How to Braid Foundational Community Supports Funding with Other Funding Sources
About CSH
Advancing Housing Solutions That

Improve lives of vulnerable people
Maximize public resources
Build strong, healthy communities
CSH SUBSCRIPTION SERVICE
New Resources for You

PROFESSIONAL DEVELOPMENT
ACCESS ALL CSH TRAININGS
CONNECT WITH PEERS & EXPERTS

CSH
Supportive Housing Training Center

CSH.ORG/TRAINING
The Most Common Question...

Will we receive the slides and access to the recording after today's session?

Yes! As soon as the recording is available, we will send you a link to the recording as well as the slides.
Debbie Thiele, Managing Director
CSH - Seattle

Brooke Page
Senior Program Manager
CSH - Las Vegas

Kate Baber
Health Policy Analyst
WA State Health Care Authority
Discussion

- What questions do you have about how to braid Foundational Community Supports with other sources?

- Share in chat now, and throughout the webinar!
By the end of this webinar, you will understand:

- The services that FCS pays for in supportive housing and supported employment
- Examples of how FCS can be braided with other sources
- A financial model for estimating your agency’s revenue
Supportive Housing is the Solution

Supportive housing combines affordable housing with services that help people who face the most complex challenges to live with stability, autonomy and dignity.
High Quality Supportive Housing

A variety of housing models exist with common factors including:

Located in within safe neighborhoods with close proximity to:
• Transportation
• Employment opportunities
• Services
• shopping, recreation and socialization.

Services are voluntary and consumer-driven. They focus on ensuring that tenants can obtain and thrive in stable housing, regardless of barriers they may face and should include:

- Housing assessments
- Planning to find the home that’s right for the tenant
- Outreach to landlords to identify available housing
- Connection with community resources
- Assistance with housing applications and recertification
- Education, training and coaching to resolve disputes
- Advocates for tenant needs to keep tenants in their homes.
- Low staff-to-client ratios.
Supportive Housing is the Solution

• 85% of supportive housing tenants are able to maintain housing for at least a year

• Use of the most costly (and restrictive) services in homeless, health care and criminal justice systems declines when living in supportive housing

• Supportive housing tenants choose to participate in services even when they are not a requirement for tenancy
Supported Employment Services

- Individual Placement and Support
- Mainstream Education
- Technical Training
- Competitive Employment
- Job Development
- Integrated Services
- Benefits Planning
- Worker Preference
- Zero Exclusion
- Time-Unlimited Supports

© All rights reserved. No utilization or reproduction of this material is allowed without the written permission of CSH.
Health insurance is Stepping Up to pay for tenancy supports and supported employment in addition to traditional health services.
Pairing FCS with Existing Resources in Washington
Which DVR and FCS services can be braided*?

<table>
<thead>
<tr>
<th>DVR Services</th>
<th>FCS Services</th>
</tr>
</thead>
<tbody>
<tr>
<td>✓ Vocational Rehabilitation Counseling &amp; Guidance</td>
<td>Pre-Employment Services:</td>
</tr>
<tr>
<td>✓ Physical and Mental Restoration Services</td>
<td>✓ Discovery/assessment*</td>
</tr>
<tr>
<td>✓ Counselors for the Deaf and Hard of Hearing</td>
<td>✓ Employment planning</td>
</tr>
<tr>
<td>✓ Assessment Services*</td>
<td>✓ Job development</td>
</tr>
<tr>
<td>✓ Benefits Planning*</td>
<td>✓ Job carving</td>
</tr>
<tr>
<td>✓ Independent Living Services</td>
<td>✓ Benefits education*</td>
</tr>
<tr>
<td>✓ Assistive Technology Services</td>
<td></td>
</tr>
<tr>
<td>✓ Training &amp; Education, including On the Job Training (OJT)</td>
<td></td>
</tr>
<tr>
<td>✓ Support Services (i.e. work clothing, bus passes, etc.)</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Employment-Sustaining Services:</td>
</tr>
<tr>
<td></td>
<td>✓ Career advancement</td>
</tr>
<tr>
<td></td>
<td>✓ Negotiation with employers</td>
</tr>
<tr>
<td></td>
<td>✓ Job analysis</td>
</tr>
<tr>
<td></td>
<td>✓ Job coaching</td>
</tr>
<tr>
<td></td>
<td>✓ Benefits education</td>
</tr>
<tr>
<td></td>
<td>✓ Asset development</td>
</tr>
<tr>
<td></td>
<td>✓ Follow-along supports</td>
</tr>
</tbody>
</table>

*Similar services available under both DVR and FCS may not be provided to the same individual at the same time
Is Harold already receiving high quality supportive housing services that meet fidelity requirements of an evidence-based practice?
What about the other funding?
Repurpose Existing Resources
Is Foundational Community Supports (FCS) Enough?

- Revisit:
  - FCS Revenue Projections
  - Staffing Levels
  - Other Funding Allowable Costs
  - Opportunities for more Rental Subsidy
  - Caseload Ratios
  - Caseload Acuity
Project Based
Section 8

FCS
In Summary:
Revenue Mechanics

For a 1:15 staff-to-tenant caseload ratio

- The benefit is paid on a per-diem basis at $105/day.
- A participant is eligible for 30 days of service within a 6-month authorization periods. ($105/day x 30 days = $3,150.
- As long as a participant continues to need the services, they are reauthorized for ongoing services. ($3,150 x 2 authorization periods in one year = $6,300.)
- (15 FCS participants) x (2 authorization periods) x (30 days of service) x ($105/day) = $94,500/year
New Building Budget: 48 Units of Supportive Housing

### Sample Supportive Housing Services Budget

#### ABC Apartments Revenue

- **48 Tenants**
- **45 Tenants eligible for FCS/Supportive Housing Services**
- **$6,300 FCS per tenant per year**
- **$283,500 Annual services revenue**

#### ABC Apartments Expenses

- **$202,950 3 Tenancy Supports Specialist FTEs @ $62,000 & OTPS**
- **$80,550 Additional Annual Revenue**
Opportunities for utilizing FCS Revenue

Allowable

- Tenancy Support Specialist
- Tailored Salary Levels
- High-Quality Support Housing Staffing Ratio
- Supervision
- Housing and Services Coordination
- Revenue Flexibility
Questions

What does this mean for me?
Webinar Series Overview

10/18/18
- Adding Foundational Community Supports to Your Organization’s Book of Business

11/1/18
- Learning from Los Angeles: The historical milestones that launched critical resources to address homelessness

11/15/18
- Learn how to braid Foundational Community Supports with other funding sources

© All rights reserved. No utilization or reproduction of this material is allowed without the written permission of CSH.
THANK YOU!