
Solicitation Amendment

Total Joint Replacement Bundled Episode of Care

RFP No. 15-023 Amendment No. 3

Date Issued: November 30, 2015

Purpose: RFP 15-023 Questions and Answers

Amendment need not be submitted with Proposal. All other Terms, Conditions, and Specifications remain unchanged. The above referenced solicitation is amended as follows:

ANTICIPATED PROCUREMENT SCHEDULE

The following procurement schedule applies to RFP 15-023 Questions and Answers:

Q1: We understand that the Bundle starts once the patient is cleared for surgical appropriateness criteria in Cycle 1 and Cycle 2. Please clarify if the HCA will also include in the bundle, the specialty consults, imaging studies and lab tests that were done prior to the patient being cleared for surgical appropriateness.

A1: HCA anticipates that the Bundle will not include services prior to evaluation of surgical appropriateness.

Q2: Please clarify when the Bundle ends.

A2: HCA intends for the bundle to end at 90 days post discharge for purposes of complications.

Q3: Please confirm whether the DRG warranty covers device failure?

A3: HCA anticipates that the warranty will cover device failure.

Q4: Please clarify what type of benefit design changes will PEBB implement? If a member goes outside of the Center(s) of Excellence for a total knee and/or hip replacement, what would payment look like?

A4: HCA has not yet determined benefit designs; however benefit design will be done as part of the negotiation process with the Awarded Contractor(s). HCA anticipates that there will be significant financial incentives for members to use the Center(s) of Excellence, and does not anticipate using reference pricing.

Q5: Please clarify whether the payment mechanism will be prospective (total payment once trigger event occurs) or retrospective like Medicare, where there is reconciliation.

A5: HCA anticipates using prospective payments for the Bundled Episode of Care to be paid upon an agreed upon timeline post-discharge.

Q6: Please confirm whether the Center(s) of Excellence have reciprocity; for example, if a Member has surgery at a COE but received other services at a different COE is there still a discounted rate?

A6: HCA does not anticipate reciprocity between the Center(s) of Excellence.