

EXHIBIT F – WRITTEN PROPOSAL

Maximum Points for Written Proposal: 500

Per Section 3.8 of the RFP, Bidder must submit this form for each consulting category for which they are submitting a proposal. Bidder should indicate on their Written Proposal for which consulting category their responses are associated.

Maximum Page Limit for Written Proposal, not including resumes: 4

1. Project Approach/Methodology (*Maximum available points: 100*)

Include a complete description of the Bidder's proposed approach, methodology, milestones and technologies used in achieving the accomplished task, including any limitations that surfaced and how your company provided a solution for each of the category of healthcare consulting services selected. This section should convey Bidder's understanding of the category of services for which they are submitting a proposal.

2. Key Staff Qualifications and Experience (*Maximum available points: 100*)

Identify key staff who will be assigned to the potential contract, indicating the responsibilities and qualifications of such personnel. Provide resumes for the named key staff, which include information on the individual's particular skills related to the category of healthcare consulting services bidding, education, experience, significant accomplishments and any other pertinent information. The Bidder must commit that staff identified in its proposal will actually perform the assigned work. Any staff substitution must have the prior approval of HCA.

3. Bidder Experience (*Maximum available points: 100*)

Include a list of contracts the Bidder has had during the last five years that relate to the Bidder's ability to perform the services needed under this RFP. List contract reference numbers, contract period of performance, contact persons, telephone numbers, and fax numbers/e-mail addresses.

4. Outcomes and Performance Measurement (*Maximum available points: 100*)

Describe the impacts/outcomes the Bidder proposes to achieve as a result of the delivery of these services including how these outcomes would be monitored, measured, and reported to HCA.

5. Risks (*Maximum available points: 100*)

The Bidder must identify potential risks that are considered significant to the success of the project. Include how the Bidder would propose to effectively monitor and manage these risks, including reporting of risks to the HCA Contract Manager.