Exhibit D - Organizational Structure and Vision Plan Experience (50 total points)

1. Organization (25 points total)
Please limit response to five (5) pages, excluding any flow charts, examples, etc.

   a. Provide professional biographies of the customer support team Bidder intends to assign to the HCA account if selected as an ASB and designate how much time (percentage) will be dedicated to serving HCA. (5 points)

   b. Provide a list of litigations Bidder's is now or has been involved in in the last five (5) years. (5 points)

   c. Describe the Bidder's experience with improving rural area access to Members. (5 points)

   d. Describe makes Bidder's different from competitors? Why should HCA choose the Bidder over another group vision benefit organization? (5 points)

   e. Identify any subcontractor(s) who may relied on to provide service to HCA and what exact work would be performed by such subcontractor(s). (5 points)

2. Vision Plan Experience (25 points total)
Please limit response to two (2) pages.

   a. How many years has the Bidder provided: (2 points)
      o Fully insured group vision plans:
      o Self-insured group vision plans:

   b. How many public sector employers does the Bidder currently provide vision benefits for? (3 points)

   c. Complete Table 1 below by providing information on the account sizes the Bidder is contracted with to provide fully insured group vision plans. (10 points)

Table 1 – Fully Insured Group Vision Plans

Number of Employees	Number of Accounts	Aggregate Number of Subscribers	Aggregate Number of Members
10,000-39,999			
40,000-79,999			
80,000-109,999			
110,000+			
Totals			

d. Complete Table 2 below by providing information on the account sizes the Bidder is contracted with to provide self-insured group vision plans. (10 points)

Table 2 – Self Insured Group Vision Plans

Number of Employees	Number of Accounts	Aggregate Number of Subscribers	Aggregate Number of Members
10,000-39,999			
40,000-79,999			
80,000-109,999			
110,000+			
Totals			

Using the Reference Form in Exhibit C, please provide two (2) references *each* from Table 1 and Table 2 above. One reference from each table should have fewer than 50,000 employees and the other reference from each table should have more than 50,000 employees. If you do not serve a population of more than 50,000 employees, clearly indicate that is the case and provide a reference for your largest population and include the number of employees.