### Geo

STATE OF WASHINGTON

**HEALTH CARE AUTHORITY**

626 8th Avenue • P.O. Box 42702 • Olympia, Washington 98504-2702

January 7, 2019

TO: Potential Bidders

FROM: RFI Coordinator

SUBJECT: RFI 3257 - Marketing Agreement for Group Rate Discounts for Vehicle and/or Property Insurance

The purpose of Amendment One (1) to RFI 3257 is as follows:

* Provide HCA's responses to submitted questions.

Please note:

* All communication regarding this RFI must be directed to the RFI Coordinator at [contracts@hca.wa.gov](mailto:contracts@hca.wa.gov). All other communication will be considered unofficial and non-binding on HCA. Communication directed to parties other than the RFI Coordinator may result in disqualification of the potential Bidder.
* Responses to the RFI are due **January 14, 2019 by 3 p.m. PT**.

Thank you,

Ellen Wolfhagen

RFI Coordinator

[contracts@hca.wa.gov](mailto:contracts@hca.wa.gov)

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| RFI 3257 - Marketing Agreement for Group Rate Discounts for Vehicle and/or Property Insurance | | | |
| **#** | **Sec.** | **Bidder Question** | **HCA Response** |
| 1 | D.2 | We provide individualized rates for policies. If you provide rate scenarios, we can supply rates. | Please provide your example rate scenarios and how those rates would be applied. |
| 2 | 1.2 | Can you provide the background as to the reason that any contract resulting from a future RFP will not include email or mail to eligible PEBB subscribers? | PEBB Subscribers have requested that HCA not facilitate this type of direct solicitation. You can directly market to any PEBB Subscriber who buys your policy. |
| 3 | 1.2 | Is HCA open to discussing options to expand communications with PEBB subscribers beyond those listed? | At this time, HCA is choosing not to pursue other options, however, that may change in the future. |
| 4 |  | What are the key reasons for this RFI? | HCA is interested in learning more about the existing market, since we have not procured for this type of benefit since 1998. |
| 5 |  | Are there specific unmet needs with the current program? | HCA's current program is satisfactory, but we are dedicated to exploring all options for our members. |