

How to Braid Foundational Community Supports Funding with Other Funding Sources

About CSH

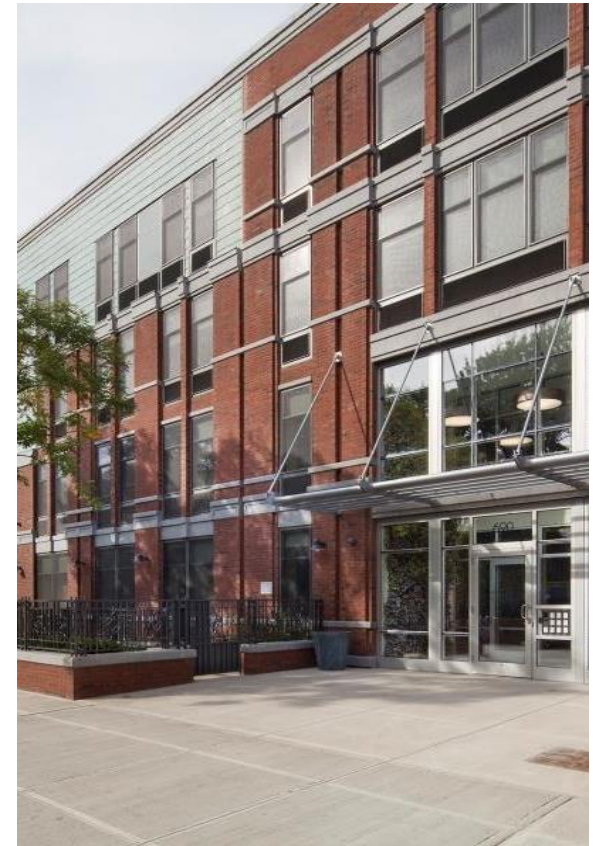
Advancing Housing Solutions That



Improve lives of
vulnerable people



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public resources



Build strong,
healthy communities

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The Most Common Question...

Will we receive the slides and access to the recording after today's session?

Yes! As soon as the recording is available, we will send you a link to the recording as well as the slides.



Your Presenters



Debbie Thiele,
Managing Director
CSH - Seattle



Brooke Page
Senior Program Manager
CSH - Las Vegas



Kate Baber
Health Policy Analyst
WA State Health Care
Authority

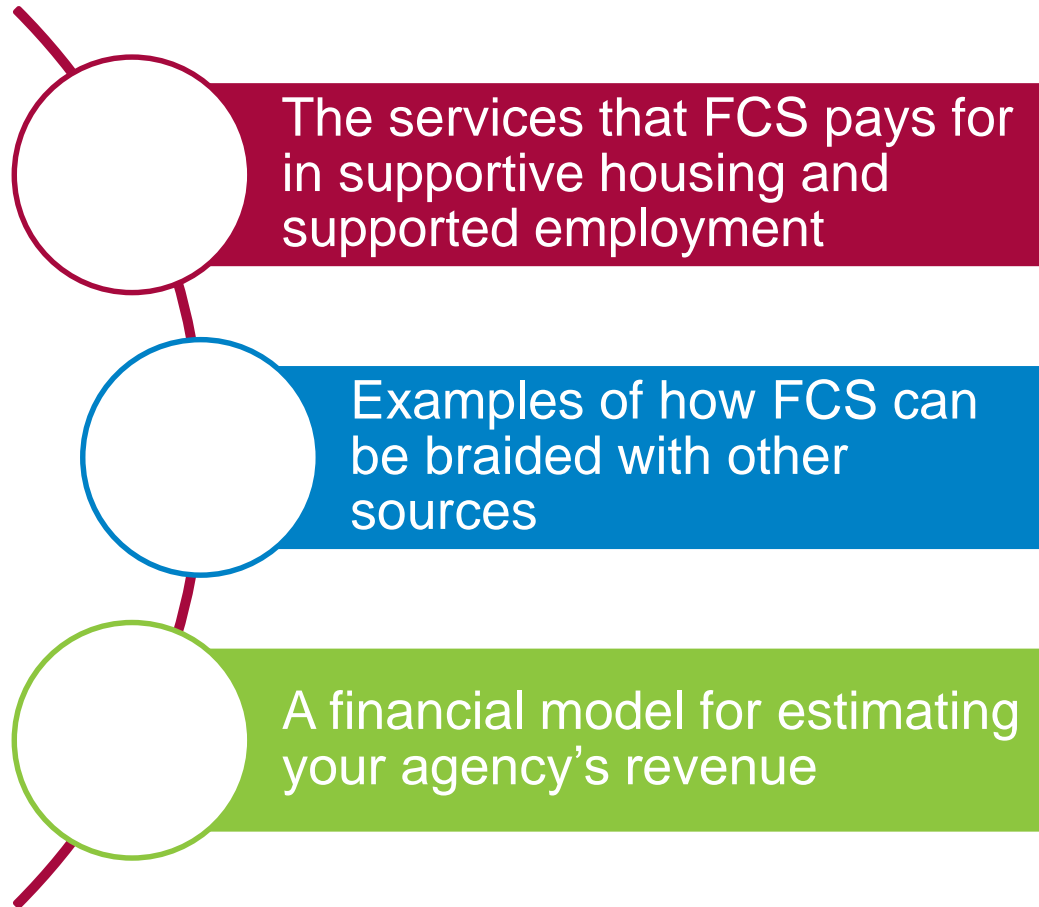
Discussion



- What questions do you have about how to braid Foundational Community Supports with other sources?
- Share in chat now, and throughout the webinar!

By the end of this webinar, you will understand:

Learning Objectives



FCS Services



Supportive Housing is the Solution

Supportive housing combines affordable housing with services that help people who face the most complex challenges to live with stability, autonomy and dignity.

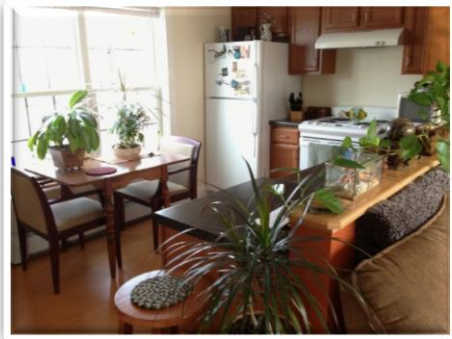
Housing:
Affordable
Permanent
Independent



Support:
Flexible
Voluntary
Tenant-centered
Coordinated Services

High Quality Supportive Housing

A variety of housing models exist with common factors including:



Located in within safe neighborhoods with close proximity to:

- **Transportation**
- **Employment opportunities**
- **Services**
- **shopping, recreation and socialization.**



Services are voluntary and consumer-driven. They focus on ensuring that tenants can obtain and thrive in stable housing, regardless of barriers they may face and should include:

- ✓ **Housing assessments**
- ✓ **Planning to find the home that's right for the tenant**
- ✓ **Outreach to landlords to identify available housing**
- ✓ **Connection with community resources**
- ✓ **Assistance with housing applications and recertification**
- ✓ **Education, training and coaching to resolve disputes**
- ✓ **Advocates for tenant needs to keep tenants in their homes.**
- ✓ **Low staff-to-client ratios.**



Supportive Housing is the Solution

- 85% of supportive housing tenants are able to maintain housing for at least a year
- Use of the most costly (and restrictive) services in homeless, health care and criminal justice systems declines when living in supportive housing
- Supportive housing tenants choose to participate in services even when they are not a requirement for tenancy

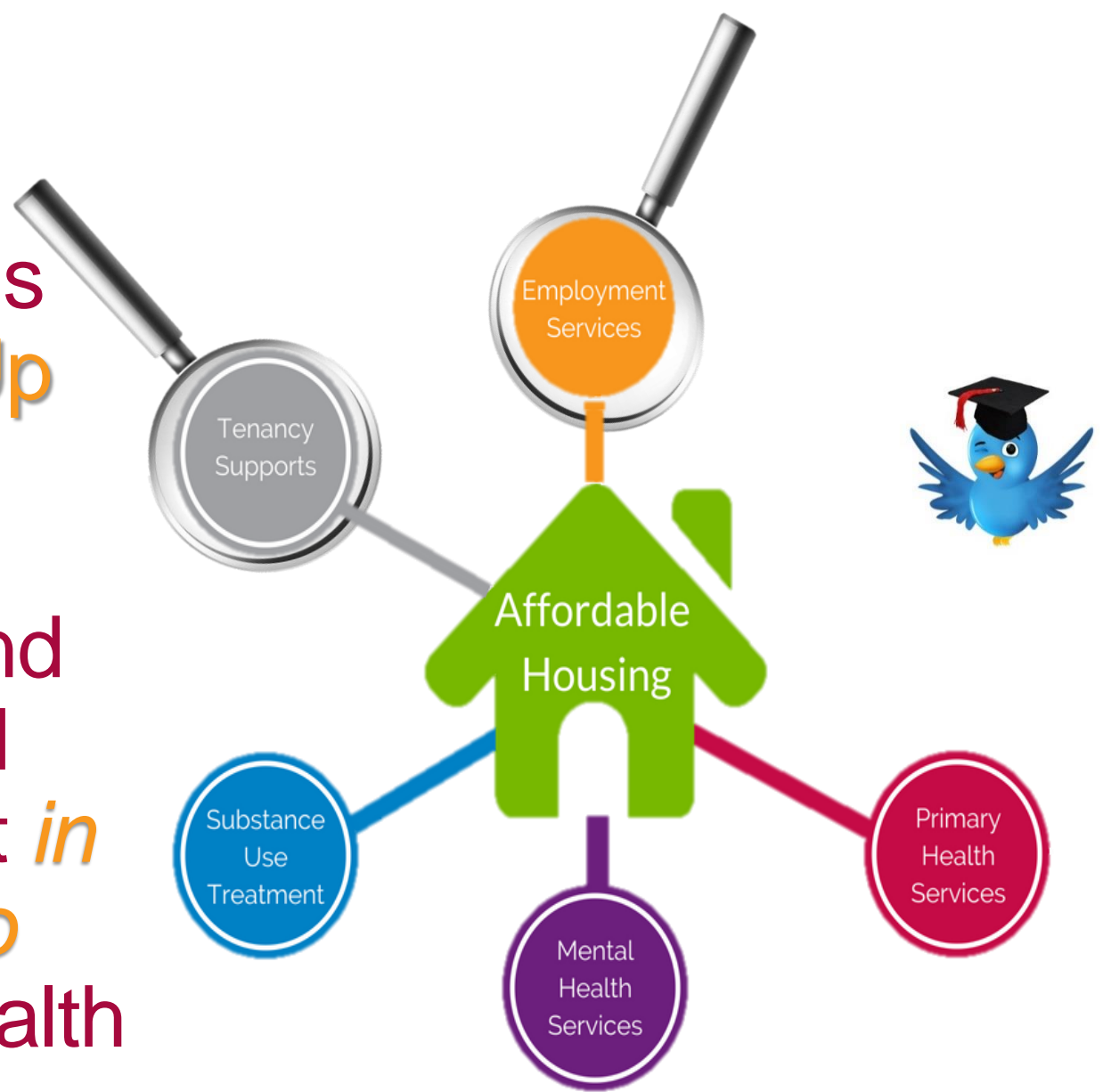


Supported Employment Services

- ❑ Individual Placement and Support
- ❑ Mainstream Education
- ❑ Technical Training
- ❑ Competitive Employment
- ❑ Job Development
- ❑ Integrated Services
- ❑ Benefits Planning
- ❑ Worker Preference
- ❑ Zero Exclusion
- ❑ Time-Unlimited Supports



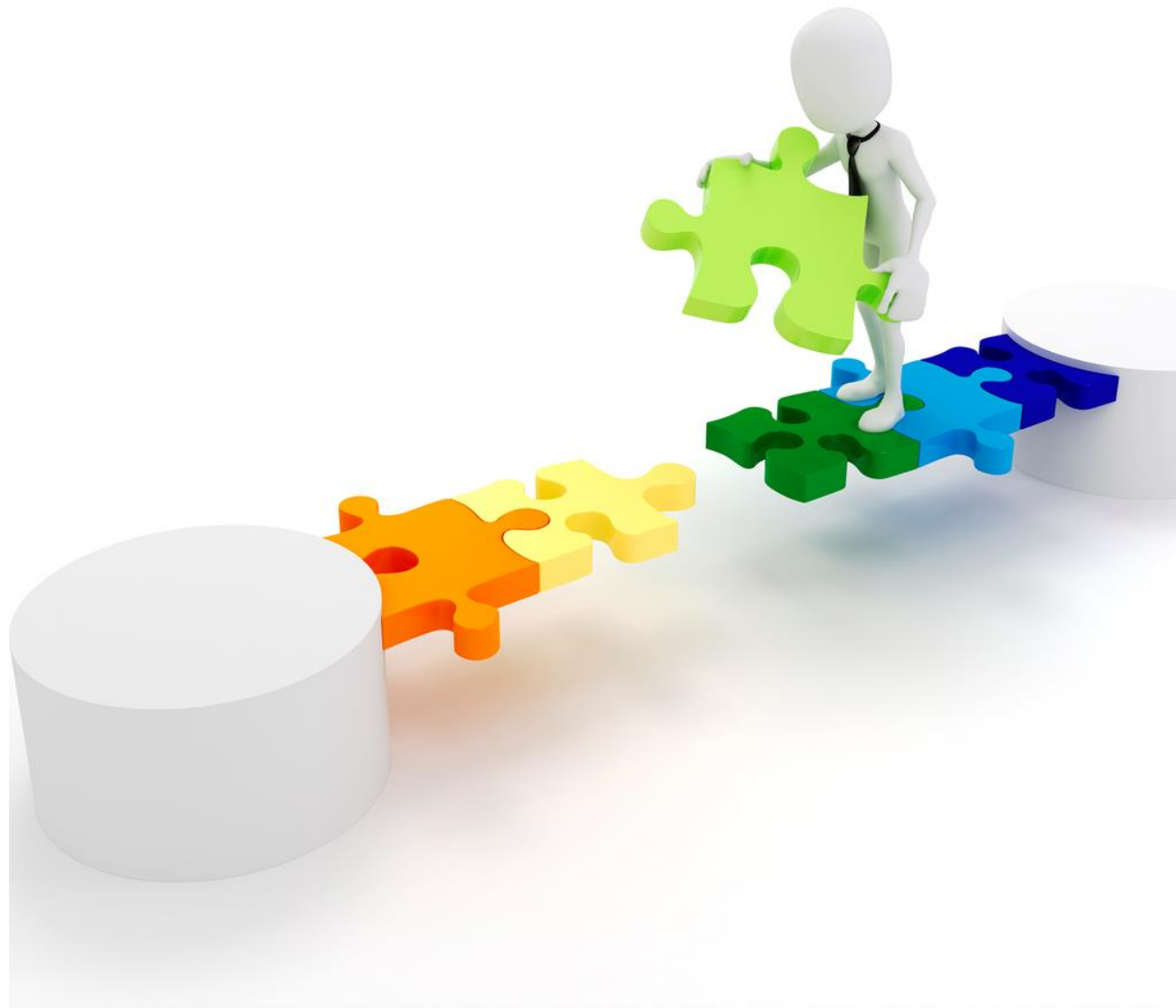
Health insurance is **Stepping Up** to pay for tenancy supports and supported employment *in addition to* traditional health services.



Medicaid



Pairing FCS with Existing Resources in Washington



Which DVR and FCS services can be braided*?

DVR Services	FCS Services	
<ul style="list-style-type: none"> ✓ Vocational Rehabilitation Counseling & Guidance ✓ Physical and Mental Restoration Services ✓ Counselors for the Deaf and Hard of Hearing ✓ Assessment Services* ✓ Benefits Planning* ✓ Independent Living Services ✓ Assistive Technology Services ✓ Training & Education, including On the Job Training (OJT) ✓ Support Services (i.e. work clothing, bus passes, etc.) 	<p>Pre-Employment Services:</p> <ul style="list-style-type: none"> ✓ Discovery/assessment* ✓ Employment planning ✓ Job development ✓ Job carving ✓ Benefits education* 	<p>Employment-Sustaining Services:</p> <ul style="list-style-type: none"> ✓ Career advancement ✓ Negotiation with employers ✓ Job analysis ✓ Job coaching ✓ Benefits education ✓ Asset development ✓ Follow-along supports

**Similar services available under both DVR and FCS may not be provided to the same individual at the same time*

Is Harold already receiving high quality supportive housing services that meet fidelity requirements of an evidence-based practice?

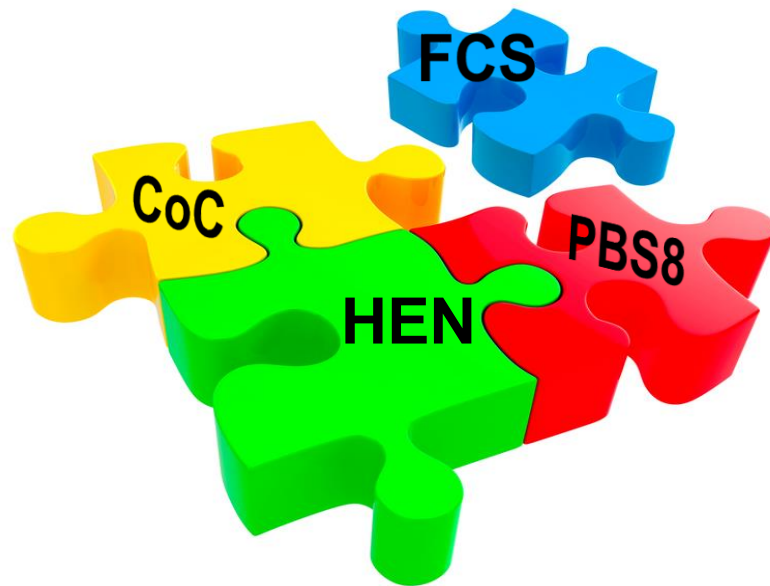


What about the other funding?



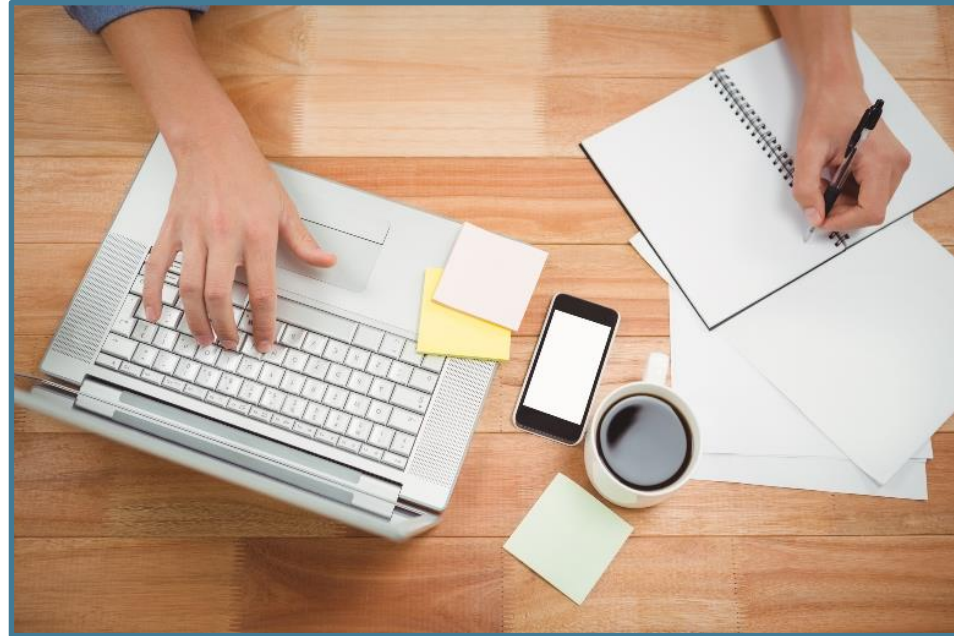
Repurpose Existing Resources

HEN as a Housing Subsidy + **FCS for Tenancy Support Services** = **Quality Supportive Housing**



Is Foundational Community Supports (FCS) Enough?

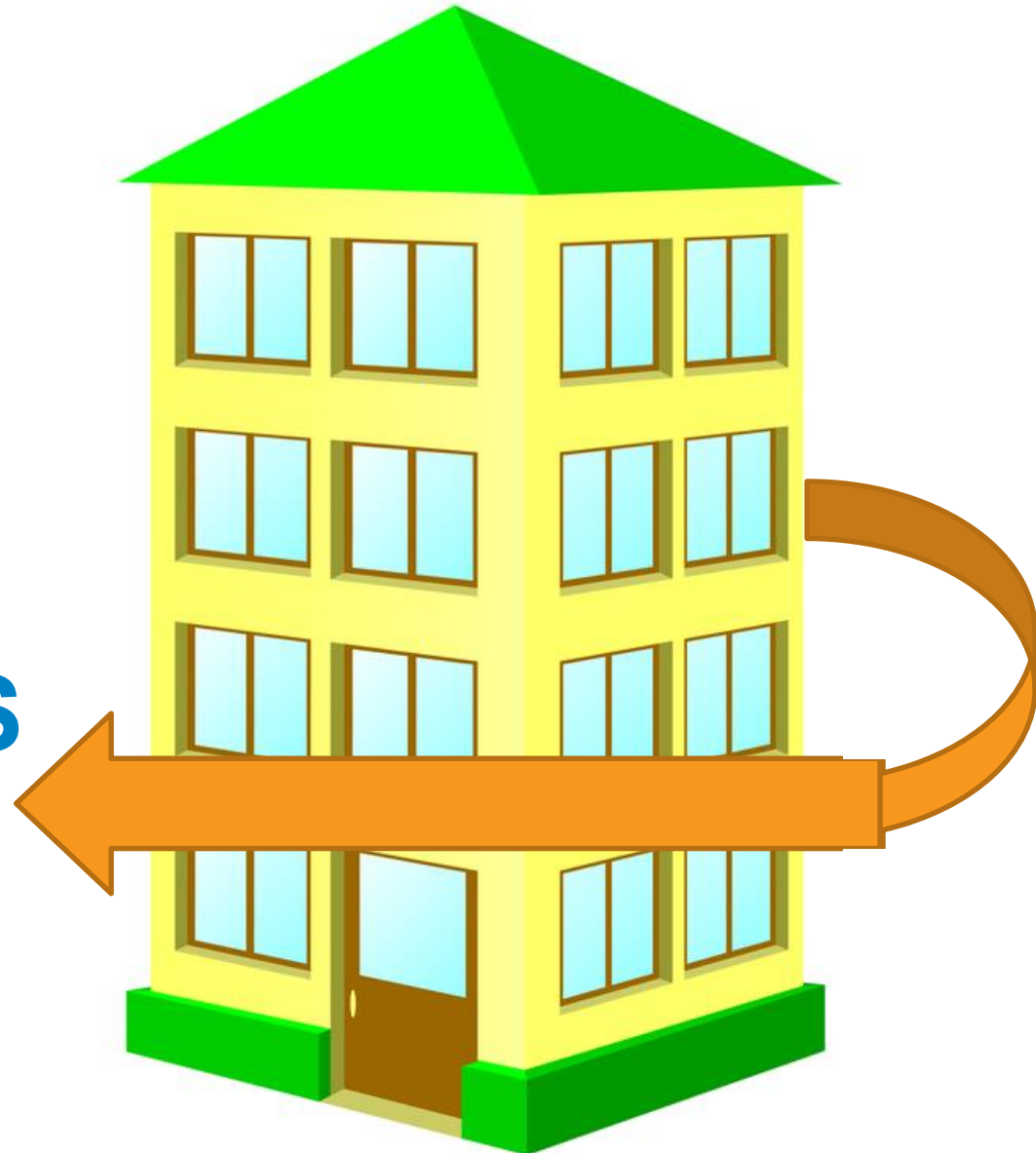
- Revisit:
 - FCS Revenue Projections
 - Staffing Levels
 - Other Funding Allowable Costs
 - Opportunities for more Rental Subsidy
 - Caseload Ratios
 - Caseload Acuity



Project Based Section 8



FCS



In Summary:



Financial Modeling and Requirements

How to Use FCS Revenue



Revenue Mechanics

For a 1:15 staff-to-tenant caseload ratio

- ✓ The benefit is paid on a per-diem basis at \$105/day.
- ✓ A participant is eligible for 30 days of service within a 6-month authorization periods.
($\$105/\text{day} \times 30 \text{ days} = \$3,150$.)
- ✓ As long as a participant continues to need the services, they are reauthorized for ongoing services.
($\$3,150 \times 2 \text{ authorization periods in one year} = \$6,300$.)
- ✓ (15 FCS participants) x (2 authorization periods) x (30 days of service) x ($\$105/\text{day}$) = $\$94,500/\text{year}$



New
Building
Budget: 48
Units of
Supportive
Housing

Sample Supportive Housing Services Budget

ABC Apartments Revenue

48 Tenants

45 Tenants eligible for FCS/Supportive Housing Services

\$6,300 FCS per tenant per year

\$283,500 Annual services revenue

ABC Apartments Expenses

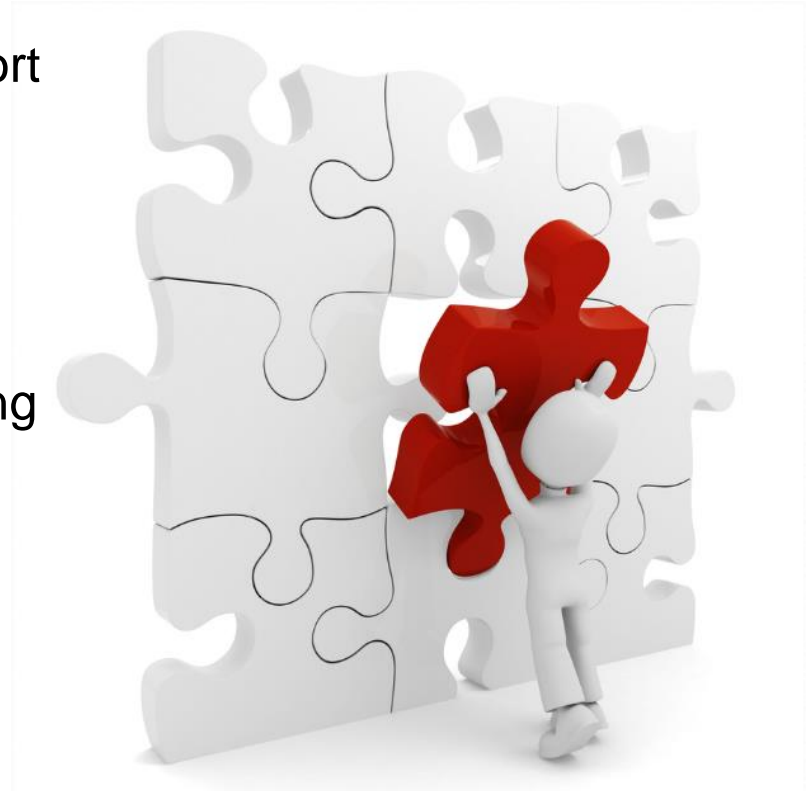
\$202,950 3 Tenancy Supports Specialist FTEs @ \$62,000 & OTPS

\$80,550 Additional Annual Revenue

Opportunities for utilizing FCS Revenue

Allowable

- Tenancy Support Specialist
- Tailored Salary Levels
- High-Quality Support Housing Staffing Ratio
- Supervision
- Housing and Services Coordination
- Revenue Flexibility



Questions



Webinar Series Overview

10/18/18

- **Adding Foundational Community Supports to Your Organization's Book of Business**

11/1/18

- **Learning from Los Angeles: The historical milestones that launched critical resources to address homelessness**

11/15/18

- **Learn how to braid Foundational Community Supports with other funding sources**

THANK YOU!



stay connected



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