Early Adopter Integration of Medicaid Purchasing

Senate Ways & Means Committee
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RSA Designations
*Note: North Central and Spokane RSA comprise one “Spokane BHO”
Purchasing in “Early Adopter” Regions

- Standards developed jointly by HCA and DSHS
- Agreement by county authorities in a regional service area
- Shared savings incentives:
  - Payments targeted at 10% of State savings
  - Based on outcome and performance measures
  - Available for up to 6 years or until full integration is achieved statewide
- Contracted MCOs at risk for all physical and behavioral health services
- Consistent requirements throughout the State:
  - Populations enrolled, enrollment processes
  - Fully-integrated Medicaid capitated payment to MCOs
  - Covered benefits
- Each RSA will have no fewer than 2 MCOs that serve entire region
- Medicaid benefits will continue to be defined by the State plan
- All benefits (Medicaid/non-Medicaid) will be assigned to a responsible entity

Current Status

- Potential early adopter region letters of intent
  - Southwest Washington (received) ~116K
  - King County (in process) ~390K
  - Technical assistance available through SIM grant
  - Upcoming request to determine MCO interest
- Data Submission for Actuarial Work
  - Rate calculations
  - Potential shared savings estimates
  - Alignment with DSHS
- Stakeholder discussions and Tribal consultation ongoing
  - Potential contractual arrangements for Medicaid/non-Medicaid services
  - Regional crisis response system
- Preparation for RFP – drafting MCO contract
- Federal Authority – limited changes needed
Medicaid Integration Timeline

Early Adopter Regions
- JUN: Preliminary models testing
- JUL: Model testing
- OCT–DEC: Regional purchasing input
- JAN–APR: Full Hlth, Dvty contract MCO/plan feedback
- MAY: Full integ, ARAP draft managed care contracts
- JUN: MCO. Responses due
- AUG: Various selected
- NOV: Final managed care contracts
- JAN: Signed contracts

Common Elements
- MAR: SB 6312; HB 2972 enacted
- JUL: Prelim. County RSAs
- SEP: Final Task Force RSAs
- NOV: DSHS/HCA RSA joint purchasing policy development
- MAY: Submit 2016 federal authority requests
- DEC: Prelim. County RSAs
- MAY: Full integ. Draft managed care contracts
- JUN: MCO Responses Due
- AUG: Various selected
- NOV: Final managed care contracts
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BHO/AH Regions
- OCT–DEC: Regional work on rates, benefit planning, for behavioral health
- DEC–FEB: Review and alignment of WACs for behavioral health
- MAR–MAY: Development of draft contracts and detailed plans
- JUL: BHO detailed plan responses
- DEC: Final BHO procurement

For More Information

- **Managed Care Plans will be asked in mid-March to submit a letter of intent declaring their intent to bid on providing fully-integrated coverage.**

- **For More Information**

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  - HCA Integrated Purchasing Website
    - http://www.hca.wa.gov/hw/Pages/integrated_purchasing.aspx