The Washington State Health Care Authority (HCA) intends to enter into a sole source contract with Health Management Associates (HMA) for provide data analytics on the utilization patterns of Medicaid clients with behavioral health (BH) and substance use disorder (SUD) diagnosis compared to those who do not present BH/SUD diagnosis. In 2021, the legislature passed House Bill 1477 (HB 1477) focused on implementation of the national 988 system to enhance and expand behavioral health crisis response and suicide prevention services. As part of this bill, RCW 71.24.892 was created which establishes the Crisis Response Improvement Strategy (CRIS) committee with responsibilities to measure existing behavioral health crisis response, identify gaps, and provide recommendations for how to improve crisis response in Washington State. To support the CRIS committee, the Office of Financial Management was required to contract with the Behavioral Health Institute at Harborview Medical Center to facilitate and provide staff support to the CRIS committee. In turn, Harborview contracted with Health Management Associates to provide the analytical support, measurement, and monitoring required for the activities and reporting defined in HB 1477. Since many of the services targeted as part of behavioral health crisis response fall under the purview of Washington State’s Medicaid program, the Health Care Authority (HCA) must also provide information and analytical services to profile Medicaid beneficiaries who have used behavioral health or substance use disorder treatment services against those who have not. To ensure accurate, consistent, and timely support to the CRIS committee, the HCA is also contracting with Health Management Associates to leverage the existing work that they are performing as part of HB 1477 implementation.

The contract will be issued for the anticipated period of May 4, 2022, or date of execution, whichever is sooner, through January 31, 2023, with no extension beyond the initial contract term. The projected contract value is $49,560.00.

This is not an invitation to bid. However, contractors contemplating the above can submit capability statements demonstrating their ability to meet the state’s requirements with a quote for providing the service within ten (10) business days of this announcement.

The following information must be included in any capability statements:

1. Familiarity, and understanding of, and successfully providing guidance in regards to, the HB 1477 implementation project and the CRIS committee.
2. Have extensive understanding and knowledge of existing behavioral health crisis response, and its underlying problems in Washington State.
3. Ability to identify gaps and provide recommendations for how to improve crisis response in Washington State.
4. Ability to analyze Medicaid data to produce meaningful results in coordination with other entities.
5. Knowledge and ability in constructing a database for the purposes of building budget estimates for future expenditure for crisis-related services to Medicaid beneficiaries.
Interested contractors will be considered only if they respond with clear and convincing documentation that they can meet the above requirements.

**Capability statements must be submitted via email to the Sole Source Coordinator listed below, including the subject line provided, no later than May 2, 2022 at 2:00 p.m. Pacific Time.** The emailed capability statement must be less than 25 Mb. Do not send zipped files.

**Sole Source Coordinator Contact Information:**

Lyudmila Kozlova  
E-mail: HCAProcurements@hca.wa.gov  
Email Subject Line: K# 5929 Sole Source

**Note:** This contract requires a ten (10) day public inspection period and approval by the Washington State Department of Enterprise Services (DES). HCA will not finalize the contract unless or until DES approves. **The proposed contract is available for public inspection, please reach out to the Sole Source Coordinator shown above to request a copy.**