2016 Paying for Value Survey Results
- HCA’s Value-based Purchasing Roadmap
- How value-based purchasing intersects with the Medicaid transformation demonstration
- The role of practice transformation in value-based purchasing
- Questions and Answers
Healthier Washington

Ensuring care focuses on the whole person

Paying for value

Building healthier communities through regional collaboration
Transforming the system with many public and private partners

- Accountable Communities of Health
- Shared decision making
- Paying for value
- Integrated physical and behavioral health
- Analytics, interoperability and measurement
- Practice transformation support hub
Paying for value
## Payment drives system transformation

<table>
<thead>
<tr>
<th>Status Quo (Volume-Based) System</th>
<th>Transformed (Value-Based) System</th>
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<tbody>
<tr>
<td>Fragmented clinical and financial approaches to care delivery</td>
<td>Integrated systems that pay for and deliver whole person care</td>
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<tr>
<td>Uncoordinated care and transitions</td>
<td>Coordinated care and transitions</td>
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<td>Unengaged members left out of their own health care decisions</td>
<td>Engaged and activated members who are connected to the care they need and empowered to take a greater role in their health</td>
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<tr>
<td>Variation in delivery system performance (cost and quality) with no ties to clinical or financial accountability and transparency</td>
<td>Standardized performance measurement with clinical and financial accountability and transparency for improved health outcomes</td>
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Key strategies

- Purchase high-value care
- Engage purchasers, providers and payers to accelerate transformation
- Align with federal value-based purchasing
Paying for value

Today…

• New payment models operating:
  – Fully integrated care in Southwest Washington
  – Accountable Care Program for state and other public employees

Moving forward…

• Encounter to Value for Federally Qualified Health Center and Critical Access Hospitals
• Practice Transformation Support Hub
Paying for Value Survey
Survey purpose

1. To gauge payers’ and providers’ progress towards implementing Value-Based Payments (VBPs) and to identify barriers impeding desired progress

2. To inform HCA’s current and future health care payment and delivery transformation initiatives

Target respondents:

• Washington State providers and payers
Summary of results

• Quantitative
  Providers’ revenue:
  82% in Fee-For-Service
  18% in Value-based Purchasing

  Payers’ payments:
  70% in Fee-For-Service
  30% in Value-based Purchasing

Qualitative:
• Top values:
  • Willingness to learn/transparency
  • Willingness to move toward risk and alternative payment models
  • Spirit of cooperation and shared governance

Key barriers:
• Disparate data systems
• Timeliness of data
• Patient attribution
The Value-based Purchasing Roadmap
HCA Value-Based Roadmap

- Reward patient-centered, high quality care
- Reward health plan and system performance
- Align payment and reforms with CMS
- Improve outcomes
- Drive standardization
- Increase sustainability of state health programs
- Achieve Triple Aim

2016: 20% VBP
2019: 80% VBP
2021: 90% VBP
By 2021:

- 90 percent of state-financed health care and 50 percent of commercial health care will be in value-based payment arrangements (measured at the provider/practice level).

- Washington’s annual health care cost growth will be below the national health expenditure trend.
Contracting for value

- Shared Risk
- Benefit Design
- Member Experience
- Timely Data
- Care Transformation
Medicaid Transformation Demonstration
Washington’s Medicaid Transformation goals

Achieving the Triple Aim

- Reduce avoidable use of intensive services and settings
- Improve population health
- Accelerate the transition to value-based payment
- Ensure that Medicaid per-capita cost growth is below national trends
Medicaid Transformation = VBP

The movement toward value-based payment models is critical to the success and sustainability of Medicaid Transformation.
Practice Transformation Support Hub
Hub strategies and resources

- Intensive coaching to advance behavioral health integration for enrolled practices

- Regional trainings, technical assistance and referrals for other targeted small and medium sized practices

- Web-based Resource Portal to curate resources to support practice transformation
Hub’s approach

- Prioritize coaching resources for regions stepping up as early and mid-adopters of fully integrated managed care
- Prioritize coaching resources for practices that pilot Healthier Washington payment models
Many coaches are active throughout the state.

Washington has multiple Transforming Clinical Practice Initiatives (TCPI):
- National Rural Accountable Care Consortium
- Pediatric TCPI: led by the Department of Health
  - Peace Health
  - University of Washington

The Hub is proposing to CMMI that practices access Hub resources to fill any gaps not met by other initiatives.
Hub timeline and roll out

- November: Qualis Health begins recruitment into intensive coaching services
- November: Qualis Health begins roll out of Regional Connectors by Regional Service Areas
Any questions?

Click the green “Q&A” icon on the lower left-hand corner of your screen, type your question in the open area and click “Submit.”
Join the Healthier Washington Feedback Network. Sign up at: hca.wa.gov/hw

Send questions to: healthierwa@hca.wa.gov

The Healthier Washington initiative is supported by Funding Opportunity Number CMS-1G1-14-001 from the U.S Department of Health and Human Services, Centers for Medicare & Medicaid Services. The contents provided are solely the responsibility of the authors and do not necessarily represent the official views of HHS or any of its agencies.