

HCA Fraud and Abuse Detection Solution (FADS) RFP No. 2020HCA14

Amendment No.3

Date Issued: 4/30/2021

To: RFP Bidders

From: Laura Shayder, RFP Coordinator

Purpose: Provide HCA's Responses to the First Round of Question and Answer

This amendment hereby modifies and is attached to RFP No. 2020HCA14. All other terms, conditions, and specifications remain unchanged.

The above referenced solicitation is amended as follows:

	Amendment 3			
		RFP 2020HCA14 - FADS - Question and Answe	er Round 1	
#	RFP Section	Bidder Questions	HCA's Response	
1	Appendix A, Section 1.9.1	Does HCA anticipate needing a traditional Surveillance and Utilization Review (SURS) peer group profiling capability in order to meet CMS Outcome Based certification requirements, outcomes and measures?	HCA expects the FADS solution to provide peer group profiling capability that meets CMS certification criteria.	
2	Appendix A, Section 6	Whether we need to come over there for meetings?	Per RFP Appendix A Section 6, Contractor may potentially provide in-person trainings. Other in-person meetings may be negotiated with the resulting Contractor.	

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3	Appendix A, Section 6	What is the approximate number in the target audience for training?	Per RFP Appendix A Section 6, the training sessions should be designed to include: Basic Training for a maximum of 200 individuals, Advanced Training for a maximum of 24 individuals, and Administrative and Operations Training for a maximum of 5 individuals.
4	Appendix A, Section 6	What has been the traditional mode of delivery for past training implementations?	In the past, the vendor has performed on-site, class-room, vendor-led training.
5	Appendix A, Section 6	Is there an internal training department and if so, would any resources be aligned to this effort (e.g., training facilitation, design/development, implementation support)?	Per RFP Appendix A Section 6, Contractor shall provide a system environment in which to perform FADS training, and Contractor will produce and provide all necessary materials to conduct training. HCA is amenable to exploring with the ASB the use of its learning management system during contract negotiations.
6	Appendix A, Section 6	Is there an existing Learning Management System to help manage training registrations and other delivery activities, or will the vendor be expected to provide this infrastructure?	HCA is amenable to exploring with the ASB the use of its learning management system during contract negotiations.
7	Appendix A, SOW, 2.4.3	Can the State share additional information on its Program Integrity Case Management solution - ServiceNow; including details for integration and related requirements?	HCA requires information to be passed to and from the FADS and ServiceNow that enables ServiceNow to manage, search on and analyze each case and the FADS to close out each instance with the disposition of the case. HCA would like to learn how the Bidder's solution can pass data to HCA's case management solution, ServiceNow. See question 42 regarding integration.
8	Appendix A, SOW, Section 2.4.3	Will HCA continue leveraging ServiceNow as its case management solution for FWA case management? Is HCA interested in an advanced case management solution built with an SIU user experience that would remain within the budgeted funding limit?	Per the RFP Section 1.5, HCA's case management solution is ServiceNow. HCA intends for this to be the case management solution for the foreseeable future. All elements of the Bidders' proposals, including their cost proposal, should be consistent with this assumption.

9	Appendix B	As HCA has expressed a clear preference for non-persistence of the EDW data in another application data mart, can HCA please provide a detailed entity relationship diagram (ERD) or physical data model in PDF format down to the column level so that vendors can understand if their solution can use the HCA data without persisting it?	No. HCA is requesting the Bidder to provide its logical model for HCA. Then HCA will determine if it has the necessary data for the Bidder's solution to work. (See Appendix B - Instructions to the Bidder, Phase 2, I. Non-Cost Written Proposal, c. Technical Response, i., a).
10	Appendix B	What is the preferred method to document our answers to questions in Appendix B? Would you like those answers to be on a separate document be it word or excel, or on Appendix B itself?	Per Appendix B, Proposals must provide information in the same order and with the same section numbers and heading titles as presented in this document. Per RFP Section 2.3, Proposals must be submitted in either Word or PDF format, except the cost proposal which must be an Excel document. Beyond the instructions in the RFP, HCA does not have a preference.
11	Appendix B Phase 2 Section C	Please reconcile the requirement for 1) non-persistence of the data stated on Page 11 of RFP 2020HCA14 – FADS ("If a Bidder does not believe their Proposed Solution can operate without persisting a copy of the EDW data, they may still submit a Proposal. If a Bidder does not believe their Proposed Solution can directly access the EDW without performing transformations, they may still submit a Proposal. However, HCA's preference for no persistence and no transformations of data will be reflected in the scoring of the Bidder's Proposal"), 2) the requirement that the "HCA EDW development team will provide all the required data per a schema specification" and 3) The requirement that the Bidder's Proposed Solution will pull the data from the source, for example: in real time, once a week." These requirements seem to be in conflict, please clarify.	We need more clarification on the question to answer these questions.

12	Appendix B Phase 2, e. Approach to the SOW	Please confirm that vendors should provide the approach to Appendix A SOW within the 10-page limit of the Non-Cost Written Proposal Section E, letter i. Overall Approach to SOW? If so, would the HCA allow for 20 pages so that vendors could appropriately respond to all requirements within Appendix A, which is 10 pages in itself?	Within Amendment 2, HCA has amended the page limit to reflect 15 pages.
13	Appendix B, Phase 2, b.	On pages 8-11 under functional requirements, the requirement to "Limit responses to each alphabetical instruction below to one (1) page or less." appears to only apply to section i. Analytical. Please confirm that is your intention and it is not meant to apply to section ii. Algorithms, section iii. User Interface, and section iv. General.	Per Amendment 2, Appendix B, Phase 2.b.Functional Requirements, Bidders are to limit their response for each alphabetical element to one (1) page or less. This applies to the following subcategories of b. Functional Requirements Response: Analytical, Algorithms, User Interface, and General.
14	Appendix B, Phase 2, I.b.iii	What are the target groups of users for the user interface referenced in the Functional Requirements section?	Users of the user interface would be auditors and people who don't necessarily code in SQL who are obtaining information for PI case development.
15	Appendix B, Phase 2, II.b.ii	How many users/seats does the State want for the proposed solution?	Per RFP Appendix B, Phase 2, II.b.ii, Bidders are to use the assumption that the 100 people shall require access to and/or use of the solution.
16	Appendix B, Phase 2, II.b.ii	Can you please list the number of users that will be using FADS.	Per RFP Appendix B, Phase 2, II.b.ii, Bidders are to use the assumption that the 100 people shall require access to and/or use of the solution.
17	Appendix B, Phase 2, II.b.ii	Can HCA share the estimated number of users that would require access to the analytics solution?	Per RFP Appendix B, Phase 2, II.b.ii, Bidders are to use the assumption that the 100 people shall require access to and/or use of the solution.
18	Appendix B, Phase 3	For Appendix B, Phase 3 – Presentation and Demonstration, Item III. Presentation and Demonstration, are bidders required to include their presentation and answers to questions a. through h. (Appendix B, pages 20-27) within their Phase III proposal?	Per RFP Section 4.1, at the conclusion of Phase 2, HCA will notify Bidders who are advancing to Phase 3. For those Bidders who advance to Phase 3, within their Presentation and Demonstration they will demonstrate the elements listed in Appendix B, Phase 3 a-h.

19	Appendix B, Phase 3 Section 1	Does the vendor determine who the "lead" staff person is from the key staff roles? For example, the RFP is asking for lead business analyst, technical lead and project manager. Should the vendor choose one to provide requested references?	Please provide references for the Project Manager who will lead the implementation.
20	Appendix B, Phase 3, I, References	When the State refers to the lead staff person, does this mean the Project Manager?	Please provide references for the Project Manager who will lead the implementation.
21	Appendix B, Section III	RFP Appendix B "Phase 3" instructions Section III states that the vendor is to provide an electronic copy of its presentation to the RFP Coordinator prior to the start of its presentation. Will HCA please specify how far in advance of the scheduled presentation date that the presentation materials are to be provided to HCA? Also, will the presentation be virtual or in-person at HCA?	The Bidder should provide HCA with an electronic copy of any documents the Bidder will show during their Presentation and Demonstration before the start of the Bidder's Presentation and Demonstration. The Presentation and Demonstration will be virtual.
22	Appendix B, Section X	Appendix B, Section X, Requirement d and e refer to vendors having to have completed 2 implementations of the proposed health care FWA solution. In order to increase competition and include vendors that may have new to market solutions, would the state consider changing the requirement to focus on a description of two Medicaid health care or HIT solution implementations that may not have been in the FWA space? Generalizing this requirement will allow for additional vendors to submit bids and offer valuable, new technology to HCA.	Per Amendment 2, HCA has amended the definitions for "Mandatory Response (MR)" and "Mandatory Scored Response (MS)" in order to clarify that elements marked "MR" and/or "MS" are not considered requirements, except if specifically indicated that the element is "a requirement"; however, a Bidder's proposal must provide a response to elements marked "MR" and/or "MS" in order for the Bidder's proposal to be considered responsive.
23	Appendix B; e. Approach to SOW	Appendix B states that e.i. and e.ii. Each have a ten (10) page limit for responses. Please confirm that items e.iii through e.viii are not included in those page count limits.	Within Amendment 2, HCA has amended the page limit to reflect 15 pages.
24	Appendix C	Can you list the high level functions a user can perform from FADS?	Please see Appendix C - FADS Requirements document.
25	Appendix C, A-1 thru A-3	Does HCA expect the vendor to provide pre-defined models with the solution? Will HCA staff also create and run their own models?	Yes to both questions.

26	Appendix C, A-4	For scoping purposes, can you provide more details about HCA's current algorithms to be recreated in the solution?	These include but are not limited to unbundling, upcoding, services after death, ineligible services, never-events.
27	Appendix C, A-4	Please provide the existing algorithms that HCA wants recreated from the existing FADS system.	HCA will provide a copy of HCA's existing algorithms to the ASB prior to the start of contract negotiations.
28	Appendix C, A-5	Does HCA expect the vendor to provide pre-defined predictive models with the solution? Will HCA staff also create and run their own predictive models?	Yes to both questions.
29	Appendix C, A-6	The requirement states: "The Solution shall provide models that integrate the accepted case-mix or health risk adjustment." Does HCA have existing case-mix or health risk adjustment grouper data which has been integrated with the HCA data warehouse housed in the Redshift cluster? If so, please provide details of what health risk adjustment data is available.	No.
30	Appendix C, AND-1	Apart from overall compliance, will HCA consider selective waivers to advanced analytics visualizations functionality, if it conflicts with ADA compliance requirements?	If the data is available in another mode or interface where it is compliant then the advanced analytics visualization could receive a waiver.
31	Appendix C, G- 12	Can you clarify what you want to ingest or have the solution read?	Data that is formatted in .csv, .txt, .pdf, etc.
32	Appendix C, G- 12	Can you provide us the types of documents (for example, medical/clinical records) and the use cases (for example, provider documentation review) intended to utilize PDF and image files?	The types of documents include but are not limited to Medical/clinical records. Use case examples include the ability to search through documents and the ability to identify potential fraud, waste, and abuse within these documents.
33	Appendix C, G- 15	The requirement states: "The solution shall integrate with the Washington State AWS cloud environment in a way that minimizes the cost associated with compute, storage, and transport of data." Please provide the AWS region and other architectural details so that vendors can design the lowest cost solution.	The AWS Region is US West 2. The HCA would look to provide the contractor a single portal or entry point for which to access the EDW and any connectivity and authentication would be required to meet the security requirements as outlined in OCIO 141.10 (Appendix F). The primary interface options would be API, VPN, or SFT.

34	Appendix C, G- 7	If we require an extraction, would the converted data ingested into our solution set be considered the single copy of data?	Yes.
35	Appendix C, INT-1	Are there any external applications operating in HCA environment currently with Oracle/SQL Server back end integrating with the AWS Redshift data warehouse sourcing the data similar to how the FADS RFP envisions the integration between the FADS DB and the AWS Redshift DB?	No.
36	Appendix C, INT-1	Is it HCA's intent that FADS be hosted in HCA's AWS instance?	No, per Appendix C - FADS Requirements, G-1.
37	Appendix C, INT-2 thru INT- 7	Can we assume that the case management system owner will be responsible for setting up the case management configurations as per the specifications and integrations needs?	Yes.
38	Appendix C, INT-3	Where are the DSHS and SSPS databases located?	Per Appendix C - FADS Requirements, INT-3, the FADS should be able to connect to other databases. HCA is not asking the Bidders to connect to the SSPS database, this was an example of the type of databases that are possible to connect to.
39	Appendix C, INT-3	Does the existing HCA EDW environment source and store data from SSPS database?	No.
40	Appendix C, INT-3	What are the data source/sets other than Non-P1, which is currently in the AWS Redshift environment which could be leveraged by FADS? What are the data sources the FADS solution needs to integrate with directly?	The EDW contains data sets from multiple sources which are not P1, however the EDW team will make available any data HCA has which is requested in the logical data model submitted by the Bidder (see Appendix B - Instructions to the Bidder, Phase 2, I. Non-Cost Written Proposal, c. Technical Response, i., a)). At a minimum, the FADS Solution needs to integrate with the EDW and HCA's case management solution, ServiceNow.
41	Appendix C, INT-4	How does HCA intend for vendors to run algorithms against the Redshift data warehouse, will a secure VDI environment be provided by HCA? Will application servers be provided within the HCA AWS boundary?	Per RFP Section 1.3.4, HCA is looking for this to be a SaaS solution that will utilize the EDW as the primary source. All other implementation details will need to be hosted in the Contractor's environment.

42	Appendix C, INT-5	Can the state provide the documentation around the API interface to better understand this?	The HCA will leverage the existing ServiceNow integration options as described on ServiceNow's website at: https://docs.servicenow.com/bundle/paris-application-development/page/integrate/webservices/reference/r_AvailableWebServices.html and here: https://docs.servicenow.com/bundle/paris-application-development/page/build/applications/concept/apirest.html. Only those options able to comply with OCIO 141.10 (Appendix F) would be available for use. Some expected use cases would include accessing the Double Recovery Data Base (read-write), submitting new leads, maintaining leads (modify, resolve), maintaining data integrity between the two systems, etc.
43	Appendix C, INT-8	What non-P1 data sources are included under this requirement, and are the API interface specs for these sources available to the bidder?	Non-ProviderOne data sources may include such data sources as managed care monthly deliverables, Social Security master death file, Medicare data and behavioral health data.
44	Appendix C, Section I, 6	Can we perform the tasks (related to RFP) outside USA? (like, from India or Canada)	Within Amendment 2, Appendix C.1, Section I,6, element S-10 is a mandatory requirement that the Solution, data, and all facilities and services provided to HCA will be located within the United States. Data cannot be moved offshore.
45	Appendix I	Can HCA provide total claim volumes for the last three years by service/provider type? Also, what is the expected growth rate?	Within Amendment 2, HCA has provided available information with Appendix I, Claims by State Fiscal Years 2018-2020.
46	Appendix I	What is the current distribution of services? (i.e., inpatient acute care, outpatient, professional fee, ancillary, lab, post-acute care, long term care)	Within Amendment 2, HCA has provided available information with Appendix I, Claims by State Fiscal Years 2018-2020.

47	Case Management Solution	Provide the complete application details of HCA PI's Case Management solution, that need to be integrated.	Program Integrity's case management will be operating in the ServiceNow Customer Service Management module with custom workflows, notifications, knowledge base, approvals, etc. More information on this application may be found on the ServiceNow website here: https://docs.servicenow.com/bundle/paris-customer-service-management/page/product/customer-service-management/concept/customer-service-bus-unit-overview.html.
48	Data	Is the data going to come in the form of Interface files / Feeds / APIs ?	HCA prefers a live ODBC/JDBC connection, but data can also be provided for the FADS in flat file format if necessary.
49	Data	Are there any unstructured sources of data expected? If yes, what are the unstructured sources?	Unstructured sources of data may include such things as .PDFs, .JPEGs, .PNGs. The sources may include such documents as medical/clinical charts.
50	Data	For Supervised learning some amount Fraud data is needed. Does the HCA directed data source/dataset have the mark-off for the actual frauds, which can be used for model preparation and training purposes. Is it available with the state at present? In the absence of past data, this will be an exploratory exercise till reasonably repetitive results are obtained.	HCA has improperly billed and paid claim records available, however these are not considered fraud. Claim records flagged as potential fraud are available.
51	Data	Will the definitions of suspicious/ fraudulent claims be derived from existing regulations? Assumption is that suspicious/fraudulent learning set will be provided by HCA.	Yes, to the Contractor during implementation.
52	Data	Will HCA (Geoinformatics) data is maintained to identify deviations and patterns ?	No, the EDW currently does not have geodata, such as latitude and longitude. Any results or derived data from the FADS solution will be stored in the FADS solution, not in the EDW.

53	Data	The database of doctors/ medical practitioners will be made available by HCA with specialization records to enable to generate claims with inconsistency in diagnosis and line of treatment.	Yes, to the Contractor during implementation.
54	Data	Is that the parameters of lifestyle would be captured and the deviation thresholds shall be provided by HCA?	HCA has provider and claims data.
55	Data	What is the expected claims volume for real time fraudulent claim identification?	HCA does not expect the FADS to operate with real-time data, so the volume is zero.
56	Data	Is there any expectation on benchmarking of possible strike ratio (no of confirmed fraud/no of alerts)? If yes, who defines the benchmark? On statistical model recalibration, what is the expected frequency and quantum of recalibration required for each models?	Yes, HCA is expecting the solution to perform benchmarking. HCA will define the benchmarks within the implementation phase. HCA will recalibrate to fine-tune the benchmark from time-to-time.
57	General	Whether companies from Outside USA can apply for this? (like,from India or Canada)	Yes; however, per RFP Response Form 01, Minimum Qualifications, The Bidder must be licensed to do business in the State of Washington or provide a commitment that it will become licensed in Washington within 30 calendar days of being selected as the ASB. Bidders should also note that per Amendment 2, Appendix C.1, Section I,6, element S-10 is a mandatory requirement that the Solution, data, and all facilities and services provided to HCA will be located within the United States. Data cannot be moved offshore.
58	General	Is there any technology preference in terms of FADS solution implementation?	Any preferences are detailed in the RFP and Appendix C - FADS Requirements.
59	General	What is HCA's existing enterprise reporting solution?	HCA uses Tableau for our primary reporting and Microsoft SQL Server Reporting Services (SSRS) as secondary.
60	General	How much is the database approximate size which FADS solution will be connecting to?	Approximately 2 Terabytes of compressed data.

61	General	Is there a solution in any form existing today to provide this Social Analytics / Text Mining Solution What is expected from social media/networks and text analytics? More details are needed to better understand the desired functionality.	No, HCA does not have this type of solution. HCA desires to have the ability to perform relationship analysis amongst providers.
62	General	Can you please list the type of users that will be accessing FADS.	The types users that will be using the FADS includes auditors, clinicians, Program Integrity staff and fraud investigators.
63	General	Can you please list the number of reports that FADS should provide?	HCA would like to learn the Bidder's reporting options.
64	General	Are any vendors excluded from responding to this opportunity?	No vendors are excluded from responding to this opportunity.
65	General	If any vendors are excluded from responding to this opportunity, can you provide specifics?	No vendors are excluded from responding to this opportunity.
66	General	Does HCA intend for this solution to only focus on analysis of claims Post Payment? (i.e. Pre-payment solutions are out of scope?)	Yes. HCA intends for this solution to only focus on analysis of claims Post Payment.
67	General	Other than the third-party FADS system, are there any other anti-fraud tools that are currently in use at HCA? If so, are these homegrown, or third -party solutions? If third party, which third parties and solutions are utilized?	No.
68	General	What are the adoption risks and areas of resistance have been logged so far from past or current aspects of this effort?	None.
69	Response Form 01	Can you provide additional clarity on the licensing requirements to do business in the State of Washington?	Please visit the Washington State Department of Revenue for more information: https://dor.wa.gov/open-business/business-licensing-and-renewals-faqs.

70	Response Form 01 & Appendix C.1, Section I,6, S-10	Our company is not headquartered in the State of Washington. Is this of any concern and/or does this affect the scoring of our RFP?	Per RFP, Response Form 01, The Bidder must be licensed to do business in the State of Washington or provide a commitment that it will become licensed in Washington within 30 calendar days of being selected as the ASB. There is no requirement that a Bidder must be headquartered within Washington State. Per Amendment 2, Appendix C.1, Section I,6, element S-10 is a mandatory requirement that the Solution, data, and all facilities and services provided to HCA will be located within the United States. Data cannot be moved offshore.
71	Response Form 11	Does Washington HCA consider vendors to have a conflict of interest if the vendor also provides fraud, waste, and abuse detection services to managed health plans operating Medicaid plans in Washington State? If so, will HCA allow the vendor to submit a mitigation plan to address the conflict of interest?	Per Amendment 2, Response Form 11 - <i>Letter of Submittal</i> , requires Bidders to identify any business activities within the fraud, waste, and abuse detection services industry performed within the State of Washington. Include the organization with which the business activity/activities occur and a mitigation plan for each occurrence to address any potential conflict of interest. If following a review of this information, it is determined by HCA that a conflict of interest exists, the Bidder may be disqualified from further consideration for the award of a contract.
72	Section 1.1	What type of "learning" is the state looking to incorporate into the system?	See the definition of Machine Learning within RFP Section 1.1, Definitions.
73	Section 1.1	Can the State further elaborate on the definition of data transformation?	See the definition of Data Transformation within RFP Section 1.1, <i>Definitions</i> .

74	Section 1.11	If DDI start date in October 8, 2021 and a contractor can have the solution prior to June 30, 2020, would that be acceptable or does the State want operations to start on June 30, 2022?	Per RFP Section 1.11, <i>Period of Performance</i> , the period of performance of the DDI phase is tentatively scheduled to begin on or about October 8, 2021 and to end on or about June 30, 2022. The term of DDI is subject to change and will be updated accordingly in the resulting Contract.
75	Section 1.11 & Response Form 04	Are bidders required to price the three (3) additional option years?	Per RFP Section 1.11 the Period of Performance of the resulting contract may be extended up to 3 additional years; however, Bidders are only required to provide cost information as described within Response Form 04 which is for up to 5 years.
76	Section 1.3.4	Will HCA allow write access (both views and tables) to the Redshift environment in order to store algorithm results, the double recovery database, NCCI or CMS files, etc.?	No, the EDW in the Redshift environment is read-only and the Double Recovery Data Base will not be stored in the EDW. It is expected that the FADS would be able to write to the DRDB.
77	Section 1.3.4	In addition to the Redshift data warehouse, does HCA have a business intelligence tool that can be leveraged or should vendors propose a separate business intelligence tool deployed on the Redshift data warehouse? Can HCA provide the number of user licenses for this business intelligence tool?	No, HCA does not anticipate that our business intelligence tool will be used as part of the FADS solution. HCA is not asking for a business intelligence tool. It is expected that the FADS would include its own analytical tools as part of the Bidder's solution.
78	Section 1.3.4	The RFP states that it is preferable that the proposed solution directly connect to the EDW to ensure transparency around data transformation. If the proposed solution does not directly connect to the EDW, may a vendor provide transformation transparency in alternative manners such as data quality, transformation control reporting, or other agreed-upon formats that would avoid negatively impact scoring?	Yes.
79	Section 1.3.4	If the proposed solution will not be connecting directly to the EDW, including APIs, will the vendor still be required to submit a logical data model?	Yes.

80	Section 1.3.4	The RFP states: "If a Bidder does not believe their Proposed Solution can operate without persisting a copy of the EDW data, they may still submit a Proposal. If a Bidder does not believe their Proposed Solution can directly access the EDW without performing transformations, they may still submit a Proposal. However, HCA's preference for no persistence and no transformations of data will be reflected in the scoring of the Bidder's Proposal." Will bidders scores be decreased if they proposed to copy the data to algorithm tables for analysis but not persist a separate data mart?	If copies of data are not persisted, then this meets HCA's preference. Temporary caching of data for algorithmic processing is acceptable.
81	Section 1.3.4.1	Will HCA please describe the reference file data available from ProviderOne (P1) that is being leveraged or will be leveraged for the FADS?	HCA would like the Bidder to tell us what data they need to operate their solution. For general purposes the type of data available in the EDW for the FADS includes provider, client, eligibility, claim and encounter data.
82	Section 1.3.4.4	In RFP Section 1.1, there is a reference to a Double Recovery Data Base (DRDB). Does HCA have a standalone DRDB that the FADS must integrate or match-off to support the requirement described in Section 1.3.4.4?	Today, HCA has an Access Database with one table that constitutes its DRDB. HCA intends for either or both the FADS or ServiceNow to take over this function. It is expected that the FADS would work in conjunction with ServiceNow to prevent the double recovery of claims.
83	Section 1.8	Is there flexibility or consideration to move funds from the DDI budget to the O&M budget?	No.
84	Section 2.3	Is there a size limit to emails that HCA can receive? Should our proposal be larger than the limit, can it be sent as multiple emails?	The maximum size of the whole email (email, plus attachments) is 30Mb. If your proposal is larger, please send it in multiple emails. It is greatly appreciated if the Bidder would please number the email (e.g., 1 out of 5, 2 out of 5, etc.).
85	Section 2.3	Can we submit the proposals via email?	Per RFP Section 2.3, proposals must be submitted electronically as an attachment to an email to the RFP Coordinator at the e-mail address listed in Section 2.1, Procurement Coordinator.
86	Section 2.3	We understand that this RFP has been divided into three phases. Should bidders submit all three proposals for all three phases as separate files?	Yes. Note per Section 2.3, the Cost Proposal must be submitted as an Excel document.

87	Section 2.4	RFP Section 2.4 states that information in the proposal that the vendor desires to claim as proprietary and exempt from disclosure be clearly identified. May the vendor submit, in addition to the original, unredacted version of the proposal, a redacted version of the proposal that HCA can use to fulfill any requests it receives for proposal content after the ASB is announced?	HCA's Public Disclosure team will handle any redacting needs at the time of the public disclosure request. In order to meet redacting preference of the Bidder, the HCA Public Disclosure team will follow the confidential/proprietary markings identified by the Bidder in their proposal. In addition, marking specific elements confidential/proprietary within the Bidder's proposal, the Bidder may submit a consolidated list of those elements for the convenience of the HCA Public Disclosure team.
88	Section 2.6	Regarding RFP Section 2.6. Diverse and Small Business Inclusion Plan, will the State clarify whether diverse/small business participation is required to receive an award?	Diverse/small business participation is not a requirement within this RFP. Additional information can be located within RFP Section 2.6.
89	Section 4.1.5	For the virtual presentation demo, what video interface will be used (i.e., Teams, Webex, Zoom etc.)?	At this time HCA intends to utilize Microsoft Teams. HCA, in their sole discretion, will confirm the video interface with Bidders who advance to Phase 3 at the time of the Phase 3 invitation.