

**Request for Proposals (RFP) NO. 4283 Amendment 2**  
**Mental Health Transformation Plan for Program Assertive Community Treatment (PACT).**  
**Q&A**

The following questions were asked by various vendors:

Q1 Do you anticipate extending the bid due date?

A1 We do not anticipate extending the due date for submission of responses to the RFP.

Q2 What additional details are you willing to provide, if any, beyond what is stated in bid documents concerning how you will identify the winning bid?

A2 There are no additional details we need to share, the requirements for selection are stated within the RFP.

Q3 Was this bid posted to the nationwide free bid notification website at [www.mygovwatch.com](http://www.mygovwatch.com)?

A3 No.

Q4 Other than your own website, where was this bid posted?

A4 WEBS.

Q5 How are teams selected?

A5 Teams are selected by the criteria laid out in the RFP. All submissions will be reviewed and scored based on the criteria described in the RFP.

Q6 When you turn in proposal are you indicating what area?

A6 When submitting a proposal indicate the region the team will operate in. If an organization is submitting multiple proposals they will need to submit them individually for each region. If an organization is applying for both a full team and half team the proposals for each need to be submitted separately. The same goes if an organization is submitting proposals for multiple regions. Each region needs to be submitted separately.

Q7 I have a question re: half vs. full team

A7 Indicate whether you are applying for a half team or full team.

Q8 Do you want a full budget, showing expenses beyond startup costs?

A8 Yes, a layout of how the start-up funds will be used and a budget estimate of what the projected expenses and revenues will be to show how the team will be operated.

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- Q9 If we are in Great Rivers area, please confirm that we can only apply for half?
- A9 The agency will not tell you what area to submit a proposal for; that is your organization's decision. We included an estimate using a planning method called the cuddback method attached as the PACT Capacity Calculations to project which teams would be best in which regions. You are not required to follow this recommendation.
- Q10 Is there still allocated funds going to the MCO's to reimburse for PACT billing?
- A10 Yes, PACT teams are already included in the MCO's contracts as an essential service they are required to fund. A rate increase for the new teams will be added to their contracts in the regions the teams are selected. This will occur after the teams are chosen to allow the rate change to be calculated.
- Q11 I have compared the 4076 and 4283 RFPs and the biggest differences involve having contract with MCOs and the addition of 3.3.1.2 Access to Teams.
- A11 The RFP's are not copies and new things were added and something removed from the previous RFP.
- Q12 Are we able to know the rate increase that you are giving the MCO's?
- A12 The rate increase has not been calculated yet. The calculation will occur after the teams are selected to compensate for the differences in the regional costs. We will make the rate increase available, once it is determined.
- Q13 It sounds like MCOs could influence the providers selected thru their willingness to contract, correct?
- A13 No, the selection process is being done independent of the MCOs. They have no role in the evaluation, nor selection. There is no penalties or extra points for contracting with MCOs in your region.
- Q14 The time period is longer. Original time period for contract was 12/13/2019-06/30/2020, just 6 months. The new term is 3/25/2020 to 6/30/2021 or 15 months. Is that correct?
- A14 Yes, contract term is longer to enable us to provide any additional technical support, training, and add more funding if any becomes available during the term of the contract.
- Q15 Are we restricted to the half or full team RFP?
- A15 No, bidders can submit a proposal for any team size they wish.