## TOTAL DENTAL CLIENTS AND PAYMENT BY CLIENT FISCAL YEAR AGE GROUP ^ AND RESIDENTIAL COUNTY FISCAL YEARS 2014-2018 DATES OF SERVICE EU 999-FYAGCNTY

ADAMS

|        |                               | FY 2014     | FY 2015     | FY 2016     | FY 2017     | FY 2018     |
|--------|-------------------------------|-------------|-------------|-------------|-------------|-------------|
| CLIENT | AGE                           |             |             |             |             |             |
| 0-1    | ELIGIBLES                     | 1,672       | 1,052       | 999         | 990         | 945         |
|        | USERS                         | 543         | 457         | 444         | 384         | 392         |
|        | % USERS                       | 32.5%       | 43.4%       | 44.4%       | 38.8%       | 41.5%       |
|        | ANNUAL PAYMENTS               | \$170,443   | \$142,497   | \$138,399   | \$91,640    | \$132,048   |
|        | AVE ANNUAL \$ PER USER        | \$313.89    | \$311.81    | \$311.71    | \$238.64    | \$336.86    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$101.94    | \$135.45    | \$138.54    | \$92.57     | \$139.73    |
| 2-5    | ELIGIBLES                     | 3,091       | 1,914       | 1,799       | 1,713       | 1,662       |
|        | USERS                         | 1,641       | 1,324       | 1,337       | 1,251       | 1,222       |
|        | % USERS                       | 53.1%       | 69.2%       | 74.3%       | 73.0%       | 73.5%       |
|        | ANNUAL PAYMENTS               | \$1,094,176 | \$866,675   | \$839,529   | \$801,262   | \$1,048,027 |
|        | AVE ANNUAL \$ PER USER        | \$666.77    | \$654.59    | \$627.92    | \$640.50    | \$857.63    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$353.99    | \$452.81    | \$466.66    | \$467.75    | \$630.58    |
| 6-14   | ELIGIBLES                     | 5,002       | 3,702       | 3,639       | 3,725       | 3,845       |
|        | USERS                         | 2,646       | 2,318       | 2,468       | 2,554       | 2,574       |
|        | % USERS                       | 52.9%       | 62.6%       | 67.8%       | 68.6%       | 66.9%       |
|        | ANNUAL PAYMENTS               | \$1,286,312 | \$979,824   | \$1,195,330 | \$1,252,461 | \$1,409,414 |
|        | AVE ANNUAL \$ PER USER        | \$486.13    | \$422.70    | \$484.33    | \$490.39    | \$547.56    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$257.16    | \$264.67    | \$328.48    | \$336.23    | \$366.56    |
| 15-17  | ELIGIBLES                     | 1,319       | 989         | 942         | 976         | 999         |
|        | USERS                         | 592         | 532         | 549         | 568         | 584         |
|        | % USERS                       | 44.9%       | 53.8%       | 58.3%       | 58.2%       | 58.5%       |
|        | ANNUAL PAYMENTS               | \$330,909   | \$260,693   | \$332,977   | \$360,396   | \$390,039   |
|        | AVE ANNUAL \$ PER USER        |             | \$490.02    | \$606.52    | \$634.50    | \$667.87    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$250.88    | \$263.59    | \$353.48    | \$369.26    | \$390.43    |
| 18-20  | ELIGIBLES                     | 1,252       | 672         | 662         | 765         | 778         |
|        | USERS                         | 274         | 270         | 261         | 313         | 304         |
|        | % USERS                       | 21.9%       | 40.2%       | 39.4%       | 40.9%       | 39.1%       |
|        | ANNUAL PAYMENTS               | \$147,303   | \$127,259   | \$125,044   | \$173,669   | \$167,382   |
|        | AVE ANNUAL \$ PER USER        | \$537.60    | \$471.33    | \$479.10    | \$554.85    | \$550.60    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$117.65    | \$189.37    | \$188.89    | \$227.02    | \$215.14    |
| 21+    | ELIGIBLES                     | 8,222       | 3,754       | 3,695       | 3,704       | 3,607       |
|        | USERS                         | 1,233       | 1,177       | 1,235       | 1,188       | 1,110       |
|        | % USERS                       | 15.0%       | 31.4%       | 33.4%       | 32.1%       | 30.8%       |
|        | ANNUAL PAYMENTS               | \$622,111   | \$661,298   | \$715,143   | \$698,827   | \$707,665   |
|        | AVE ANNUAL \$ PER USER        | \$504.55    | \$561.85    | \$579.06    | \$588.24    | \$637.54    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$75.66     | \$176.16    | \$193.54    | \$188.67    | \$196.19    |
| TOTAL  | ELIGIBLES                     | 20,558      | 12,083      | 11,736      | 11,873      | 11,836      |
|        | USERS                         | 6,929       | 6,078       | 6,294       | 6,258       | 6,186       |
|        | % USERS                       | 33.7%       | 50.3%       | 53.6%       | 52.7%       | 52.3%       |
|        | ANNUAL PAYMENTS               | \$3,651,253 | \$3,038,247 | \$3,346,422 | \$3,378,254 | \$3,854,575 |
|        | AVE ANNUAL \$ PER USER        | \$526.95    | \$499.88    | \$531.68    | \$539.83    | \$623.11    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$177.61    | \$251.45    | \$285.14    | \$284.53    | \$325.67    |
|        |                               |             |             |             |             |             |

NOTE: Includes services paid through early January 2019. Totals subject to change as claims are paid. ^ Client age for majority of year (age as of 12/31).

## TOTAL DENTAL CLIENTS AND PAYMENT BY CLIENT FISCAL YEAR AGE GROUP ^ AND RESIDENTIAL COUNTY FISCAL YEARS 2014-2018 DATES OF SERVICE EU 999-FYAGCNTY

ASOTIN

|        |                               | FY 2014     | FY 2015     | FY 2016     | FY 2017     | FY 2018     |
|--------|-------------------------------|-------------|-------------|-------------|-------------|-------------|
| CLIENT | AGE                           |             |             |             |             |             |
| 0-1    | ELIGIBLES                     | 460         | 486         | 491         | 434         | 465         |
|        | USERS                         | 57          | 59          | 114         | 120         | 143         |
|        | % USERS                       | 12.4%       | 12.1%       | 23.2%       | 27.6%       | 30.8%       |
|        | ANNUAL PAYMENTS               | \$17,012    | \$11,030    | \$19,181    | \$27,607    | \$24,177    |
|        | AVE ANNUAL \$ PER USER        | \$298.46    | \$186.94    | \$168.26    | \$230.06    | \$169.07    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$36.98     | \$22.69     | \$39.07     | \$63.61     | \$51.99     |
| 2-5    | ELIGIBLES                     | 784         | 721         | 734         | 759         | 795         |
|        | USERS                         | 314         | 303         | 271         | 340         | 334         |
|        | % USERS                       | 40.1%       | 42.0%       | 36.9%       | 44.8%       | 42.0%       |
|        | ANNUAL PAYMENTS               | \$173,565   | \$170,615   | \$126,844   | \$174,692   | \$164,367   |
|        | AVE ANNUAL \$ PER USER        | \$552.75    | \$563.09    | \$468.06    | \$513.80    | \$492.12    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$221.38    | \$236.64    | \$172.81    | \$230.16    | \$206.75    |
| 6-14   | ELIGIBLES                     | 1,546       | 1,499       | 1,516       | 1,525       | 1,506       |
|        | USERS                         | 726         | 737         | 656         | 680         | 653         |
|        | % USERS                       | 47.0%       | 49.2%       | 43.3%       | 44.6%       | 43.4%       |
|        | ANNUAL PAYMENTS               | \$428,423   | \$372,098   | \$342,223   | \$365,948   | \$324,719   |
|        | AVE ANNUAL \$ PER USER        | \$590.11    | \$504.88    | \$521.68    | \$538.16    | \$497.27    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$277.12    | \$248.23    | \$225.74    | \$239.97    | \$215.62    |
| 15-17  | ELIGIBLES                     | 473         | 450         | 442         | 478         | 504         |
|        | USERS                         | 185         | 175         | 160         | 177         | 143         |
|        | % USERS                       | 39.1%       | 38.9%       | 36.2%       | 37.0%       | 28.4%       |
|        | ANNUAL PAYMENTS               | \$145,635   | \$122,270   | \$119,302   | \$129,264   | \$92,123    |
|        | AVE ANNUAL \$ PER USER        | \$787.22    | \$698.69    | \$745.63    | \$730.31    | \$644.22    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$307.90    | \$271.71    | \$269.91    | \$270.43    | \$182.78    |
| 18-20  | ELIGIBLES                     | 326         | 398         | 406         | 414         | 435         |
|        | USERS                         | 59          | 90          | 87          | 79          | 77          |
|        | % USERS                       | 18.1%       | 22.6%       | 21.4%       | 19.1%       | 17.7%       |
|        | ANNUAL PAYMENTS               | \$30,181    | \$53,308    | \$51,435    | \$52,905    | \$56,663    |
|        | AVE ANNUAL \$ PER USER        | \$511.54    | \$592.31    | \$591.21    | \$669.68    | \$735.89    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$92.58     | \$133.94    | \$126.69    | \$127.79    | \$130.26    |
| 21+    | ELIGIBLES                     | 3,490       | 4,267       | 4,594       | 4,626       | 4,679       |
|        | USERS                         | 642         | 830         | 645         | 672         | 837         |
|        | % USERS                       | 18.4%       | 19.5%       | 14.0%       | 14.5%       | 17.9%       |
|        | ANNUAL PAYMENTS               | \$349,912   | \$464,379   | \$358,117   | \$419,154   | \$536,925   |
|        | AVE ANNUAL \$ PER USER        | \$545.03    | \$559.49    | \$555.22    | \$623.74    | \$641.49    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$100.26    | \$108.83    | \$77.95     | \$90.61     | \$114.75    |
| TOTAL  | ELIGIBLES                     | 7,079       | 7,821       | 8,183       | 8,236       | 8,384       |
|        | USERS                         | 1,983       | 2,194       | 1,933       | 2,068       | 2,187       |
|        | % USERS                       | 28.0%       | 28.1%       | 23.6%       | 25.1%       | 26.1%       |
|        | ANNUAL PAYMENTS               | \$1,144,728 | \$1,193,700 | \$1,017,102 | \$1,169,571 | \$1,198,975 |
|        | AVE ANNUAL \$ PER USER        | \$577.27    | \$544.07    | \$526.18    | \$565.56    | \$548.23    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$161.71    | \$152.63    | \$124.29    | \$142.01    | \$143.01    |
|        |                               |             |             |             |             |             |

NOTE: Includes services paid through early January 2019. Totals subject to change as claims are paid. ^ Client age for majority of year (age as of 12/31).

## TOTAL DENTAL CLIENTS AND PAYMENT BY CLIENT FISCAL YEAR AGE GROUP ^ AND RESIDENTIAL COUNTY FISCAL YEARS 2014-2018 DATES OF SERVICE EU 999-FYAGCNTY

BENTON

|        |                               | FY 2014      | FY 2015      | FY 2016      | FY 2017      | FY 2018      |
|--------|-------------------------------|--------------|--------------|--------------|--------------|--------------|
| CLIENT | AGE                           |              |              |              |              |              |
| 0-1    | ELIGIBLES                     | 4,738        | 4,877        | 5,031        | 5,020        | 4,864        |
|        | USERS                         | 1,470        | 1,559        | 1,583        | 1,651        | 1,605        |
|        | % USERS                       | 31.0%        | 32.0%        | 31.5%        | 32.9%        | 33.0%        |
|        | ANNUAL PAYMENTS               | \$301,750    | \$291,016    | \$265,330    | \$296,927    | \$347,280    |
|        | AVE ANNUAL \$ PER USER        | \$205.27     | \$186.67     | \$167.61     | \$179.85     | \$216.37     |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$63.69      | \$59.67      | \$52.74      | \$59.15      | \$71.40      |
| 2-5    | ELIGIBLES                     | 8,048        | 7,899        | 7,928        | 8,060        | 8,185        |
|        | USERS                         | 5,126        | 5,134        | 5,195        | 5,345        | 5,392        |
|        | % USERS                       | 63.7%        | 65.0%        | 65.5%        | 66.3%        | 65.9%        |
|        | ANNUAL PAYMENTS               | \$2,662,528  | \$2,358,660  | \$2,532,292  | \$2,734,034  | \$2,856,743  |
|        | AVE ANNUAL \$ PER USER        | \$519.42     | \$459.42     | \$487.45     | \$511.51     | \$529.81     |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$330.83     | \$298.60     | \$319.41     | \$339.21     | \$349.02     |
| 6-14   | ELIGIBLES                     | 15,369       | 15,461       | 16,183       | 16,720       | 17,135       |
|        | USERS                         | 10,373       | 10,591       | 11,161       | 11,503       | 11,710       |
|        | % USERS                       | 67.5%        | 68.5%        | 69.0%        | 68.8%        | 68.3%        |
|        | ANNUAL PAYMENTS               | \$4,267,196  | \$3,799,760  | \$3,978,302  | \$4,168,546  | \$4,505,273  |
|        | AVE ANNUAL \$ PER USER        | \$411.38     | \$358.77     | \$356.45     | \$362.39     | \$384.74     |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$277.65     | \$245.76     | \$245.83     | \$249.31     | \$262.93     |
| 15-17  | ELIGIBLES                     | 4,061        | 4,227        | 4,565        | 4,730        | 4,935        |
|        | USERS                         | 2,265        | 2,438        | 2,686        | 2,749        | 2,790        |
|        | % USERS                       | 55.8%        | 57.7%        | 58.8%        | 58.1%        | 56.5%        |
|        | ANNUAL PAYMENTS               | \$1,300,373  | \$1,228,236  | \$1,276,432  | \$1,231,974  | \$1,257,251  |
|        | AVE ANNUAL \$ PER USER        | \$574.12     | \$503.79     | \$475.22     | \$448.15     | \$450.63     |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$320.21     | \$290.57     | \$279.61     | \$260.46     | \$254.76     |
| 18-20  | ELIGIBLES                     | 3,090        | 3,512        | 3,632        | 3,867        | 3,942        |
|        | USERS                         | 908          | 1,205        | 1,321        | 1,340        | 1,312        |
|        | % USERS                       | 29.4%        | 34.3%        | 36.4%        | 34.7%        | 33.3%        |
|        | ANNUAL PAYMENTS               | \$433,952    | \$532,019    | \$546,436    | \$573,397    | \$518,750    |
|        | AVE ANNUAL \$ PER USER        | \$477.92     | \$441.51     | \$413.65     | \$427.91     | \$395.39     |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$140.44     | \$151.49     | \$150.45     | \$148.28     | \$131.60     |
| 21+    | ELIGIBLES                     | 23,061       | 29,269       | 31,384       | 31,839       | 32,038       |
|        | USERS                         | 4,181        | 7,022        | 7,807        | 7,836        | 7,121        |
|        | % USERS                       | 18.1%        | 24.0%        | 24.9%        | 24.6%        | 22.2%        |
|        | ANNUAL PAYMENTS               | \$1,377,218  | \$2,660,777  | \$3,220,001  | \$3,165,707  | \$2,795,842  |
|        | AVE ANNUAL \$ PER USER        | \$329.40     | \$378.92     | \$412.45     | \$404.00     | \$392.62     |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$59.72      | \$90.91      | \$102.60     | \$99.43      | \$87.27      |
| TOTAL  | ELIGIBLES                     | 58,367       | 65,245       | 68,723       | 70,236       | 71,099       |
|        | USERS                         | 24,323       | 27,949       | 29,753       | 30,424       | 29,930       |
|        | % USERS                       | 41.7%        | 42.8%        | 43.3%        | 43.3%        | 42.1%        |
|        | ANNUAL PAYMENTS               | \$10,343,017 | \$10,870,468 | \$11,818,792 | \$12,170,586 | \$12,281,140 |
|        | AVE ANNUAL \$ PER USER        | \$425.24     | \$388.94     | \$397.23     | \$400.03     | \$410.33     |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$177.21     | \$166.61     | \$171.98     | \$173.28     | \$172.73     |

NOTE: Includes services paid through early January 2019. Totals subject to change as claims are paid. ^ Client age for majority of year (age as of 12/31).

## TOTAL DENTAL CLIENTS AND PAYMENT BY CLIENT FISCAL YEAR AGE GROUP ^ AND RESIDENTIAL COUNTY FISCAL YEARS 2014-2018 DATES OF SERVICE EU 999-FYAGCNTY

CHELAN

|        |                               | FY 2014     | FY 2015     | FY 2016     | FY 2017     | FY 2018     |
|--------|-------------------------------|-------------|-------------|-------------|-------------|-------------|
| CLIENT | AGE                           |             |             |             |             |             |
| 0-1    | ELIGIBLES                     | 1,919       | 1,940       | 1,984       | 1,927       | 1,744       |
| 1      | USERS                         | 747         | 792         | 789         | 840         | 716         |
| 1      | % USERS                       | 38.9%       | 40.8%       | 39.8%       | 43.6%       | 41.1%       |
| 1      | ANNUAL PAYMENTS               | \$163,683   | \$161,798   | \$152,864   | \$160,095   | \$142,043   |
|        | AVE ANNUAL \$ PER USER        | \$219.12    | \$204.29    | \$193.74    | \$190.59    | \$198.38    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$85.30     | \$83.40     | \$77.05     | \$83.08     | \$81.45     |
| 2-5    | ELIGIBLES                     | 3,531       | 3,270       | 3,273       | 3,250       | 3,115       |
| 1      | USERS                         | 2,691       | 2,505       | 2,486       | 2,404       | 2,397       |
| 1      | % USERS                       | 76.2%       | 76.6%       | 76.0%       | 74.0%       | 77.0%       |
| 1      | ANNUAL PAYMENTS               | \$1,404,726 | \$1,322,182 | \$1,326,575 | \$1,174,477 | \$1,188,127 |
|        | AVE ANNUAL \$ PER USER        | \$522.01    | \$527.82    | \$533.62    | \$488.55    | \$495.67    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$397.83    | \$404.34    | \$405.31    | \$361.38    | \$381.42    |
| 6-14   | ELIGIBLES                     | 6,879       | 6,853       | 7,145       | 7,246       | 7,219       |
| 1      | USERS                         | 5,287       | 5,350       | 5,583       | 5,612       | 5,599       |
| 1      | % USERS                       | 76.9%       | 78.1%       | 78.1%       | 77.4%       | 77.6%       |
| 1      | ANNUAL PAYMENTS               | \$2,099,210 | \$2,065,424 | \$2,067,154 | \$2,097,213 | \$2,039,660 |
|        | AVE ANNUAL \$ PER USER        | \$397.05    | \$386.06    | \$370.26    | \$373.70    | \$364.29    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$305.16    | \$301.39    | \$289.31    | \$289.43    | \$282.54    |
| 15-17  | ELIGIBLES                     | 2,011       | 2,023       | 2,136       | 2,184       | 2,223       |
| 1      | USERS                         | 1,357       | 1,438       | 1,476       | 1,489       | 1,496       |
| 1      | % USERS                       | 67.5%       | 71.1%       | 69.1%       | 68.2%       | 67.3%       |
| 1      | ANNUAL PAYMENTS               | \$726,215   | \$780,805   | \$772,933   | \$726,040   | \$732,698   |
|        | AVE ANNUAL \$ PER USER        | \$535.16    | \$542.98    | \$523.67    | \$487.60    | \$489.77    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$361.12    | \$385.96    | \$361.86    | \$332.44    | \$329.60    |
| 18-20  | ELIGIBLES                     | 1,433       | 1,679       | 1,773       | 1,791       | 1,808       |
| 1      | USERS                         | 526         | 655         | 680         | 699         | 683         |
|        | % USERS                       | 36.7%       | 39.0%       | 38.4%       | 39.0%       | 37.8%       |
| 1      | ANNUAL PAYMENTS               | \$245,205   | \$321,130   | \$327,877   | \$297,801   | \$328,399   |
|        | AVE ANNUAL \$ PER USER        | \$466.17    | \$490.27    | \$482.17    | \$426.04    | \$480.82    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$171.11    | \$191.26    | \$184.93    | \$166.28    | \$181.64    |
| 21+    | ELIGIBLES                     | 10,748      | 13,383      | 14,296      | 14,293      | 13,969      |
| 1      | USERS                         | 1,410       | 2,124       | 1,947       | 2,643       | 3,097       |
| 1      | % USERS                       | 13.1%       | 15.9%       | 13.6%       | 18.5%       | 22.2%       |
| 1      | ANNUAL PAYMENTS               | \$611,419   | \$1,052,069 | \$874,713   | \$1,315,817 | \$1,676,575 |
|        | AVE ANNUAL \$ PER USER        | \$433.63    | \$495.32    | \$449.26    | \$497.85    | \$541.35    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$56.89     | \$78.61     | \$61.19     | \$92.06     | \$120.02    |
| TOTAL  | ELIGIBLES                     | 26,521      | 29,148      | 30,607      | 30,691      | 30,078      |
|        | USERS                         | 12,018      | 12,864      | 12,961      | 13,687      | 13,988      |
| 1      | % USERS                       | 45.3%       | 44.1%       | 42.3%       | 44.6%       | 46.5%       |
| 1      | ANNUAL PAYMENTS               | \$5,250,459 | \$5,703,408 | \$5,522,117 | \$5,771,443 | \$6,107,503 |
|        | AVE ANNUAL \$ PER USER        | \$436.88    | \$443.36    | \$426.06    | \$421.67    | \$436.62    |
| 1      |                               |             |             |             |             | \$203.06    |

NOTE: Includes services paid through early January 2019. Totals subject to change as claims are paid. ^ Client age for majority of year (age as of 12/31).

## TOTAL DENTAL CLIENTS AND PAYMENT BY CLIENT FISCAL YEAR AGE GROUP ^ AND RESIDENTIAL COUNTY FISCAL YEARS 2014-2018 DATES OF SERVICE EU 999-FYAGCNTY

CLALLAM

|        |                               | FY 2014     | FY 2015     | FY 2016     | FY 2017     | FY 2018     |
|--------|-------------------------------|-------------|-------------|-------------|-------------|-------------|
| CLIENT | AGE                           |             |             |             |             |             |
| 0-1    | ELIGIBLES                     | 1,296       | 1,336       | 1,388       | 1,380       | 1,297       |
|        | USERS                         | 281         | 254         | 206         | 226         | 334         |
|        | % USERS                       | 21.7%       | 19.0%       | 14.8%       | 16.4%       | 25.8%       |
|        | ANNUAL PAYMENTS               | \$62,527    | \$91,226    | \$73,207    | \$94,330    | \$139,739   |
|        | AVE ANNUAL \$ PER USER        | \$222.52    | \$359.16    | \$355.38    | \$417.39    | \$418.38    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$48.25     | \$68.28     | \$52.74     | \$68.36     | \$107.74    |
| 2-5    | ELIGIBLES                     | 2,081       | 2,116       | 2,221       | 2,241       | 2,261       |
|        | USERS                         | 1,014       | 1,023       | 1,066       | 1,119       | 1,335       |
|        | % USERS                       | 48.7%       | 48.3%       | 48.0%       | 49.9%       | 59.0%       |
|        | ANNUAL PAYMENTS               | \$681,098   | \$688,362   | \$713,975   | \$853,910   | \$1,112,933 |
|        | AVE ANNUAL \$ PER USER        | \$671.69    | \$672.89    | \$669.77    | \$763.10    | \$833.66    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$327.29    | \$325.31    | \$321.47    | \$381.04    | \$492.23    |
| 6-14   | ELIGIBLES                     | 4,109       | 4,196       | 4,347       | 4,469       | 4,626       |
|        | USERS                         | 1,865       | 2,114       | 2,212       | 2,335       | 2,683       |
|        | % USERS                       | 45.4%       | 50.4%       | 50.9%       | 52.2%       | 58.0%       |
|        | ANNUAL PAYMENTS               | \$1,171,603 | \$1,393,816 | \$1,407,938 | \$1,824,471 | \$2,151,428 |
|        | AVE ANNUAL \$ PER USER        | \$628.21    | \$659.33    | \$636.50    | \$781.36    | \$801.87    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$285.13    | \$332.18    | \$323.89    | \$408.25    | \$465.07    |
| 15-17  | ELIGIBLES                     | 1,350       | 1,363       | 1,367       | 1,343       | 1,323       |
|        | USERS                         | 546         | 566         | 564         | 586         | 617         |
|        | % USERS                       | 40.4%       | 41.5%       | 41.3%       | 43.6%       | 46.6%       |
|        | ANNUAL PAYMENTS               | \$461,098   | \$477,785   | \$510,076   | \$569,848   | \$571,246   |
|        | AVE ANNUAL \$ PER USER        | \$844.50    | \$844.14    | \$904.39    | \$972.44    | \$925.84    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$341.55    | \$350.54    | \$373.14    | \$424.31    | \$431.78    |
| 18-20  | ELIGIBLES                     | 952         | 1,124       | 1,175       | 1,218       | 1,201       |
|        | USERS                         | 181         | 228         | 251         | 307         | 317         |
|        | % USERS                       | 19.0%       | 20.3%       | 21.4%       | 25.2%       | 26.4%       |
|        | ANNUAL PAYMENTS               | \$128,228   | \$144,654   | \$167,283   | \$239,343   | \$228,847   |
|        | AVE ANNUAL \$ PER USER        | \$708.44    | \$634.45    | \$666.47    | \$779.62    | \$721.92    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$134.69    | \$128.70    | \$142.37    | \$196.51    | \$190.55    |
| 21+    | ELIGIBLES                     | 10,781      | 13,590      | 14,754      | 14,906      | 14,858      |
|        | USERS                         | 1,538       | 3,014       | 3,038       | 3,092       | 3,078       |
|        | % USERS                       | 14.3%       | 22.2%       | 20.6%       | 20.7%       | 20.7%       |
|        | ANNUAL PAYMENTS               | \$661,833   | \$1,797,311 | \$1,777,990 | \$1,806,634 | \$1,926,199 |
|        | AVE ANNUAL \$ PER USER        | \$430.32    | \$596.32    | \$585.25    | \$584.29    | \$625.80    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$61.39     | \$132.25    | \$120.51    | \$121.20    | \$129.64    |
| TOTAL  | ELIGIBLES                     | 20,569      | 23,725      | 25,252      | 25,557      | 25,566      |
|        | USERS                         | 5,425       | 7,199       | 7,337       | 7,665       | 8,364       |
|        | % USERS                       | 26.4%       | 30.3%       | 29.1%       | 30.0%       | 32.7%       |
|        | ANNUAL PAYMENTS               | \$3,166,387 | \$4,593,153 | \$4,650,468 | \$5,388,537 | \$6,130,392 |
|        | AVE ANNUAL \$ PER USER        | \$583.67    | \$638.03    | \$633.84    | \$703.01    | \$732.95    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$153.94    | \$193.60    | \$184.16    | \$210.84    | \$239.79    |

NOTE: Includes services paid through early January 2019. Totals subject to change as claims are paid. ^ Client age for majority of year (age as of 12/31).

## TOTAL DENTAL CLIENTS AND PAYMENT BY CLIENT FISCAL YEAR AGE GROUP ^ AND RESIDENTIAL COUNTY FISCAL YEARS 2014-2018 DATES OF SERVICE EU 999-FYAGCNTY

CLARK

|        |                               | FY 2014      | FY 2015      | FY 2016      | FY 2017      | FY 2018      |
|--------|-------------------------------|--------------|--------------|--------------|--------------|--------------|
| CLIENT | AGE                           |              |              |              |              |              |
| 0-1    | ELIGIBLES                     | 8,309        | 8,521        | 8,720        | 8,638        | 8,411        |
|        | USERS                         | 3,068        | 3,116        | 3,150        | 3,159        | 3,078        |
|        | % USERS                       | 36.9%        | 36.6%        | 36.1%        | 36.6%        | 36.6%        |
|        | ANNUAL PAYMENTS               | \$747,602    | \$705,389    | \$644,393    | \$640,840    | \$658,547    |
|        | AVE ANNUAL \$ PER USER        | \$243.68     | \$226.38     | \$204.57     | \$202.86     | \$213.95     |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$89.97      | \$82.78      | \$73.90      | \$74.19      | \$78.30      |
| 2-5    | ELIGIBLES                     | 14,326       | 14,266       | 14,503       | 14,835       | 14,830       |
|        | USERS                         | 8,292        | 8,379        | 8,533        | 8,868        | 8,869        |
|        | % USERS                       | 57.9%        | 58.7%        | 58.8%        | 59.8%        | 59.8%        |
|        | ANNUAL PAYMENTS               | \$3,867,120  | \$3,948,393  | \$3,823,381  | \$3,912,041  | \$3,995,689  |
|        | AVE ANNUAL \$ PER USER        | \$466.37     | \$471.22     | \$448.07     | \$441.14     | \$450.52     |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$269.94     | \$276.77     | \$263.63     | \$263.70     | \$269.43     |
| 6-14   | ELIGIBLES                     | 29,688       | 30,081       | 31,454       | 32,188       | 32,536       |
|        | USERS                         | 16,634       | 17,800       | 18,878       | 19,616       | 19,616       |
|        | % USERS                       | 56.0%        | 59.2%        | 60.0%        | 60.9%        | 60.3%        |
|        | ANNUAL PAYMENTS               | \$6,261,148  | \$6,379,333  | \$6,336,567  | \$6,299,299  | \$5,998,089  |
|        | AVE ANNUAL \$ PER USER        | \$376.41     | \$358.39     | \$335.66     | \$321.13     | \$305.78     |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$210.90     | \$212.07     | \$201.46     | \$195.70     | \$184.35     |
| 15-17  | ELIGIBLES                     | 8,699        | 9,023        | 9,531        | 9,644        | 9,500        |
|        | USERS                         | 3,863        | 4,269        | 4,532        | 4,502        | 4,499        |
|        | % USERS                       | 44.4%        | 47.3%        | 47.6%        | 46.7%        | 47.4%        |
|        | ANNUAL PAYMENTS               | \$2,246,704  | \$2,242,204  | \$2,118,952  | \$2,005,121  | \$2,048,740  |
|        | AVE ANNUAL \$ PER USER        | \$581.60     | \$525.23     | \$467.55     | \$445.38     | \$455.38     |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$258.27     | \$248.50     | \$222.32     | \$207.91     | \$215.66     |
| 18-20  | ELIGIBLES                     | 5,708        | 6,844        | 7,322        | 7,601        | 7,698        |
|        | USERS                         | 1,414        | 1,874        | 1,979        | 2,034        | 2,258        |
|        | % USERS                       | 24.8%        | 27.4%        | 27.0%        | 26.8%        | 29.3%        |
|        | ANNUAL PAYMENTS               | \$681,361    | \$963,931    | \$853,045    | \$868,852    | \$1,009,146  |
|        | AVE ANNUAL \$ PER USER        | \$481.87     | \$514.37     | \$431.05     | \$427.16     | \$446.92     |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$119.37     | \$140.84     | \$116.50     | \$114.31     | \$131.09     |
| 21+    | ELIGIBLES                     | 52,415       | 66,195       | 70,830       | 71,645       | 70,650       |
|        | USERS                         | 8,962        | 15,032       | 14,173       | 13,834       | 14,353       |
|        | % USERS                       | 17.1%        | 22.7%        | 20.0%        | 19.3%        | 20.3%        |
|        | ANNUAL PAYMENTS               | \$2,774,924  | \$5,846,302  | \$4,316,744  | \$4,240,352  | \$4,908,572  |
|        | AVE ANNUAL \$ PER USER        | \$309.63     | \$388.92     | \$304.58     | \$306.52     | \$341.99     |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$52.94      | \$88.32      | \$60.95      | \$59.19      | \$69.48      |
| TOTAL  | ELIGIBLES                     | 119,145      | 134,930      | 142,360      | 144,551      | 143,625      |
|        | USERS                         | 42,233       | 50,470       | 51,245       | 52,013       | 52,673       |
|        | % USERS                       | 35.4%        | 37.4%        | 36.0%        | 36.0%        | 36.7%        |
|        | ANNUAL PAYMENTS               | \$16,578,860 | \$20,085,551 | \$18,093,082 | \$17,966,504 | \$18,618,783 |
|        | AVE ANNUAL \$ PER USER        | \$392.56     | \$397.97     | \$353.07     | \$345.42     | \$353.48     |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$139.15     | \$148.86     | \$127.09     | \$124.29     | \$129.63     |
|        |                               |              |              |              |              |              |

NOTE: Includes services paid through early January 2019. Totals subject to change as claims are paid. ^ Client age for majority of year (age as of 12/31).

## TOTAL DENTAL CLIENTS AND PAYMENT BY CLIENT FISCAL YEAR AGE GROUP ^ AND RESIDENTIAL COUNTY FISCAL YEARS 2014-2018 DATES OF SERVICE EU 999-FYAGCNTY

#### COLUMBIA

|        |                               | FY 2014   | FY 2015   | FY 2016   | FY 2017   | FY 2018   |
|--------|-------------------------------|-----------|-----------|-----------|-----------|-----------|
| CLIENT | AGE                           |           |           |           |           |           |
| 0-1    | ELIGIBLES                     | 74        | 64        | 73        | 65        | 80        |
|        | USERS                         | 16        | 10        | 16        | 28        | 17        |
|        | % USERS                       | 21.6%     | 15.6%     | 21.9%     | 43.1%     | 21.3%     |
|        | ANNUAL PAYMENTS               | \$2,303   | \$1,205   | \$2,309   | \$3,544   | \$2,500   |
|        | AVE ANNUAL \$ PER USER        | \$143.91  | \$120.52  | \$144.32  | \$126.58  | \$147.09  |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$31.12   | \$18.83   | \$31.63   | \$54.53   | \$31.26   |
| 2-5    | ELIGIBLES                     | 139       | 100       | 113       | 107       | 119       |
|        | USERS                         | 70        | 57        | 56        | 66        | 65        |
|        | % USERS                       | 50.4%     | 57.0%     | 49.6%     | 61.7%     | 54.6%     |
|        | ANNUAL PAYMENTS               | \$26,408  | \$23,937  | \$32,467  | \$25,656  | \$18,509  |
|        | AVE ANNUAL \$ PER USER        | \$377.26  | \$419.96  | \$579.78  | \$388.73  | \$284.75  |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$189.99  | \$239.37  | \$287.32  | \$239.78  | \$155.53  |
| 6-14   | ELIGIBLES                     | 303       | 279       | 263       | 270       | 276       |
|        | USERS                         | 197       | 163       | 149       | 184       | 159       |
|        | % USERS                       | 65.0%     | 58.4%     | 56.7%     | 68.1%     | 57.6%     |
|        | ANNUAL PAYMENTS               | \$65,168  | \$63,411  | \$54,526  | \$59,771  | \$49,379  |
|        | AVE ANNUAL \$ PER USER        | \$330.80  | \$389.03  | \$365.95  | \$324.84  | \$310.56  |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$215.08  | \$227.28  | \$207.32  | \$221.37  | \$178.91  |
| 15-17  | ELIGIBLES                     | 116       | 107       | 97        | 83        | 87        |
|        | USERS                         | 66        | 58        | 45        | 41        | 46        |
|        | % USERS                       | 56.9%     | 54.2%     | 46.4%     | 49.4%     | 52.9%     |
|        | ANNUAL PAYMENTS               | \$23,414  | \$24,707  | \$17,034  | \$15,508  | \$18,552  |
|        | AVE ANNUAL \$ PER USER        | \$354.76  | \$425.98  | \$378.54  | \$378.24  | \$403.30  |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$201.85  | \$230.91  | \$175.61  | \$186.84  | \$213.24  |
| 18-20  | ELIGIBLES                     | 65        | 69        | 78        | 90        | 91        |
|        | USERS                         | 12        | 29        | 22        | 25        | 26        |
|        | % USERS                       | 18.5%     | 42.0%     | 28.2%     | 27.8%     | 28.6%     |
|        | ANNUAL PAYMENTS               | \$4,504   | \$8,293   | \$7,004   | \$5,341   | \$9,878   |
|        | AVE ANNUAL \$ PER USER        | \$375.33  | \$285.95  | \$318.35  | \$213.62  | \$379.94  |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$69.29   | \$120.18  | \$89.79   | \$59.34   | \$108.55  |
| 21+    | ELIGIBLES                     | 701       | 866       | 887       | 916       | 914       |
|        | USERS                         | 195       | 234       | 239       | 214       | 217       |
|        | % USERS                       | 27.8%     | 27.0%     | 26.9%     | 23.4%     | 23.7%     |
|        | ANNUAL PAYMENTS               | \$50,948  | \$66,089  | \$61,918  | \$66,490  | \$61,756  |
|        | AVE ANNUAL \$ PER USER        | \$261.27  | \$282.43  | \$259.07  | \$310.70  | \$284.59  |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$72.68   | \$76.32   | \$69.81   | \$72.59   | \$67.57   |
| TOTAL  | ELIGIBLES                     | 1,398     | 1,485     | 1,511     | 1,531     | 1,567     |
|        | USERS                         | 556       | 551       | 527       | 558       | 530       |
|        | % USERS                       | 39.8%     | 37.1%     | 34.9%     | 36.4%     | 33.8%     |
|        | ANNUAL PAYMENTS               | \$172,745 | \$187,643 | \$175,258 | \$176,310 | \$160,574 |
|        | AVE ANNUAL \$ PER USER        | \$310.69  | \$340.55  | \$332.56  | \$315.97  | \$302.97  |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$123.57  | \$126.36  | \$115.99  | \$115.16  | \$102.47  |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE |           |           |           |           | \$102     |

NOTE: Includes services paid through early January 2019. Totals subject to change as claims are paid. ^ Client age for majority of year (age as of 12/31).

## TOTAL DENTAL CLIENTS AND PAYMENT BY CLIENT FISCAL YEAR AGE GROUP ^ AND RESIDENTIAL COUNTY FISCAL YEARS 2014-2018 DATES OF SERVICE EU 999-FYAGCNTY

COWLITZ

| 1        |                               | FY 2014     | FY 2015     | FY 2016     | FY 2017     | FY 2018     |
|----------|-------------------------------|-------------|-------------|-------------|-------------|-------------|
| CLIENT A | AGE                           |             |             |             |             |             |
| 0-1      | ELIGIBLES                     | 2,327       | 2,477       | 2,521       | 2,557       | 2,571       |
|          | USERS                         | 1,121       | 1,113       | 1,209       | 1,156       | 1,201       |
|          | % USERS                       | 48.2%       | 44.9%       | 48.0%       | 45.2%       | 46.7%       |
|          | ANNUAL PAYMENTS               | \$205,247   | \$171,142   | \$179,058   | \$170,631   | \$185,999   |
|          | AVE ANNUAL \$ PER USER        | \$183.09    | \$153.77    | \$148.10    | \$147.60    | \$154.87    |
|          | AVE ANNUAL \$ PER<br>ELIGIBLE | \$88.20     | \$69.09     | \$71.03     | \$66.73     | \$72.35     |
| 2-5      | ELIGIBLES                     | 4,016       | 3,958       | 4,185       | 4,178       | 4,277       |
|          | USERS                         | 2,613       | 2,678       | 2,869       | 2,945       | 2,978       |
|          | % USERS                       | 65.1%       | 67.7%       | 68.6%       | 70.5%       | 69.6%       |
|          | ANNUAL PAYMENTS               | \$1,004,499 | \$1,098,667 | \$1,187,848 | \$1,104,150 | \$1,192,165 |
|          | AVE ANNUAL \$ PER USER        | \$384.42    | \$410.26    | \$414.03    | \$374.92    | \$400.32    |
|          | AVE ANNUAL \$ PER<br>ELIGIBLE | \$250.12    | \$277.58    | \$283.83    | \$264.28    | \$278.74    |
| 6-14     | ELIGIBLES                     | 7,970       | 8,039       | 8,553       | 8,795       | 9,006       |
|          | USERS                         | 4,183       | 4,557       | 4,943       | 5,125       | 5,510       |
|          | % USERS                       | 52.5%       | 56.7%       | 57.8%       | 58.3%       | 61.2%       |
|          | ANNUAL PAYMENTS               | \$1,603,051 | \$1,721,918 | \$1,724,874 | \$1,728,684 | \$1,787,578 |
|          | AVE ANNUAL \$ PER USER        | \$383.23    | \$377.86    | \$348.95    | \$337.30    | \$324.42    |
|          | AVE ANNUAL \$ PER<br>ELIGIBLE | \$201.14    | \$214.20    | \$201.67    | \$196.55    | \$198.49    |
| 15-17    | ELIGIBLES                     | 2,281       | 2,298       | 2,467       | 2,548       | 2,576       |
|          | USERS                         | 1,004       | 1,052       | 1,175       | 1,205       | 1,233       |
|          | % USERS                       | 44.0%       | 45.8%       | 47.6%       | 47.3%       | 47.9%       |
|          | ANNUAL PAYMENTS               | \$662,632   | \$604,518   | \$629,324   | \$602,816   | \$594,706   |
|          | AVE ANNUAL \$ PER USER        | \$659.99    | \$574.64    | \$535.59    | \$500.26    | \$482.32    |
|          | AVE ANNUAL \$ PER<br>ELIGIBLE | \$290.50    | \$263.06    | \$255.10    | \$236.58    | \$230.86    |
| 18-20    | ELIGIBLES                     | 1,784       | 2,020       | 2,168       | 2,171       | 2,138       |
|          | USERS                         | 436         | 555         | 666         | 600         | 592         |
|          | % USERS                       | 24.4%       | 27.5%       | 30.7%       | 27.6%       | 27.7%       |
|          | ANNUAL PAYMENTS               | \$207,860   | \$268,901   | \$340,470   | \$306,290   | \$276,218   |
|          | AVE ANNUAL \$ PER USER        | \$476.74    | \$484.51    | \$511.22    | \$510.48    | \$466.58    |
|          | AVE ANNUAL \$ PER<br>ELIGIBLE | \$116.51    | \$133.12    | \$157.04    | \$141.08    | \$129.19    |
| 21+      | ELIGIBLES                     | 17,805      | 22,051      | 23,937      | 24,443      | 24,502      |
|          | USERS                         | 3,452       | 5,792       | 6,318       | 6,081       | 5,978       |
|          | % USERS                       | 19.4%       | 26.3%       | 26.4%       | 24.9%       | 24.4%       |
|          | ANNUAL PAYMENTS               | \$1,301,093 | \$2,569,490 | \$2,877,833 | \$2,508,175 | \$2,327,168 |
|          | AVE ANNUAL \$ PER USER        | \$376.91    | \$443.63    | \$455.50    | \$412.46    | \$389.29    |
|          | AVE ANNUAL \$ PER<br>ELIGIBLE | \$73.07     | \$116.52    | \$120.23    | \$102.61    | \$94.98     |
| TOTAL    | ELIGIBLES                     | 36,183      | 40,843      | 43,831      | 44,692      | 45,070      |
|          | USERS                         | 12,809      | 15,747      | 17,180      | 17,112      | 17,492      |
|          | % USERS                       | 35.4%       | 38.6%       | 39.2%       | 38.3%       | 38.8%       |
|          | ANNUAL PAYMENTS               | \$4,984,383 | \$6,434,638 | \$6,939,406 | \$6,420,745 | \$6,363,834 |
|          | AVE ANNUAL \$ PER USER        | \$389.13    | \$408.63    | \$403.92    | \$375.22    | \$363.81    |
|          | AVE ANNUAL \$ PER<br>ELIGIBLE | \$137.75    | \$157.55    | \$158.32    | \$143.67    | \$141.20    |

NOTE: Includes services paid through early January 2019. Totals subject to change as claims are paid. ^ Client age for majority of year (age as of 12/31).

## TOTAL DENTAL CLIENTS AND PAYMENT BY CLIENT FISCAL YEAR AGE GROUP ^ AND RESIDENTIAL COUNTY FISCAL YEARS 2014-2018 DATES OF SERVICE EU 999-FYAGCNTY

DOUGLAS

|        |                               | FY 2014     | FY 2015     | FY 2016     | FY 2017     | FY 2018     |
|--------|-------------------------------|-------------|-------------|-------------|-------------|-------------|
| CLIENT | AGE                           |             |             |             |             |             |
| 0-1    | ELIGIBLES                     | 1,096       | 1,152       | 1,154       | 1,116       | 1,076       |
|        | USERS                         | 452         | 462         | 513         | 495         | 451         |
|        | % USERS                       | 41.2%       | 40.1%       | 44.5%       | 44.4%       | 41.9%       |
|        | ANNUAL PAYMENTS               | \$93,202    | \$86,410    | \$115,955   | \$110,712   | \$98,380    |
|        | AVE ANNUAL \$ PER USER        | \$206.20    | \$187.04    | \$226.03    | \$223.66    | \$218.14    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$85.04     | \$75.01     | \$100.48    | \$99.20     | \$91.43     |
| 2-5    | ELIGIBLES                     | 1,932       | 1,846       | 1,924       | 1,932       | 1,857       |
|        | USERS                         | 1,444       | 1,394       | 1,451       | 1,495       | 1,388       |
|        | % USERS                       | 74.7%       | 75.5%       | 75.4%       | 77.4%       | 74.7%       |
|        | ANNUAL PAYMENTS               | \$748,570   | \$778,797   | \$772,650   | \$737,761   | \$672,663   |
|        | AVE ANNUAL \$ PER USER        | \$518.40    | \$558.68    | \$532.49    | \$493.49    | \$484.63    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$387.46    | \$421.88    | \$401.59    | \$381.86    | \$362.23    |
| 6-14   | ELIGIBLES                     | 3,931       | 4,004       | 4,218       | 4,328       | 4,388       |
|        | USERS                         | 2,967       | 3,097       | 3,249       | 3,314       | 3,338       |
|        | % USERS                       | 75.5%       | 77.3%       | 77.0%       | 76.6%       | 76.1%       |
|        | ANNUAL PAYMENTS               | \$1,062,479 | \$1,182,764 | \$1,262,941 | \$1,194,679 | \$1,292,743 |
|        | AVE ANNUAL \$ PER USER        | \$358.10    | \$381.91    | \$388.72    | \$360.49    | \$387.28    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$270.28    | \$295.40    | \$299.42    | \$276.03    | \$294.61    |
| 15-17  | ELIGIBLES                     | 1,203       | 1,214       | 1,267       | 1,276       | 1,306       |
|        | USERS                         | 810         | 830         | 871         | 867         | 925         |
|        | % USERS                       | 67.3%       | 68.4%       | 68.7%       | 67.9%       | 70.8%       |
|        | ANNUAL PAYMENTS               | \$371,183   | \$424,568   | \$446,537   | \$412,045   | \$452,695   |
|        | AVE ANNUAL \$ PER USER        | \$458.25    | \$511.53    | \$512.67    | \$475.25    | \$489.40    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$308.55    | \$349.73    | \$352.44    | \$322.92    | \$346.63    |
| 18-20  | ELIGIBLES                     | 830         | 1,026       | 1,023       | 1,033       | 1,003       |
|        | USERS                         | 320         | 391         | 382         | 395         | 396         |
|        | % USERS                       | 38.6%       | 38.1%       | 37.3%       | 38.2%       | 39.5%       |
|        | ANNUAL PAYMENTS               | \$133,121   | \$179,407   | \$178,185   | \$195,914   | \$181,085   |
|        | AVE ANNUAL \$ PER USER        | \$416.00    | \$458.84    | \$466.45    | \$495.98    | \$457.28    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$160.39    | \$174.86    | \$174.18    | \$189.66    | \$180.54    |
| 21+    | ELIGIBLES                     | 4,947       | 6,195       | 6,603       | 6,614       | 6,549       |
|        | USERS                         | 687         | 1,048       | 971         | 1,191       | 1,335       |
|        | % USERS                       | 13.9%       | 16.9%       | 14.7%       | 18.0%       | 20.4%       |
|        | ANNUAL PAYMENTS               | \$310,067   | \$544,048   | \$475,958   | \$645,576   | \$748,917   |
|        | AVE ANNUAL \$ PER USER        | \$451.33    | \$519.13    | \$490.17    | \$542.05    | \$560.99    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$62.68     | \$87.82     | \$72.08     | \$97.61     | \$114.36    |
| TOTAL  | ELIGIBLES                     | 13,939      | 15,437      | 16,189      | 16,299      | 16,179      |
|        | USERS                         | 6,680       | 7,222       | 7,437       | 7,757       | 7,833       |
|        | % USERS                       | 47.9%       | 46.8%       | 45.9%       | 47.6%       | 48.4%       |
|        | ANNUAL PAYMENTS               | \$2,718,623 | \$3,195,995 | \$3,252,225 | \$3,296,687 | \$3,446,483 |
|        | AVE ANNUAL \$ PER USER        | \$406.98    | \$442.54    | \$437.30    | \$425.00    | \$440.00    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$195.04    | \$207.03    | \$200.89    | \$202.26    | \$213.02    |

NOTE: Includes services paid through early January 2019. Totals subject to change as claims are paid. ^ Client age for majority of year (age as of 12/31).

## TOTAL DENTAL CLIENTS AND PAYMENT BY CLIENT FISCAL YEAR AGE GROUP ^ AND RESIDENTIAL COUNTY FISCAL YEARS 2014-2018 DATES OF SERVICE EU 999-FYAGCNTY

FERRY

|        |                               | FY 2014   | FY 2015               | FY 2016               | FY 2017               | FY 2018               |
|--------|-------------------------------|-----------|-----------------------|-----------------------|-----------------------|-----------------------|
| CLIENT | AGE                           |           |                       |                       |                       |                       |
| 0-1    | ELIGIBLES                     | 140       | 143                   | 131                   | 124                   | 147                   |
| 1      | USERS                         | 37        | 32                    | 29                    | 21                    | 26                    |
| 1      | % USERS                       | 26.4%     | 22.4%                 | 22.1%                 | 16.9%                 | 17.7%                 |
| 1      | ANNUAL PAYMENTS               | \$11,604  | \$5,777               | \$8,576               | \$7,252               | \$11,830              |
|        | AVE ANNUAL \$ PER USER        | \$313.61  | \$180.53              | \$295.71              | \$345.32              | \$455.00              |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$82.88   | \$40.40               | \$65.46               | \$58.48               | \$80.48               |
| 2-5    | ELIGIBLES                     | 265       | 223                   | 247                   | 248                   | 252                   |
|        | USERS                         | 145       | 134                   | 136                   | 135                   | 144                   |
|        | % USERS                       | 54.7%     | 60.1%                 | 55.1%                 | 54.4%                 | 57.1%                 |
|        | ANNUAL PAYMENTS               | \$103,648 | \$70,907              | \$97,692              | \$98,710              | \$130,292             |
|        | AVE ANNUAL \$ PER USER        | \$714.81  | \$529.16              | \$718.33              | \$731.19              | \$904.81              |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$391.12  | \$317.97              | \$395.52              | \$398.02              | \$517.03              |
| 6-14   | ELIGIBLES                     | 613       | 531                   | 541                   | 533                   | 560                   |
|        | USERS                         | 314       | 288                   | 303                   | 319                   | 334                   |
| 1      | % USERS                       | 51.2%     | 54.2%                 | 56.0%                 | 59.8%                 | 59.6%                 |
|        | ANNUAL PAYMENTS               | \$211,215 | \$122,665             | \$188,845             | \$196,730             | \$237,759             |
|        | AVE ANNUAL \$ PER USER        | \$672.66  | \$425.92              | \$623.25              | \$616.71              | \$711.85              |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$344.56  | \$231.01              | \$349.07              | \$369.10              | \$424.57              |
| 15-17  | ELIGIBLES                     | 188       | 164                   | 154                   | 153                   | 161                   |
|        | USERS                         | 78        | 73                    | 67                    | 61                    | 76                    |
|        | % USERS                       | 41.5%     | 44.5%                 | 43.5%                 | 39.9%                 | 47.2%                 |
|        | ANNUAL PAYMENTS               | \$60,215  | \$43,836              | \$45,530              | \$40,889              | \$63,370              |
|        | AVE ANNUAL \$ PER USER        | \$771.99  | \$600.49              | \$679.55              | \$670.31              | \$833.82              |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$320.29  | \$267.29              | \$295.65              | \$267.25              | \$393.60              |
| 18-20  | ELIGIBLES                     | 162       | 202                   | 193                   | 195                   | 196                   |
|        | USERS                         | 27        | 43                    | 37                    | 30                    | 36                    |
|        | % USERS                       | 16.7%     | 21.3%                 | 19.2%                 | 15.4%                 | 18.4%                 |
|        | ANNUAL PAYMENTS               | \$16,729  | \$21,759              | \$18,486              | \$18,896              | \$18,249              |
|        | AVE ANNUAL \$ PER USER        | \$619.59  | \$506.03              | \$499.63              | \$629.86              | \$506.92              |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$103.27  | \$107.72              | \$95.78               | \$96.90               | \$93.11               |
| 21+    | ELIGIBLES                     | 1,453     | 1,633                 | 1,703                 | 1,749                 | 1,767                 |
|        | USERS                         | 259       | 393                   | 379                   | 372                   | 413                   |
| 1      | % USERS                       | 17.8%     | 24.1%                 | 22.3%                 | 21.3%                 | 23.4%                 |
|        | ANNUAL PAYMENTS               | \$130,542 | \$228,349             | \$219,388             | \$247,124             | \$291,867             |
|        | AVE ANNUAL \$ PER USER        | \$504.02  | \$581.04              | \$578.86              | \$664.31              | \$706.70              |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$89.84   | \$139.83              | \$128.82              | \$141.29              | \$165.18              |
| TOTAL  | ELIGIBLES                     | 2,821     | 2,896                 | 2,969                 | 3,002                 | 3,083                 |
|        | USERS                         | 860       | 963                   | 951                   | 938                   | 1,029                 |
|        |                               | 30.5%     | 33.3%                 | 32.0%                 | 31.2%                 | 33.4%                 |
|        | % USERS                       | 00.070    |                       |                       |                       |                       |
|        | % USERS<br>ANNUAL PAYMENTS    | \$533,952 | \$493,292             | \$578,518             | \$609,601             | \$753,367             |
|        |                               |           | \$493,292<br>\$512.25 | \$578,518<br>\$608.33 | \$609,601<br>\$649.89 | \$753,367<br>\$732.13 |

NOTE: Includes services paid through early January 2019. Totals subject to change as claims are paid. ^ Client age for majority of year (age as of 12/31).

## TOTAL DENTAL CLIENTS AND PAYMENT BY CLIENT FISCAL YEAR AGE GROUP ^ AND RESIDENTIAL COUNTY FISCAL YEARS 2014-2018 DATES OF SERVICE EU 999-FYAGCNTY

#### FRANKLIN

|        |                               | FY 2014     | FY 2015     | FY 2016     | FY 2017     | FY 2018     |
|--------|-------------------------------|-------------|-------------|-------------|-------------|-------------|
| CLIENT | AGE                           |             |             |             |             |             |
| 0-1    | ELIGIBLES                     | 3,381       | 3,387       | 3,415       | 3,414       | 3,367       |
|        | USERS                         | 1,098       | 1,170       | 1,172       | 1,168       | 1,126       |
|        | % USERS                       | 32.5%       | 34.5%       | 34.3%       | 34.2%       | 33.4%       |
|        | ANNUAL PAYMENTS               | \$247,199   | \$230,060   | \$226,514   | \$205,291   | \$214,302   |
|        | AVE ANNUAL \$ PER USER        | \$225.14    | \$196.63    | \$193.27    | \$175.76    | \$190.32    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$73.11     | \$67.92     | \$66.33     | \$60.13     | \$63.65     |
| 2-5    | ELIGIBLES                     | 5,960       | 5,826       | 5,765       | 5,706       | 5,651       |
|        | USERS                         | 4,171       | 4,129       | 4,092       | 3,992       | 3,862       |
|        | % USERS                       | 70.0%       | 70.9%       | 71.0%       | 70.0%       | 68.3%       |
|        | ANNUAL PAYMENTS               | \$2,240,678 | \$1,905,581 | \$2,011,043 | \$2,030,881 | \$1,868,757 |
|        | AVE ANNUAL \$ PER USER        | \$537.20    | \$461.51    | \$491.46    | \$508.74    | \$483.88    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$375.95    | \$327.08    | \$348.84    | \$355.92    | \$330.69    |
| 6-14   | ELIGIBLES                     | 11,811      | 12,030      | 12,568      | 12,633      | 12,913      |
|        | USERS                         | 8,443       | 8,613       | 9,113       | 9,256       | 9,320       |
|        | % USERS                       | 71.5%       | 71.6%       | 72.5%       | 73.3%       | 72.2%       |
|        | ANNUAL PAYMENTS               | \$3,651,661 | \$3,291,682 | \$3,329,077 | \$3,389,346 | \$3,425,434 |
|        | AVE ANNUAL \$ PER USER        | \$432.51    | \$382.18    | \$365.31    | \$366.18    | \$367.54    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$309.17    | \$273.62    | \$264.89    | \$268.29    | \$265.27    |
| 15-17  | ELIGIBLES                     | 3,122       | 3,281       | 3,369       | 3,595       | 3,666       |
|        | USERS                         | 1,940       | 2,049       | 2,173       | 2,276       | 2,337       |
|        | % USERS                       | 62.1%       | 62.5%       | 64.5%       | 63.3%       | 63.7%       |
|        | ANNUAL PAYMENTS               | \$1,148,120 | \$1,037,711 | \$971,185   | \$982,027   | \$1,018,999 |
|        | AVE ANNUAL \$ PER USER        | \$591.81    | \$506.45    | \$446.93    | \$431.47    | \$436.03    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$367.75    | \$316.28    | \$288.27    | \$273.16    | \$277.96    |
| 18-20  | ELIGIBLES                     | 2,094       | 2,499       | 2,639       | 2,688       | 2,761       |
|        | USERS                         | 753         | 1,005       | 1,114       | 1,114       | 1,075       |
|        | % USERS                       | 36.0%       | 40.2%       | 42.2%       | 41.4%       | 38.9%       |
|        | ANNUAL PAYMENTS               | \$357,394   | \$457,700   | \$472,541   | \$457,555   | \$405,253   |
|        | AVE ANNUAL \$ PER USER        | \$474.63    | \$455.42    | \$424.18    | \$410.73    | \$376.98    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$170.68    | \$183.15    | \$179.06    | \$170.22    | \$146.78    |
| 21+    | ELIGIBLES                     | 11,579      | 14,368      | 15,132      | 15,254      | 15,191      |
|        | USERS                         | 2,385       | 3,785       | 4,100       | 4,217       | 3,859       |
|        | % USERS                       | 20.6%       | 26.3%       | 27.1%       | 27.6%       | 25.4%       |
|        | ANNUAL PAYMENTS               | \$885,830   | \$1,555,031 | \$1,793,693 | \$2,008,713 | \$1,644,766 |
|        | AVE ANNUAL \$ PER USER        | \$371.42    | \$410.84    | \$437.49    | \$476.34    | \$426.22    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$76.50     | \$108.23    | \$118.54    | \$131.68    | \$108.27    |
| TOTAL  | ELIGIBLES                     | 37,947      | 41,391      | 42,888      | 43,290      | 43,549      |
|        | USERS                         | 18,790      | 20,751      | 21,764      | 22,023      | 21,579      |
|        | % USERS                       | 49.5%       | 50.1%       | 50.7%       | 50.9%       | 49.6%       |
|        | ANNUAL PAYMENTS               | \$8,530,883 | \$8,477,766 | \$8,804,052 | \$9,073,813 | \$8,577,512 |
|        | AVE ANNUAL \$ PER USER        | \$454.01    | \$408.55    | \$404.52    | \$412.02    | \$397.49    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$224.81    | \$204.82    | \$205.28    | \$209.61    | \$196.96    |
|        |                               |             |             |             |             |             |

NOTE: Includes services paid through early January 2019. Totals subject to change as claims are paid. ^ Client age for majority of year (age as of 12/31).

## TOTAL DENTAL CLIENTS AND PAYMENT BY CLIENT FISCAL YEAR AGE GROUP ^ AND RESIDENTIAL COUNTY FISCAL YEARS 2014-2018 DATES OF SERVICE EU 999-FYAGCNTY

GRANT

|        |                               | FY 2014     | FY 2015     | FY 2016      | FY 2017      | FY 2018      |
|--------|-------------------------------|-------------|-------------|--------------|--------------|--------------|
| CLIENT | AGE                           |             |             |              |              |              |
| 0-1    | ELIGIBLES                     | 3,271       | 3,206       | 3,222        | 3,158        | 3,091        |
|        | USERS                         | 1,535       | 1,349       | 1,473        | 1,471        | 1,403        |
|        | % USERS                       | 46.9%       | 42.1%       | 45.7%        | 46.6%        | 45.4%        |
|        | ANNUAL PAYMENTS               | \$423,560   | \$317,441   | \$335,893    | \$324,179    | \$344,556    |
|        | AVE ANNUAL \$ PER USER        | \$275.93    | \$235.32    | \$228.03     | \$220.38     | \$245.59     |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$129.49    | \$99.01     | \$104.25     | \$102.65     | \$111.47     |
| 2-5    | ELIGIBLES                     | 5,766       | 5,528       | 5,545        | 5,401        | 5,346        |
|        | USERS                         | 4,117       | 3,955       | 4,116        | 3,978        | 3,927        |
|        | % USERS                       | 71.4%       | 71.5%       | 74.2%        | 73.7%        | 73.5%        |
|        | ANNUAL PAYMENTS               | \$2,667,962 | \$2,372,019 | \$2,385,392  | \$2,037,538  | \$2,010,329  |
|        | AVE ANNUAL \$ PER USER        | \$648.04    | \$599.75    | \$579.54     | \$512.20     | \$511.92     |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$462.71    | \$429.09    | \$430.19     | \$377.25     | \$376.04     |
| 6-14   | ELIGIBLES                     | 11,030      | 11,084      | 11,492       | 11,759       | 12,075       |
|        | USERS                         | 7,578       | 7,931       | 8,398        | 8,600        | 8,760        |
|        | % USERS                       | 68.7%       | 71.6%       | 73.1%        | 73.1%        | 72.5%        |
|        | ANNUAL PAYMENTS               | \$3,599,985 | \$3,542,257 | \$3,595,044  | \$3,655,810  | \$3,759,521  |
|        | AVE ANNUAL \$ PER USER        | \$475.06    | \$446.63    | \$428.08     | \$425.09     | \$429.17     |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$326.38    | \$319.58    | \$312.83     | \$310.89     | \$311.35     |
| 15-17  | ELIGIBLES                     | 3,178       | 3,161       | 3,236        | 3,293        | 3,349        |
|        | USERS                         | 1,786       | 1,832       | 2,026        | 1,971        | 2,005        |
|        | % USERS                       | 56.2%       | 58.0%       | 62.6%        | 59.9%        | 59.9%        |
|        | ANNUAL PAYMENTS               | \$1,033,155 | \$937,014   | \$1,067,117  | \$1,049,191  | \$1,055,799  |
|        | AVE ANNUAL \$ PER USER        | \$578.47    | \$511.47    | \$526.71     | \$532.31     | \$526.58     |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$325.10    | \$296.43    | \$329.76     | \$318.61     | \$315.26     |
| 18-20  | ELIGIBLES                     | 2,152       | 2,421       | 2,641        | 2,685        | 2,708        |
|        | USERS                         | 734         | 945         | 1,009        | 1,037        | 1,032        |
|        | % USERS                       | 34.1%       | 39.0%       | 38.2%        | 38.6%        | 38.1%        |
|        | ANNUAL PAYMENTS               | \$369,860   | \$452,116   | \$434,845    | \$484,599    | \$506,120    |
|        | AVE ANNUAL \$ PER USER        | \$503.90    | \$478.43    | \$430.97     | \$467.31     | \$490.43     |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$171.87    | \$186.75    | \$164.65     | \$180.48     | \$186.90     |
| 21+    | ELIGIBLES                     | 13,134      | 16,172      | 17,126       | 17,213       | 17,435       |
|        | USERS                         | 3,173       | 4,781       | 5,145        | 5,151        | 4,852        |
|        | % USERS                       | 24.2%       | 29.6%       | 30.0%        | 29.9%        | 27.8%        |
|        | ANNUAL PAYMENTS               | \$1,222,655 | \$2,222,682 | \$2,448,571  | \$2,684,355  | \$2,641,080  |
|        | AVE ANNUAL \$ PER USER        | \$385.33    | \$464.90    | \$475.91     | \$521.13     | \$544.33     |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$93.09     | \$137.44    | \$142.97     | \$155.95     | \$151.48     |
| TOTAL  | ELIGIBLES                     | 38,531      | 41,572      | 43,262       | 43,511       | 44,004       |
|        | USERS                         | 18,923      | 20,793      | 22,167       | 22,208       | 21,979       |
|        | % USERS                       | 49.1%       | 50.0%       | 51.2%        | 51.0%        | 49.9%        |
|        | ANNUAL PAYMENTS               | \$9,317,176 | \$9,843,530 | \$10,266,862 | \$10,235,671 | \$10,317,405 |
|        | AVE ANNUAL \$ PER USER        | \$492.37    | \$473.41    | \$463.16     | \$460.90     | \$469.42     |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$241.81    | \$236.78    | \$237.32     | \$235.24     | \$234.47     |

NOTE: Includes services paid through early January 2019. Totals subject to change as claims are paid. ^ Client age for majority of year (age as of 12/31).

## TOTAL DENTAL CLIENTS AND PAYMENT BY CLIENT FISCAL YEAR AGE GROUP ^ AND RESIDENTIAL COUNTY FISCAL YEARS 2014-2018 DATES OF SERVICE EU 999-FYAGCNTY

#### GRAYS.HARBOR

|        |                                 | FY 2014     | FY 2015     | FY 2016     | FY 2017     | FY 2018     |
|--------|---------------------------------|-------------|-------------|-------------|-------------|-------------|
| CLIENT | AGE                             |             |             |             |             |             |
| 0-1    | ELIGIBLES                       | 1,657       | 1,622       | 1,719       | 1,685       | 1,602       |
|        | USERS                           | 499         | 483         | 521         | 604         | 513         |
|        | % USERS                         | 30.1%       | 29.8%       | 30.3%       | 35.8%       | 32.0%       |
|        | ANNUAL PAYMENTS                 | \$123,208   | \$85,719    | \$103,508   | \$138,575   | \$109,750   |
|        | AVE ANNUAL \$ PER USER          | \$246.91    | \$177.47    | \$198.67    | \$229.43    | \$213.94    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE   | \$74.36     | \$52.85     | \$60.21     | \$82.24     | \$68.51     |
| 2-5    | ELIGIBLES                       | 2,775       | 2,734       | 2,754       | 2,791       | 2,804       |
|        | USERS                           | 1,600       | 1,612       | 1,642       | 1,791       | 1,805       |
|        | % USERS                         | 57.7%       | 59.0%       | 59.6%       | 64.2%       | 64.4%       |
|        | ANNUAL PAYMENTS                 | \$780,640   | \$816,008   | \$1,021,411 | \$1,092,740 | \$1,032,068 |
|        | AVE ANNUAL \$ PER USER          | \$487.90    | \$506.21    | \$622.05    | \$610.13    | \$571.78    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE   | \$281.31    | \$298.47    | \$370.88    | \$391.52    | \$368.07    |
| 6-14   | ELIGIBLES                       | 5,603       | 5,591       | 5,860       | 6,106       | 6,211       |
|        | USERS                           | 3,096       | 3,329       | 3,563       | 3,778       | 3,906       |
|        | % USERS                         | 55.3%       | 59.5%       | 60.8%       | 61.9%       | 62.9%       |
|        | ANNUAL PAYMENTS                 | \$1,350,523 | \$1,466,954 | \$1,672,599 | \$1,630,802 | \$1,580,599 |
|        | AVE ANNUAL \$ PER USER          | \$436.22    | \$440.66    | \$469.44    | \$431.66    | \$404.66    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE   | \$241.04    | \$262.38    | \$285.43    | \$267.08    | \$254.48    |
| 15-17  | ELIGIBLES                       | 1,769       | 1,770       | 1,794       | 1,749       | 1,791       |
|        | USERS                           | 740         | 766         | 823         | 855         | 935         |
|        | % USERS                         | 41.8%       | 43.3%       | 45.9%       | 48.9%       | 52.2%       |
|        | ANNUAL PAYMENTS                 | \$412,161   | \$436,596   | \$507,866   | \$489,194   | \$530,455   |
|        | AVE ANNUAL \$ PER USER          | \$556.97    | \$569.97    | \$617.09    | \$572.16    | \$567.33    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE   | \$232.99    | \$246.66    | \$283.09    | \$279.70    | \$296.18    |
| 18-20  | ELIGIBLES                       | 1,267       | 1,485       | 1,596       | 1,671       | 1,622       |
|        | USERS                           | 309         | 374         | 415         | 462         | 460         |
|        | % USERS                         | 24.4%       | 25.2%       | 26.0%       | 27.6%       | 28.4%       |
|        | ANNUAL PAYMENTS                 | \$147,128   | \$177,519   | \$233,318   | \$245,420   | \$268,315   |
|        | AVE ANNUAL \$ PER USER          | \$476.14    | \$474.65    | \$562.21    | \$531.21    | \$583.29    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE   | \$116.12    | \$119.54    | \$146.19    | \$146.87    | \$165.42    |
| 21+    | ELIGIBLES                       | 13,692      | 16,706      | 17,872      | 18,329      | 18,451      |
|        | USERS                           | 2,261       | 3,447       | 3,633       | 3,624       | 3,930       |
|        | % USERS                         | 16.5%       | 20.6%       | 20.3%       | 19.8%       | 21.3%       |
|        | ANNUAL PAYMENTS                 | \$904,835   | \$1,859,494 | \$1,945,538 | \$1,944,885 | \$2,257,019 |
|        | AVE ANNUAL \$ PER USER          | \$400.19    | \$539.45    | \$535.52    | \$536.67    | \$574.30    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE   | \$66.08     | \$111.31    | \$108.86    | \$106.11    | \$122.33    |
| TOTAL  | ELIGIBLES                       | 26,763      | 29,908      | 31,595      | 32,331      | 32,481      |
|        | USERS                           | 8,505       | 10,011      | 10,597      | 11,114      | 11,549      |
|        | % USERS                         | 31.8%       | 33.5%       | 33.5%       | 34.4%       | 35.6%       |
|        | ANNUAL PAYMENTS                 | \$3,718,495 | \$4,842,290 | \$5,484,240 | \$5,541,616 | \$5,778,205 |
|        | AVE ANNUAL \$ PER USER          | \$437.21    | \$483.70    | \$517.53    | \$498.62    | \$500.32    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE   | \$138.94    | \$161.91    | \$173.58    | \$171.40    | \$177.89    |
|        | ncludes services paid through ( |             |             |             |             | 1           |

NOTE: Includes services paid through early January 2019. Totals subject to change as claims are paid. ^ Client age for majority of year (age as of 12/31).

## TOTAL DENTAL CLIENTS AND PAYMENT BY CLIENT FISCAL YEAR AGE GROUP ^ AND RESIDENTIAL COUNTY FISCAL YEARS 2014-2018 DATES OF SERVICE EU 999-FYAGCNTY

ISLAND

|        |                               | FY 2014     | FY 2015     | FY 2016     | FY 2017     | FY 2018     |
|--------|-------------------------------|-------------|-------------|-------------|-------------|-------------|
| CLIENT | AGE                           |             |             |             |             |             |
| 0-1    | ELIGIBLES                     | 944         | 950         | 987         | 996         | 1,074       |
|        | USERS                         | 212         | 237         | 248         | 250         | 298         |
|        | % USERS                       | 22.5%       | 24.9%       | 25.1%       | 25.1%       | 27.7%       |
|        | ANNUAL PAYMENTS               | \$36,526    | \$33,240    | \$46,570    | \$47,103    | \$50,003    |
|        | AVE ANNUAL \$ PER USER        | \$172.29    | \$140.25    | \$187.78    | \$188.41    | \$167.79    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$38.69     | \$34.99     | \$47.18     | \$47.29     | \$46.56     |
| 2-5    | ELIGIBLES                     | 1,552       | 1,508       | 1,626       | 1,680       | 1,751       |
|        | USERS                         | 764         | 785         | 834         | 915         | 996         |
|        | % USERS                       | 49.2%       | 52.1%       | 51.3%       | 54.5%       | 56.9%       |
|        | ANNUAL PAYMENTS               | \$285,354   | \$323,461   | \$331,389   | \$338,617   | \$301,109   |
|        | AVE ANNUAL \$ PER USER        | \$373.50    | \$412.05    | \$397.35    | \$370.07    | \$302.32    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$183.86    | \$214.50    | \$203.81    | \$201.56    | \$171.96    |
| 6-14   | ELIGIBLES                     | 3,070       | 3,130       | 3,301       | 3,417       | 3,492       |
|        | USERS                         | 1,519       | 1,716       | 1,803       | 1,904       | 1,946       |
|        | % USERS                       | 49.5%       | 54.8%       | 54.6%       | 55.7%       | 55.7%       |
|        | ANNUAL PAYMENTS               | \$449,954   | \$550,081   | \$523,861   | \$569,630   | \$588,578   |
|        | AVE ANNUAL \$ PER USER        | \$296.22    | \$320.56    | \$290.55    | \$299.18    | \$302.46    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$146.56    | \$175.74    | \$158.70    | \$166.70    | \$168.55    |
| 15-17  | ELIGIBLES                     | 933         | 948         | 1,000       | 1,001       | 1,037       |
|        | USERS                         | 386         | 410         | 494         | 477         | 447         |
|        | % USERS                       | 41.4%       | 43.2%       | 49.4%       | 47.7%       | 43.1%       |
|        | ANNUAL PAYMENTS               | \$141,138   | \$168,539   | \$187,607   | \$216,342   | \$205,257   |
|        | AVE ANNUAL \$ PER USER        | \$365.64    | \$411.07    | \$379.77    | \$453.55    | \$459.19    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$151.27    | \$177.78    | \$187.61    | \$216.13    | \$197.93    |
| 18-20  | ELIGIBLES                     | 659         | 774         | 811         | 864         | 865         |
|        | USERS                         | 124         | 188         | 178         | 208         | 191         |
|        | % USERS                       | 18.8%       | 24.3%       | 21.9%       | 24.1%       | 22.1%       |
|        | ANNUAL PAYMENTS               | \$51,857    | \$80,729    | \$71,579    | \$107,989   | \$110,640   |
|        | AVE ANNUAL \$ PER USER        | \$418.20    | \$429.41    | \$402.13    | \$519.18    | \$579.27    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$78.69     | \$104.30    | \$88.26     | \$124.99    | \$127.91    |
| 21+    | ELIGIBLES                     | 7,282       | 9,544       | 10,467      | 10,479      | 10,412      |
|        | USERS                         | 983         | 1,649       | 1,781       | 1,726       | 1,803       |
|        | % USERS                       | 13.5%       | 17.3%       | 17.0%       | 16.5%       | 17.3%       |
|        | ANNUAL PAYMENTS               | \$370,612   | \$733,878   | \$822,338   | \$777,011   | \$823,958   |
|        | AVE ANNUAL \$ PER USER        | \$377.02    | \$445.04    | \$461.73    | \$450.18    | \$456.99    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$50.89     | \$76.89     | \$78.56     | \$74.15     | \$79.14     |
| TOTAL  | ELIGIBLES                     | 14,440      | 16,854      | 18,192      | 18,437      | 18,631      |
|        | USERS                         | 3,988       | 4,985       | 5,338       | 5,480       | 5,681       |
|        | % USERS                       | 27.6%       | 29.6%       | 29.3%       | 29.7%       | 30.5%       |
|        | ANNUAL PAYMENTS               | \$1,335,442 | \$1,889,929 | \$1,983,345 | \$2,056,692 | \$2,079,546 |
|        | AVE ANNUAL \$ PER USER        | \$334.87    | \$379.12    | \$371.55    | \$375.31    | \$366.05    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$92.48     | \$112.14    | \$109.02    | \$111.55    | \$111.62    |

NOTE: Includes services paid through early January 2019. Totals subject to change as claims are paid. ^ Client age for majority of year (age as of 12/31).

## TOTAL DENTAL CLIENTS AND PAYMENT BY CLIENT FISCAL YEAR AGE GROUP ^ AND RESIDENTIAL COUNTY FISCAL YEARS 2014-2018 DATES OF SERVICE EU 999-FYAGCNTY

#### JEFFERSON

|        |                               | FY 2014   | FY 2015   | FY 2016     | FY 2017     | FY 2018     |
|--------|-------------------------------|-----------|-----------|-------------|-------------|-------------|
| CLIENT | AGE                           |           |           |             |             |             |
| 0-1    | ELIGIBLES                     | 384       | 370       | 332         | 343         | 322         |
|        | USERS                         | 76        | 72        | 77          | 74          | 72          |
|        | % USERS                       | 19.8%     | 19.5%     | 23.2%       | 21.6%       | 22.4%       |
|        | ANNUAL PAYMENTS               | \$11,872  | \$15,945  | \$17,461    | \$19,423    | \$19,819    |
|        | AVE ANNUAL \$ PER USER        | \$156.22  | \$221.46  | \$226.77    | \$262.47    | \$275.27    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$30.92   | \$43.09   | \$52.59     | \$56.63     | \$61.55     |
| 2-5    | ELIGIBLES                     | 673       | 654       | 637         | 607         | 601         |
|        | USERS                         | 293       | 255       | 323         | 317         | 312         |
|        | % USERS                       | 43.5%     | 39.0%     | 50.7%       | 52.2%       | 51.9%       |
|        | ANNUAL PAYMENTS               | \$107,820 | \$126,182 | \$146,789   | \$161,057   | \$191,671   |
|        | AVE ANNUAL \$ PER USER        | \$367.99  | \$494.83  | \$454.45    | \$508.07    | \$614.33    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$160.21  | \$192.94  | \$230.44    | \$265.33    | \$318.92    |
| 6-14   | ELIGIBLES                     | 1,377     | 1,342     | 1,353       | 1,341       | 1,346       |
|        | USERS                         | 639       | 635       | 738         | 746         | 691         |
|        | % USERS                       | 46.4%     | 47.3%     | 54.5%       | 55.6%       | 51.3%       |
|        | ANNUAL PAYMENTS               | \$250,000 | \$284,604 | \$329,546   | \$340,433   | \$377,149   |
|        | AVE ANNUAL \$ PER USER        | \$391.24  | \$448.20  | \$446.54    | \$456.34    | \$545.80    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$181.55  | \$212.07  | \$243.57    | \$253.87    | \$280.20    |
| 15-17  | ELIGIBLES                     | 404       | 432       | 429         | 439         | 414         |
|        | USERS                         | 130       | 147       | 181         | 193         | 172         |
|        | % USERS                       | 32.2%     | 34.0%     | 42.2%       | 44.0%       | 41.5%       |
|        | ANNUAL PAYMENTS               | \$95,006  | \$113,576 | \$131,610   | \$149,205   | \$139,125   |
|        | AVE ANNUAL \$ PER USER        | \$730.82  | \$772.62  | \$727.13    | \$773.08    | \$808.86    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$235.16  | \$262.91  | \$306.78    | \$339.87    | \$336.05    |
| 18-20  | ELIGIBLES                     | 295       | 357       | 362         | 360         | 377         |
|        | USERS                         | 54        | 60        | 67          | 69          | 95          |
|        | % USERS                       | 18.3%     | 16.8%     | 18.5%       | 19.2%       | 25.2%       |
|        | ANNUAL PAYMENTS               | \$30,601  | \$31,687  | \$35,202    | \$48,306    | \$56,246    |
|        | AVE ANNUAL \$ PER USER        | \$566.68  | \$528.12  | \$525.40    | \$700.09    | \$592.06    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$103.73  | \$88.76   | \$97.24     | \$134.18    | \$149.19    |
| 21+    | ELIGIBLES                     | 4,537     | 5,698     | 6,103       | 6,012       | 5,950       |
|        | USERS                         | 355       | 699       | 768         | 791         | 843         |
|        | % USERS                       | 7.8%      | 12.3%     | 12.6%       | 13.2%       | 14.2%       |
|        | ANNUAL PAYMENTS               | \$108,819 | \$291,202 | \$340,294   | \$352,960   | \$369,138   |
|        | AVE ANNUAL \$ PER USER        | \$306.53  | \$416.60  | \$443.09    | \$446.22    | \$437.89    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$23.98   | \$51.11   | \$55.76     | \$58.71     | \$62.04     |
| TOTAL  | ELIGIBLES                     | 7,670     | 8,853     | 9,216       | 9,102       | 9,010       |
|        | USERS                         | 1,547     | 1,868     | 2,154       | 2,190       | 2,185       |
|        | % USERS                       | 20.2%     | 21.1%     | 23.4%       | 24.1%       | 24.3%       |
|        | ANNUAL PAYMENTS               | \$604,119 | \$863,196 | \$1,000,902 | \$1,071,384 | \$1,153,148 |
|        | AVE ANNUAL \$ PER USER        | \$390.51  | \$462.10  | \$464.67    | \$489.22    | \$527.76    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$78.76   | \$97.50   | \$108.60    | \$117.71    | \$127.99    |

NOTE: Includes services paid through early January 2019. Totals subject to change as claims are paid. ^ Client age for majority of year (age as of 12/31).

## TOTAL DENTAL CLIENTS AND PAYMENT BY CLIENT FISCAL YEAR AGE GROUP ^ AND RESIDENTIAL COUNTY FISCAL YEARS 2014-2018 DATES OF SERVICE EU 999-FYAGCNTY

KING

| 2-5 E<br>2-5 E<br>6-14 E<br>15-17 E<br>4<br>4<br>4<br>6<br>7<br>4<br>7<br>4<br>7<br>7<br>7<br>7<br>7<br>7<br>7<br>7<br>7<br>7<br>7<br>7                                      | ELIGIBLES<br>USERS<br>% USERS<br>ANNUAL PAYMENTS<br>AVE ANNUAL \$ PER USER<br>AVE ANNUAL \$ PER USER<br>ELIGIBLE<br>ELIGIBLES<br>USERS<br>% USERS<br>AVE ANNUAL \$ PER USER<br>AVE ANNUAL \$ PER<br>ELIGIBLE<br>ELIGIBLES<br>USERS<br>% USERS<br>ANNUAL PAYMENTS<br>AVE ANNUAL \$ PER USER<br>AVE ANNUAL \$ PER USER<br>AVE ANNUAL \$ PER USER<br>AVE ANNUAL \$ PER<br>ELIGIBLE<br>ELIGIBLE<br>ELIGIBLE | FY 2014<br>27,895<br>6,988<br>25.1%<br>\$1,529,547<br>\$218.88<br>\$54.83<br>44,545<br>26,076<br>58.5%<br>\$12,589,129<br>\$482.79<br>\$282.62<br>86,287<br>51,511<br>59.7%<br>\$22,152,449<br>\$430.05<br>\$256.73 | FY 2015<br>28,325<br>7,276<br>25.7%<br>\$1,400,943<br>\$192.54<br>\$49.46<br>44,195<br>27,134<br>61.4%<br>\$12,409,642<br>\$457.35<br>\$280.79<br>88,888<br>55,624<br>62.6%<br>\$22,863,711<br>\$411.04 | FY 2016<br>28,110<br>7,477<br>26.6%<br>\$1,506,116<br>\$201.43<br>\$53.58<br>44,683<br>27,473<br>61.5%<br>\$12,535,940<br>\$456.30<br>\$280.55<br>92,348<br>59,072<br>64.0%<br>\$24,189,784<br>\$409.50 | FY 2017<br>27,652<br>7,281<br>26.3%<br>\$1,437,047<br>\$197.37<br>\$51.97<br>45,115<br>27,457<br>60.9%<br>\$13,205,087<br>\$480.94<br>\$292.70<br>94,613<br>59,537<br>62.9%<br>\$24,498,540<br>\$411.48 | FY 2018<br>26,854<br>7,332<br>27.3%<br>\$1,464,223<br>\$199.70<br>\$54.53<br>44,562<br>26,939<br>60.5%<br>\$13,000,809<br>\$482.60<br>\$291.75<br>95,149<br>58,733<br>61.7%<br>\$24,517,472 |
|--|---|---|---|---|---|---|
| 0-1 E<br>(<br>)<br>/<br>/<br>/<br>/<br>/<br>/<br>/<br>/<br>/<br>/<br>/<br>/<br>/   | ELIGIBLES<br>USERS<br>% USERS<br>ANNUAL PAYMENTS<br>AVE ANNUAL \$ PER USER<br>AVE ANNUAL \$ PER USER<br>ELIGIBLE<br>ELIGIBLES<br>USERS<br>% USERS<br>AVE ANNUAL \$ PER USER<br>AVE ANNUAL \$ PER<br>ELIGIBLE<br>ELIGIBLES<br>USERS<br>% USERS<br>ANNUAL PAYMENTS<br>AVE ANNUAL \$ PER USER<br>AVE ANNUAL \$ PER USER<br>AVE ANNUAL \$ PER USER<br>AVE ANNUAL \$ PER<br>ELIGIBLE<br>ELIGIBLE<br>ELIGIBLE | 6,988<br>25.1%<br>\$1,529,547<br>\$218.88<br>\$54.83<br>44,545<br>26,076<br>58.5%<br>\$12,589,129<br>\$482.79<br>\$282.62<br>86,287<br>51,511<br>59.7%<br>\$22,152,449<br>\$430.05<br>\$256.73                      | 7,276<br>25.7%<br>\$1,400,943<br>\$192.54<br>\$49.46<br>44,195<br>27,134<br>61.4%<br>\$12,409,642<br>\$457.35<br>\$280.79<br>888,888<br>55,624<br>62.6%<br>\$22,863,711<br>\$411.04                     | 7,477<br>26.6%<br>\$1,506,116<br>\$201.43<br>\$53.58<br>44,683<br>27,473<br>61.5%<br>\$12,535,940<br>\$456.30<br>\$280.55<br>92,348<br>59,072<br>64.0%<br>\$24,189,784                                  | 7,281<br>26.3%<br>\$1,437,047<br>\$197.37<br>\$51.97<br>45,115<br>27,457<br>60.9%<br>\$13,205,087<br>\$480.94<br>\$292.70<br>94,613<br>59,537<br>62.9%<br>\$24,498,540                                  | 7,332<br>27.3%<br>\$1,464,223<br>\$199.70<br>\$54.53<br>44,562<br>26,939<br>60.5%<br>\$13,000,809<br>\$482.60<br>\$291.75<br>95,149<br>58,733<br>61.7%<br>\$24,517,472                      |
| 2-5 E<br>2-5 E<br>6-14 E<br>15-17 E<br>4<br>4<br>4<br>6<br>4<br>4<br>6<br>4<br>4<br>4<br>4<br>4<br>4<br>4<br>4<br>4<br>4<br>4<br>4<br>4                                      | USERS<br>% USERS<br>ANNUAL PAYMENTS<br>AVE ANNUAL \$ PER USER<br>AVE ANNUAL \$ PER<br>ELIGIBLE<br>ELIGIBLES<br>USERS<br>% USERS<br>ANNUAL PAYMENTS<br>AVE ANNUAL \$ PER<br>ELIGIBLE<br>ELIGIBLES<br>% USERS<br>ANNUAL PAYMENTS<br>AVE ANNUAL \$ PER USER<br>AVE ANNUAL \$ PER USER<br>AVE ANNUAL \$ PER USER<br>AVE ANNUAL \$ PER<br>ELIGIBLE<br>ELIGIBLE<br>ELIGIBLE                                   | 6,988<br>25.1%<br>\$1,529,547<br>\$218.88<br>\$54.83<br>44,545<br>26,076<br>58.5%<br>\$12,589,129<br>\$482.79<br>\$282.62<br>86,287<br>51,511<br>59.7%<br>\$22,152,449<br>\$430.05<br>\$256.73                      | 7,276<br>25.7%<br>\$1,400,943<br>\$192.54<br>\$49.46<br>44,195<br>27,134<br>61.4%<br>\$12,409,642<br>\$457.35<br>\$280.79<br>888,888<br>55,624<br>62.6%<br>\$22,863,711<br>\$411.04                     | 7,477<br>26.6%<br>\$1,506,116<br>\$201.43<br>\$53.58<br>44,683<br>27,473<br>61.5%<br>\$12,535,940<br>\$456.30<br>\$280.55<br>92,348<br>59,072<br>64.0%<br>\$24,189,784                                  | 7,281<br>26.3%<br>\$1,437,047<br>\$197.37<br>\$51.97<br>45,115<br>27,457<br>60.9%<br>\$13,205,087<br>\$480.94<br>\$292.70<br>94,613<br>59,537<br>62.9%<br>\$24,498,540                                  | 7,332<br>27.3%<br>\$1,464,223<br>\$199.70<br>\$54.53<br>44,562<br>26,939<br>60.5%<br>\$13,000,809<br>\$482.60<br>\$291.75<br>95,149<br>58,733<br>61.7%<br>\$24,517,472                      |
| 2-5 E<br>2-5 E<br>6-14 E<br>15-17 E<br>15-17 E   | % USERS<br>ANNUAL PAYMENTS<br>AVE ANNUAL \$ PER USER<br>ELIGIBLE<br>ELIGIBLES<br>USERS<br>% USERS<br>ANNUAL PAYMENTS<br>AVE ANNUAL \$ PER USER<br>ELIGIBLE<br>ELIGIBLES<br>USERS<br>% USERS<br>ANNUAL PAYMENTS<br>AVE ANNUAL \$ PER USER<br>AVE ANNUAL \$ PER USER<br>AVE ANNUAL \$ PER<br>ELIGIBLE<br>ELIGIBLE<br>ELIGIBLE   | 25.1%<br>\$1,529,547<br>\$218.88<br>\$54.83<br>44,545<br>26,076<br>58.5%<br>\$12,589,129<br>\$482.79<br>\$282.62<br>86,287<br>51,511<br>59.7%<br>\$22,152,449<br>\$430.05<br>\$256.73                               | 25.7%<br>\$1,400,943<br>\$192.54<br>\$49.46<br>44,195<br>27,134<br>61.4%<br>\$12,409,642<br>\$457.35<br>\$280.79<br>888,888<br>55,624<br>62.6%<br>\$22,863,711<br>\$411.04                              | 26.6%<br>\$1,506,116<br>\$201.43<br>\$53.58<br>44,683<br>27,473<br>61.5%<br>\$12,535,940<br>\$456.30<br>\$280.55<br>92,348<br>59,072<br>64.0%<br>\$24,189,784   | 26.3%<br>\$1,437,047<br>\$197.37<br>\$51.97<br>45,115<br>27,457<br>60.9%<br>\$13,205,087<br>\$480.94<br>\$292.70<br>94,613<br>59,537<br>62.9%<br>\$24,498,540   | 27.3%<br>\$1,464,223<br>\$199.70<br>\$54.53<br>44,562<br>26,939<br>60.5%<br>\$13,000,809<br>\$482.60<br>\$291.75<br>95,149<br>58,733<br>61.7%<br>\$24,517,472                               |
| 2-5 E<br>2-5 E<br>4<br>4<br>7<br>4<br>7<br>4<br>7<br>7<br>7<br>7<br>7<br>7<br>7<br>7<br>7<br>7<br>7<br>7<br>7  | ANNUAL PAYMENTS<br>AVE ANNUAL \$ PER USER<br>ELIGIBLE<br>ELIGIBLES<br>USERS<br>% USERS<br>ANNUAL PAYMENTS<br>AVE ANNUAL \$ PER USER<br>AVE ANNUAL \$ PER<br>ELIGIBLE<br>ELIGIBLES<br>% USERS<br>ANNUAL PAYMENTS<br>AVE ANNUAL \$ PER USER<br>AVE ANNUAL \$ PER USER<br>AVE ANNUAL \$ PER<br>ELIGIBLE<br>ELIGIBLE  | \$1,529,547<br>\$218.88<br>\$54.83<br>44,545<br>26,076<br>58.5%<br>\$12,589,129<br>\$482.79<br>\$282.62<br>86,287<br>51,511<br>59.7%<br>\$22,152,449<br>\$430.05<br>\$256.73  | \$1,400,943<br>\$192.54<br>\$49.46<br>44,195<br>27,134<br>61.4%<br>\$12,409,642<br>\$457.35<br>\$280.79<br>88,888<br>55,624<br>62.6%<br>\$22,863,711<br>\$411.04  | \$1,506,116<br>\$201.43<br>\$53.58<br>44,683<br>27,473<br>61.5%<br>\$12,535,940<br>\$456.30<br>\$280.55<br>92,348<br>59,072<br>64.0%<br>\$24,189,784  | \$1,437,047<br>\$197.37<br>\$51.97<br>45,115<br>27,457<br>60.9%<br>\$13,205,087<br>\$480.94<br>\$292.70<br>94,613<br>59,537<br>62.9%<br>\$24,498,540  | \$1,464,223<br>\$199.70<br>\$54.53<br>44,562<br>26,939<br>60.5%<br>\$13,000,809<br>\$482.60<br>\$291.75<br>95,149<br>58,733<br>61.7%<br>\$24,517,472  |
| 2-5 E<br>2-5 E<br>4<br>9<br>4<br>4<br>4<br>4<br>4<br>4<br>4<br>4<br>4<br>4<br>4<br>4<br>4<br>4<br>4<br>4<br>4  | AVE ANNUAL \$ PER USER<br>AVE ANNUAL \$ PER<br>ELIGIBLE<br>ELIGIBLES<br>USERS<br>% USERS<br>ANNUAL PAYMENTS<br>AVE ANNUAL \$ PER USER<br>AVE ANNUAL \$ PER<br>ELIGIBLE<br>ELIGIBLES<br>USERS<br>% USERS<br>ANNUAL PAYMENTS<br>AVE ANNUAL \$ PER USER<br>AVE ANNUAL \$ PER<br>ELIGIBLE<br>ELIGIBLE<br>ELIGIBLE   | \$218.88<br>\$54.83<br>44,545<br>26,076<br>58.5%<br>\$12,589,129<br>\$482.79<br>\$282.62<br>86,287<br>51,511<br>59.7%<br>\$22,152,449<br>\$430.05<br>\$256.73   | \$192.54<br>\$49.46<br>44,195<br>27,134<br>61.4%<br>\$12,409,642<br>\$457.35<br>\$280.79<br>88,888<br>55,624<br>62.6%<br>\$22,863,711<br>\$411.04   | \$201.43<br>\$53.58<br>44,683<br>27,473<br>61.5%<br>\$12,535,940<br>\$456.30<br>\$280.55<br>92,348<br>59,072<br>64.0%<br>\$24,189,784   | \$197.37<br>\$51.97<br>45,115<br>27,457<br>60.9%<br>\$13,205,087<br>\$480.94<br>\$292.70<br>94,613<br>59,537<br>62.9%<br>\$24,498,540   | \$199.70<br>\$54.53<br>44,562<br>26,939<br>60.5%<br>\$13,000,809<br>\$482.60<br>\$291.75<br>95,149<br>58,733<br>61.7%<br>\$24,517,472   |
| 2-5 E<br>2-5 E<br>4<br>9<br>7<br>4<br>4<br>6-14 E<br>6-14 E<br>15-17 E<br>15-17 E<br>4<br>7<br>4<br>7<br>4<br>7<br>7<br>7<br>7<br>7<br>7<br>7<br>7<br>7<br>7<br>7<br>7<br>7  | AVE ANNUAL \$ PER<br>ELIGIBLE<br>ELIGIBLES<br>USERS<br>% USERS<br>ANNUAL PAYMENTS<br>AVE ANNUAL \$ PER USER<br>AVE ANNUAL \$ PER<br>ELIGIBLE<br>ELIGIBLES<br>USERS<br>% USERS<br>ANNUAL PAYMENTS<br>AVE ANNUAL \$ PER<br>ELIGIBLE<br>ELIGIBLE<br>ELIGIBLE<br>ELIGIBLES  | \$54.83<br>44,545<br>26,076<br>58.5%<br>\$12,589,129<br>\$482.79<br>\$282.62<br>86,287<br>51,511<br>59.7%<br>\$22,152,449<br>\$430.05<br>\$256.73   | \$49.46<br>44,195<br>27,134<br>61.4%<br>\$12,409,642<br>\$457.35<br>\$280.79<br>88,888<br>55,624<br>62.6%<br>\$22,863,711<br>\$411.04   | \$53.58<br>44,683<br>27,473<br>61.5%<br>\$12,535,940<br>\$456.30<br>\$280.55<br>92,348<br>59,072<br>64.0%<br>\$24,189,784   | \$51.97<br>45,115<br>27,457<br>60.9%<br>\$13,205,087<br>\$480.94<br>\$292.70<br>94,613<br>59,537<br>62.9%<br>\$24,498,540   | \$54.53<br>44,562<br>26,939<br>60.5%<br>\$13,000,809<br>\$482.60<br>\$291.75<br>95,149<br>58,733<br>61.7%<br>\$24,517,472   |
| 2-5 E<br>2-5 E<br>4<br>4<br>6-14 E<br>4<br>7<br>7<br>7<br>7<br>7<br>7<br>7<br>7<br>7<br>7<br>7<br>7<br>7   | ELIGIBLE<br>ELIGIBLES<br>USERS<br>% USERS<br>ANNUAL PAYMENTS<br>AVE ANNUAL \$ PER USER<br>AVE ANNUAL \$ PER<br>ELIGIBLE<br>ELIGIBLES<br>USERS<br>% USERS<br>ANNUAL PAYMENTS<br>AVE ANNUAL \$ PER USER<br>AVE ANNUAL \$ PER<br>ELIGIBLE<br>ELIGIBLE  | 44,545<br>26,076<br>58.5%<br>\$12,589,129<br>\$482.79<br>\$282.62<br>86,287<br>51,511<br>59.7%<br>\$22,152,449<br>\$430.05<br>\$256.73  | 44,195<br>27,134<br>61.4%<br>\$12,409,642<br>\$457.35<br>\$280.79<br>88,888<br>55,624<br>62.6%<br>\$22,863,711<br>\$411.04  | 44,683<br>27,473<br>61.5%<br>\$12,535,940<br>\$456.30<br>\$280.55<br>92,348<br>59,072<br>64.0%<br>\$24,189,784  | 45,115<br>27,457<br>60.9%<br>\$13,205,087<br>\$480.94<br>\$292.70<br>94,613<br>59,537<br>62.9%<br>\$24,498,540  | 44,562<br>26,939<br>60.5%<br>\$13,000,809<br>\$482.60<br>\$291.75<br>95,149<br>58,733<br>61.7%<br>\$24,517,472  |
| 6-14 E<br>6-14 E<br>15-17 E  | USERS<br>% USERS<br>ANNUAL PAYMENTS<br>AVE ANNUAL \$ PER USER<br>AVE ANNUAL \$ PER<br>ELIGIBLE<br>ELIGIBLES<br>USERS<br>% USERS<br>ANNUAL PAYMENTS<br>AVE ANNUAL \$ PER USER<br>AVE ANNUAL \$ PER<br>ELIGIBLE<br>ELIGIBLES  | 26,076<br>58.5%<br>\$12,589,129<br>\$482.79<br>\$282.62<br>86,287<br>51,511<br>59.7%<br>\$22,152,449<br>\$430.05<br>\$256.73  | 27,134<br>61.4%<br>\$12,409,642<br>\$457.35<br>\$280.79<br>88,888<br>55,624<br>62.6%<br>\$22,863,711<br>\$411.04  | 27,473<br>61.5%<br>\$12,535,940<br>\$456.30<br>\$280.55<br>92,348<br>59,072<br>64.0%<br>\$24,189,784  | 27,457<br>60.9%<br>\$13,205,087<br>\$480.94<br>\$292.70<br>94,613<br>59,537<br>62.9%<br>\$24,498,540  | 26,939<br>60.5%<br>\$13,000,809<br>\$482.60<br>\$291.75<br>95,149<br>58,733<br>61.7%<br>\$24,517,472  |
| 6-14 E<br>6-14 E<br>4<br>4<br>4<br>4<br>4<br>4<br>4<br>4<br>4<br>4<br>4<br>4<br>4<br>4<br>4<br>4<br>4<br>4   | % USERS<br>ANNUAL PAYMENTS<br>AVE ANNUAL \$ PER USER<br>ELIGIBLE<br>ELIGIBLES<br>W USERS<br>ANNUAL PAYMENTS<br>AVE ANNUAL \$ PER USER<br>AVE ANNUAL \$ PER<br>ELIGIBLE<br>ELIGIBLES   | 58.5%<br>\$12,589,129<br>\$482.79<br>\$282.62<br>86,287<br>51,511<br>59.7%<br>\$22,152,449<br>\$430.05<br>\$256.73  | 61.4%<br>\$12,409,642<br>\$457.35<br>\$280.79<br>88,888<br>55,624<br>62.6%<br>\$22,863,711<br>\$411.04  | 61.5%<br>\$12,535,940<br>\$456.30<br>\$280.55<br>92,348<br>59,072<br>64.0%<br>\$24,189,784  | 60.9%<br>\$13,205,087<br>\$480.94<br>\$292.70<br>94,613<br>59,537<br>62.9%<br>\$24,498,540  | 60.5%<br>\$13,000,809<br>\$482.60<br>\$291.75<br>95,149<br>58,733<br>61.7%<br>\$24,517,472  |
| 6-14 E<br>6-14 E<br>7<br>7<br>7<br>7<br>7<br>7<br>7<br>7<br>7<br>7<br>7<br>7<br>7<br>7<br>7<br>7<br>7<br>7<br>7  | ANNUAL PAYMENTS<br>AVE ANNUAL \$ PER USER<br>ELIGIBLE<br>ELIGIBLES<br>W USERS<br>ANNUAL PAYMENTS<br>AVE ANNUAL \$ PER USER<br>AVE ANNUAL \$ PER<br>ELIGIBLE<br>ELIGIBLES  | \$12,589,129<br>\$482.79<br>\$282.62<br>86,287<br>51,511<br>59.7%<br>\$22,152,449<br>\$430.05<br>\$256.73   | \$12,409,642<br>\$457.35<br>\$280.79<br>88,888<br>55,624<br>62.6%<br>\$22,863,711<br>\$411.04   | \$12,535,940<br>\$456.30<br>\$280.55<br>92,348<br>59,072<br>64.0%<br>\$24,189,784   | \$13,205,087<br>\$480.94<br>\$292.70<br>94,613<br>59,537<br>62.9%<br>\$24,498,540   | \$13,000,809<br>\$482.60<br>\$291.75<br>95,149<br>58,733<br>61.7%<br>\$24,517,472   |
| 6-14 E<br>6-14 E<br>6-14 E<br>7<br>7<br>7<br>7<br>7<br>7<br>7<br>7<br>7<br>7<br>7<br>7<br>7<br>7<br>7<br>7<br>7<br>7<br>7  | AVE ANNUAL \$ PER USER<br>AVE ANNUAL \$ PER<br>ELIGIBLE<br>USERS<br>% USERS<br>ANNUAL PAYMENTS<br>AVE ANNUAL \$ PER USER<br>AVE ANNUAL \$ PER<br>ELIGIBLE<br>ELIGIBLES  | \$482.79<br>\$282.62<br>86,287<br>51,511<br>59.7%<br>\$22,152,449<br>\$430.05<br>\$256.73   | \$457.35<br>\$280.79<br>88,888<br>55,624<br>62.6%<br>\$22,863,711<br>\$411.04   | \$456.30<br>\$280.55<br>92,348<br>59,072<br>64.0%<br>\$24,189,784   | \$480.94<br>\$292.70<br>94,613<br>59,537<br>62.9%<br>\$24,498,540   | \$482.60<br>\$291.75<br>95,149<br>58,733<br>61.7%<br>\$24,517,472   |
| 6-14 E<br>6-14 E<br>4<br>7<br>7<br>7<br>7<br>7<br>7<br>7<br>7<br>7<br>7<br>7<br>7<br>7   | AVE ANNUAL \$ PER<br>ELIGIBLES<br>USERS<br>% USERS<br>ANNUAL PAYMENTS<br>AVE ANNUAL \$ PER USER<br>AVE ANNUAL \$ PER<br>ELIGIBLE<br>ELIGIBLES   | \$282.62<br>86,287<br>51,511<br>59.7%<br>\$22,152,449<br>\$430.05<br>\$256.73   | \$280.79<br>88,888<br>55,624<br>62.6%<br>\$22,863,711<br>\$411.04   | \$280.55<br>92,348<br>59,072<br>64.0%<br>\$24,189,784   | \$292.70<br>94,613<br>59,537<br>62.9%<br>\$24,498,540   | \$291.75<br>95,149<br>58,733<br>61.7%<br>\$24,517,472   |
| 6-14 E<br>6-14 K<br>0<br>7<br>4<br>4<br>6<br>15-17 E<br>0<br>9<br>4<br>4<br>6<br>6<br>6<br>6<br>6<br>6<br>6<br>7<br>7<br>7<br>7<br>7<br>7<br>7<br>7<br>7<br>7<br>7<br>7<br>7 | ELIGIBLE<br>ELIGIBLES<br>USERS<br>% USERS<br>ANNUAL PAYMENTS<br>AVE ANNUAL \$ PER<br>ELIGIBLE<br>ELIGIBLES  | 86,287<br>51,511<br>59.7%<br>\$22,152,449<br>\$430.05<br>\$256.73   | 88,888<br>55,624<br>62.6%<br>\$22,863,711<br>\$411.04   | 92,348<br>59,072<br>64.0%<br>\$24,189,784   | 94,613<br>59,537<br>62.9%<br>\$24,498,540   | 95,149<br>58,733<br>61.7%<br>\$24,517,472   |
| L<br>9<br>4<br>4<br>4<br>5<br>15-17<br>15-17<br>15-17  | USERS<br>% USERS<br>ANNUAL PAYMENTS<br>AVE ANNUAL \$ PER USER<br>AVE ANNUAL \$ PER<br>ELIGIBLE<br>ELIGIBLES   | 51,511<br>59.7%<br>\$22,152,449<br>\$430.05<br>\$256.73   | 55,624<br>62.6%<br>\$22,863,711<br>\$411.04   | 59,072<br>64.0%<br>\$24,189,784   | 59,537<br>62.9%<br>\$24,498,540   | 58,733<br>61.7%<br>\$24,517,472   |
| 9<br>4<br>4<br>15-17 E<br>9<br>4<br>4  | % USERS<br>ANNUAL PAYMENTS<br>AVE ANNUAL \$ PER USER<br>AVE ANNUAL \$ PER<br>ELIGIBLE<br>ELIGIBLES  | 59.7%<br>\$22,152,449<br>\$430.05<br>\$256.73   | 62.6%<br>\$22,863,711<br>\$411.04   | 64.0%<br>\$24,189,784   | 62.9%<br>\$24,498,540   | 61.7%<br>\$24,517,472   |
| 4<br>4<br>15-17 E<br>9<br>4<br>4   | ANNUAL PAYMENTS<br>AVE ANNUAL \$ PER USER<br>AVE ANNUAL \$ PER<br>ELIGIBLE<br>ELIGIBLES   | \$22,152,449<br>\$430.05<br>\$256.73  | \$22,863,711<br>\$411.04  | \$24,189,784  | \$24,498,540  | \$24,517,472  |
| 4<br>E<br>15-17 E<br>9<br>4<br>4   | AVE ANNUAL \$ PER USER<br>AVE ANNUAL \$ PER<br>ELIGIBLE<br>ELIGIBLES  | \$430.05<br>\$256.73  | \$411.04  |   | . , ,   |   |
| 4<br>E<br>15-17 E<br>9<br>4<br>4   | AVE ANNUAL \$ PER<br>ELIGIBLE<br>ELIGIBLES  | \$256.73  |   | \$409.50  | \$411 48  | A   |
| E<br>15-17 E<br>9<br>/<br>/  | ELIGIBLE  |   | \$257.22  |   | φτ <b>υ</b>   | \$417.44  |
|  |   |   | Ψ201.22   | \$261.94  | \$258.93  | \$257.67  |
| 9<br>4<br>4  |   | 25,364  | 26,052  | 27,154  | 27,760  | 27,982  |
| 4  | USERS   | 11,761  | 12,669  | 13,361  | 13,597  | 13,562  |
| ļ  | % USERS   | 46.4%   | 48.6%   | 49.2%   | 49.0%   | 48.5%   |
|  | ANNUAL PAYMENTS   | \$6,717,663   | \$6,838,484   | \$7,179,810   | \$7,349,191   | \$7,546,177   |
|  | AVE ANNUAL \$ PER USER  | \$571.18  | \$539.78  | \$537.37  | \$540.50  | \$556.42  |
|  | AVE ANNUAL \$ PER<br>ELIGIBLE   | \$264.85  | \$262.49  | \$264.41  | \$264.74  | \$269.68  |
| 18-20 E  | ELIGIBLES   | 18,720  | 22,384  | 23,576  | 23,456  | 23,085  |
| l  | USERS   | 4,619   | 6,136   | 6,783   | 6,799   | 6,821   |
| 9  | % USERS   | 24.7%   | 27.4%   | 28.8%   | 29.0%   | 29.5%   |
| A  | ANNUAL PAYMENTS   | \$2,447,352   | \$3,151,142   | \$3,491,598   | \$3,644,929   | \$3,857,311   |
| A  | AVE ANNUAL \$ PER USER  | \$529.84  | \$513.55  | \$514.76  | \$536.10  | \$565.51  |
|  | AVE ANNUAL \$ PER<br>ELIGIBLE   | \$130.73  | \$140.78  | \$148.10  | \$155.39  | \$167.09  |
| 21+ E  | ELIGIBLES   | 220,595   | 278,818   | 292,574   | 290,114   | 284,507   |
| Γι   | USERS   | 35,329  | 57,413  | 61,712  | 63,023  | 61,299  |
|  | % USERS   | 16.0%   | 20.6%   | 21.1%   | 21.7%   | 21.5%   |
|  | ANNUAL PAYMENTS   | \$15,530,461  | \$29,251,783  | \$33,074,828  | \$36,594,351  | \$36,176,306  |
| ŀ  | AVE ANNUAL \$ PER USER  | \$439.60  | \$509.50  | \$535.95  | \$580.65  | \$590.16  |
|  | AVE ANNUAL \$ PER<br>ELIGIBLE   | \$70.40   | \$104.91  | \$113.05  | \$126.14  | \$127.15  |
| TOTAL E  | ELIGIBLES   | 423,408   | 488,662   | 508,445   | 508,712   | 502,139   |
| l  | USERS   | 136,284   | 166,252   | 175,878   | 177,694   | 174,686   |
|  | % USERS   | 32.2%   | 34.0%   | 34.6%   | 34.9%   | 34.8%   |
|  | ANNUAL PAYMENTS   | \$60,966,602  | \$75,915,705  | \$81,978,075  | \$86,729,145  | \$86,562,299  |
|  | AVE ANNUAL \$ PER USER  | \$447.35  | \$456.63  | \$466.11  | \$488.08  | \$495.53  |
| A<br>E   | AVE ANNUAL \$ PER   | \$143.99  | \$155.35  | \$161.23  | \$170.49  | \$172.39  |

NOTE: Includes services paid through early January 2019. Totals subject to change as claims are paid. ^ Client age for majority of year (age as of 12/31).

## TOTAL DENTAL CLIENTS AND PAYMENT BY CLIENT FISCAL YEAR AGE GROUP ^ AND RESIDENTIAL COUNTY FISCAL YEARS 2014-2018 DATES OF SERVICE EU 999-FYAGCNTY

KITSAP

|        |                               | FY 2014     | FY 2015     | FY 2016     | FY 2017     | FY 2018     |
|--------|-------------------------------|-------------|-------------|-------------|-------------|-------------|
| CLIENT | AGE                           |             |             |             |             |             |
| 0-1    | ELIGIBLES                     | 3,290       | 3,381       | 3,420       | 3,434       | 3,408       |
|        | USERS                         | 731         | 794         | 839         | 871         | 878         |
|        | % USERS                       | 22.2%       | 23.5%       | 24.5%       | 25.4%       | 25.8%       |
|        | ANNUAL PAYMENTS               | \$162,536   | \$171,774   | \$174,832   | \$185,492   | \$191,250   |
|        | AVE ANNUAL \$ PER USER        | \$222.35    | \$216.34    | \$208.38    | \$212.96    | \$217.82    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$49.40     | \$50.81     | \$51.12     | \$54.02     | \$56.12     |
| 2-5    | ELIGIBLES                     | 5,568       | 5,426       | 5,614       | 5,726       | 5,894       |
|        | USERS                         | 2,865       | 2,975       | 3,175       | 3,198       | 3,269       |
|        | % USERS                       | 51.5%       | 54.8%       | 56.6%       | 55.9%       | 55.5%       |
|        | ANNUAL PAYMENTS               | \$1,204,453 | \$1,294,673 | \$1,302,212 | \$1,323,245 | \$1,405,806 |
|        | AVE ANNUAL \$ PER USER        | \$420.40    | \$435.18    | \$410.15    | \$413.77    | \$430.04    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$216.32    | \$238.61    | \$231.96    | \$231.09    | \$238.51    |
| 6-14   | ELIGIBLES                     | 11,046      | 11,276      | 11,826      | 11,976      | 12,070      |
|        | USERS                         | 5,570       | 6,320       | 6,747       | 6,897       | 6,715       |
|        | % USERS                       | 50.4%       | 56.0%       | 57.1%       | 57.6%       | 55.6%       |
|        | ANNUAL PAYMENTS               | \$1,894,374 | \$2,158,826 | \$2,287,607 | \$2,202,493 | \$2,242,690 |
|        | AVE ANNUAL \$ PER USER        | \$340.10    | \$341.59    | \$339.06    | \$319.34    | \$333.98    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$171.50    | \$191.45    | \$193.44    | \$183.91    | \$185.81    |
| 15-17  | ELIGIBLES                     | 3,278       | 3,279       | 3,425       | 3,458       | 3,536       |
|        | USERS                         | 1,259       | 1,358       | 1,504       | 1,512       | 1,500       |
|        | % USERS                       | 38.4%       | 41.4%       | 43.9%       | 43.7%       | 42.4%       |
|        | ANNUAL PAYMENTS               | \$614,709   | \$674,302   | \$839,507   | \$806,718   | \$833,435   |
|        | AVE ANNUAL \$ PER USER        | \$488.25    | \$496.54    | \$558.18    | \$533.54    | \$555.62    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$187.53    | \$205.64    | \$245.11    | \$233.29    | \$235.70    |
| 18-20  | ELIGIBLES                     | 2,617       | 2,920       | 3,063       | 3,103       | 3,039       |
|        | USERS                         | 505         | 607         | 718         | 685         | 723         |
|        | % USERS                       | 19.3%       | 20.8%       | 23.4%       | 22.1%       | 23.8%       |
|        | ANNUAL PAYMENTS               | \$253,575   | \$282,965   | \$355,222   | \$367,121   | \$425,409   |
|        | AVE ANNUAL \$ PER USER        | \$502.13    | \$466.17    | \$494.74    | \$535.94    | \$588.39    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$96.90     | \$96.91     | \$115.97    | \$118.31    | \$139.98    |
| 21+    | ELIGIBLES                     | 28,022      | 35,424      | 38,030      | 38,255      | 37,761      |
|        | USERS                         | 3,766       | 6,515       | 7,298       | 7,281       | 7,260       |
|        | % USERS                       | 13.4%       | 18.4%       | 19.2%       | 19.0%       | 19.2%       |
|        | ANNUAL PAYMENTS               | \$1,131,300 | \$2,672,496 | \$3,607,937 | \$3,315,470 | \$3,632,950 |
|        | AVE ANNUAL \$ PER USER        | \$300.40    | \$410.21    | \$494.37    | \$455.36    | \$500.41    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$40.37     | \$75.44     | \$94.87     | \$86.67     | \$96.21     |
| TOTAL  | ELIGIBLES                     | 53,821      | 61,706      | 65,378      | 65,952      | 65,708      |
|        | USERS                         | 14,696      | 18,569      | 20,281      | 20,444      | 20,345      |
|        | % USERS                       | 27.3%       | 30.1%       | 31.0%       | 31.0%       | 31.0%       |
|        | ANNUAL PAYMENTS               | \$5,260,947 | \$7,255,036 | \$8,567,317 | \$8,200,539 | \$8,731,540 |
|        |                               |             |             |             |             | \$429.17    |
| ' I    | AVE ANNUAL \$ PER USER        | \$357.98    | \$390.71    | \$422.43    | \$401.12    | φ-23.17     |

NOTE: Includes services paid through early January 2019. Totals subject to change as claims are paid. ^ Client age for majority of year (age as of 12/31).

## TOTAL DENTAL CLIENTS AND PAYMENT BY CLIENT FISCAL YEAR AGE GROUP ^ AND RESIDENTIAL COUNTY FISCAL YEARS 2014-2018 DATES OF SERVICE EU 999-FYAGCNTY

KITTITAS

|        |                               | FY 2014     | FY 2015     | FY 2016     | FY 2017     | FY 2018     |
|--------|-------------------------------|-------------|-------------|-------------|-------------|-------------|
| CLIENT | AGE                           |             |             |             |             |             |
| 0-1    | ELIGIBLES                     | 688         | 652         | 643         | 704         | 640         |
|        | USERS                         | 185         | 166         | 182         | 198         | 191         |
|        | % USERS                       | 26.9%       | 25.5%       | 28.3%       | 28.1%       | 29.8%       |
|        | ANNUAL PAYMENTS               | \$34,771    | \$28,752    | \$28,887    | \$46,969    | \$35,574    |
|        | AVE ANNUAL \$ PER USER        | \$187.95    | \$173.20    | \$158.72    | \$237.22    | \$186.25    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$50.54     | \$44.10     | \$44.92     | \$66.72     | \$55.58     |
| 2-5    | ELIGIBLES                     | 1,140       | 1,106       | 1,096       | 1,088       | 1,090       |
|        | USERS                         | 617         | 685         | 656         | 652         | 667         |
|        | % USERS                       | 54.1%       | 61.9%       | 59.9%       | 59.9%       | 61.2%       |
|        | ANNUAL PAYMENTS               | \$298,372   | \$290,537   | \$255,854   | \$277,269   | \$247,999   |
|        | AVE ANNUAL \$ PER USER        | \$483.59    | \$424.14    | \$390.02    | \$425.26    | \$371.81    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$261.73    | \$262.69    | \$233.44    | \$254.84    | \$227.52    |
| 6-14   | ELIGIBLES                     | 2,155       | 2,164       | 2,243       | 2,279       | 2,298       |
|        | USERS                         | 1,248       | 1,347       | 1,496       | 1,526       | 1,499       |
|        | % USERS                       | 57.9%       | 62.2%       | 66.7%       | 67.0%       | 65.2%       |
|        | ANNUAL PAYMENTS               | \$478,752   | \$512,985   | \$554,076   | \$576,402   | \$582,032   |
|        | AVE ANNUAL \$ PER USER        | \$383.62    | \$380.84    | \$370.37    | \$377.72    | \$388.28    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$222.16    | \$237.05    | \$247.02    | \$252.92    | \$253.28    |
| 15-17  | ELIGIBLES                     | 656         | 615         | 666         | 649         | 671         |
|        | USERS                         | 281         | 291         | 321         | 300         | 322         |
|        | % USERS                       | 42.8%       | 47.3%       | 48.2%       | 46.2%       | 48.0%       |
|        | ANNUAL PAYMENTS               | \$123,407   | \$131,319   | \$137,034   | \$143,743   | \$154,614   |
|        | AVE ANNUAL \$ PER USER        | \$439.17    | \$451.27    | \$426.90    | \$479.14    | \$480.17    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$188.12    | \$213.53    | \$205.76    | \$221.48    | \$230.42    |
| 18-20  | ELIGIBLES                     | 614         | 707         | 751         | 759         | 758         |
|        | USERS                         | 151         | 183         | 193         | 218         | 235         |
|        | % USERS                       | 24.6%       | 25.9%       | 25.7%       | 28.7%       | 31.0%       |
|        | ANNUAL PAYMENTS               | \$54,971    | \$85,583    | \$74,419    | \$105,340   | \$112,700   |
|        | AVE ANNUAL \$ PER USER        | \$364.05    | \$467.67    | \$385.59    | \$483.21    | \$479.57    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$89.53     | \$121.05    | \$99.09     | \$138.79    | \$148.68    |
| 21+    | ELIGIBLES                     | 4,889       | 6,308       | 6,873       | 6,922       | 6,778       |
|        | USERS                         | 920         | 1,545       | 1,527       | 1,544       | 1,553       |
|        | % USERS                       | 18.8%       | 24.5%       | 22.2%       | 22.3%       | 22.9%       |
|        | ANNUAL PAYMENTS               | \$352,255   | \$654,992   | \$558,876   | \$734,029   | \$856,260   |
|        | AVE ANNUAL \$ PER USER        | \$382.89    | \$423.94    | \$366.00    | \$475.41    | \$551.36    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$72.05     | \$103.84    | \$81.31     | \$106.04    | \$126.33    |
| TOTAL  | ELIGIBLES                     | 10,142      | 11,552      | 12,272      | 12,401      | 12,235      |
|        | USERS                         | 3,402       | 4,217       | 4,375       | 4,438       | 4,467       |
|        | % USERS                       | 33.5%       | 36.5%       | 35.7%       | 35.8%       | 36.5%       |
|        | ANNUAL PAYMENTS               | \$1,342,528 | \$1,704,168 | \$1,609,145 | \$1,883,751 | \$1,989,180 |
|        | AVE ANNUAL \$ PER USER        | \$394.63    | \$404.12    | \$367.80    | \$424.46    | \$445.31    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$132.37    | \$147.52    | \$131.12    | \$151.90    | \$162.58    |

NOTE: Includes services paid through early January 2019. Totals subject to change as claims are paid. ^ Client age for majority of year (age as of 12/31).

## TOTAL DENTAL CLIENTS AND PAYMENT BY CLIENT FISCAL YEAR AGE GROUP ^ AND RESIDENTIAL COUNTY FISCAL YEARS 2014-2018 DATES OF SERVICE EU 999-FYAGCNTY

#### KLICKITAT

|        |                               | FY 2014   | FY 2015   | FY 2016     | FY 2017   | FY 2018     |
|--------|-------------------------------|-----------|-----------|-------------|-----------|-------------|
| CLIENT | AGE                           |           |           |             |           |             |
| 0-1    | ELIGIBLES                     | 408       | 403       | 408         | 408       | 400         |
|        | USERS                         | 100       | 96        | 84          | 83        | 83          |
|        | % USERS                       | 24.5%     | 23.8%     | 20.6%       | 20.3%     | 20.8%       |
|        | ANNUAL PAYMENTS               | \$12,477  | \$10,942  | \$13,177    | \$10,785  | \$12,307    |
|        | AVE ANNUAL \$ PER USER        | \$124.77  | \$113.97  | \$156.86    | \$129.94  | \$148.28    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$30.58   | \$27.15   | \$32.30     | \$26.43   | \$30.77     |
| 2-5    | ELIGIBLES                     | 714       | 712       | 693         | 727       | 707         |
|        | USERS                         | 380       | 390       | 375         | 406       | 434         |
|        | % USERS                       | 53.2%     | 54.8%     | 54.1%       | 55.8%     | 61.4%       |
|        | ANNUAL PAYMENTS               | \$153,785 | \$129,351 | \$161,073   | \$144,259 | \$191,992   |
|        | AVE ANNUAL \$ PER USER        | \$404.70  | \$331.67  | \$429.53    | \$355.32  | \$442.38    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$215.38  | \$181.67  | \$232.43    | \$198.43  | \$271.56    |
| 6-14   | ELIGIBLES                     | 1,577     | 1,559     | 1,625       | 1,622     | 1,596       |
|        | USERS                         | 754       | 799       | 878         | 878       | 928         |
|        | % USERS                       | 47.8%     | 51.3%     | 54.0%       | 54.1%     | 58.1%       |
|        | ANNUAL PAYMENTS               | \$236,742 | \$228,281 | \$302,268   | \$269,035 | \$274,665   |
|        | AVE ANNUAL \$ PER USER        | \$313.98  | \$285.71  | \$344.27    | \$306.42  | \$295.98    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$150.12  | \$146.43  | \$186.01    | \$165.87  | \$172.10    |
| 15-17  | ELIGIBLES                     | 529       | 480       | 497         | 511       | 528         |
|        | USERS                         | 217       | 205       | 229         | 210       | 229         |
|        | % USERS                       | 41.0%     | 42.7%     | 46.1%       | 41.1%     | 43.4%       |
|        | ANNUAL PAYMENTS               | \$101,670 | \$78,321  | \$100,876   | \$91,470  | \$107,880   |
|        | AVE ANNUAL \$ PER USER        | \$468.53  | \$382.06  | \$440.51    | \$435.57  | \$471.09    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$192.19  | \$163.17  | \$202.97    | \$179.00  | \$204.32    |
| 18-20  | ELIGIBLES                     | 349       | 425       | 400         | 409       | 402         |
|        | USERS                         | 79        | 112       | 93          | 89        | 94          |
|        | % USERS                       | 22.6%     | 26.4%     | 23.3%       | 21.8%     | 23.4%       |
|        | ANNUAL PAYMENTS               | \$31,434  | \$51,467  | \$42,132    | \$35,701  | \$44,807    |
|        | AVE ANNUAL \$ PER USER        | \$397.90  | \$459.53  | \$453.03    | \$401.13  | \$476.67    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$90.07   | \$121.10  | \$105.33    | \$87.29   | \$111.46    |
| 21+    | ELIGIBLES                     | 3,235     | 3,974     | 4,231       | 4,312     | 4,307       |
|        | USERS                         | 426       | 777       | 849         | 888       | 873         |
|        | % USERS                       | 13.2%     | 19.6%     | 20.1%       | 20.6%     | 20.3%       |
|        | ANNUAL PAYMENTS               | \$146,411 | \$383,124 | \$415,594   | \$396,803 | \$586,318   |
|        | AVE ANNUAL \$ PER USER        | \$343.69  | \$493.08  | \$489.51    | \$446.85  | \$671.61    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$45.26   | \$96.41   | \$98.23     | \$92.02   | \$136.13    |
| TOTAL  | ELIGIBLES                     | 6,812     | 7,553     | 7,854       | 7,989     | 7,940       |
|        | USERS                         | 1,956     | 2,379     | 2,508       | 2,554     | 2,641       |
|        | % USERS                       | 28.7%     | 31.5%     | 31.9%       | 32.0%     | 33.3%       |
|        | ANNUAL PAYMENTS               | \$682,518 | \$881,485 | \$1,035,119 | \$948,052 | \$1,217,970 |
|        | AVE ANNUAL \$ PER USER        | \$348.94  | \$370.53  | \$412.73    | \$371.20  | \$461.18    |
|        | AVE ANNUAL \$ PER             | \$100.19  | \$116.71  | \$131.80    | \$118.67  | \$153.40    |

NOTE: Includes services paid through early January 2019. Totals subject to change as claims are paid. ^ Client age for majority of year (age as of 12/31).

## TOTAL DENTAL CLIENTS AND PAYMENT BY CLIENT FISCAL YEAR AGE GROUP ^ AND RESIDENTIAL COUNTY FISCAL YEARS 2014-2018 DATES OF SERVICE EU 999-FYAGCNTY

LEWIS

|        |                               | FY 2014     | FY 2015     | FY 2016     | FY 2017     | FY 2018     |
|--------|-------------------------------|-------------|-------------|-------------|-------------|-------------|
| CLIENT | AGE                           |             |             |             |             |             |
| 0-1    | ELIGIBLES                     | 1,780       | 1,804       | 1,903       | 1,968       | 1,928       |
|        | USERS                         | 631         | 572         | 591         | 587         | 653         |
|        | % USERS                       | 35.4%       | 31.7%       | 31.1%       | 29.8%       | 33.9%       |
|        | ANNUAL PAYMENTS               | \$85,563    | \$88,304    | \$110,245   | \$102,249   | \$102,885   |
|        | AVE ANNUAL \$ PER USER        | \$135.60    | \$154.38    | \$186.54    | \$174.19    | \$157.56    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$48.07     | \$48.95     | \$57.93     | \$51.96     | \$53.36     |
| 2-5    | ELIGIBLES                     | 3,198       | 3,073       | 3,120       | 3,140       | 3,220       |
|        | USERS                         | 1,743       | 1,835       | 1,916       | 1,932       | 2,000       |
|        | % USERS                       | 54.5%       | 59.7%       | 61.4%       | 61.5%       | 62.1%       |
|        | ANNUAL PAYMENTS               | \$659,988   | \$857,782   | \$886,361   | \$998,508   | \$1,022,719 |
|        | AVE ANNUAL \$ PER USER        | \$378.65    | \$467.46    | \$462.61    | \$516.83    | \$511.36    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$206.38    | \$279.14    | \$284.09    | \$318.00    | \$317.61    |
| 6-14   | ELIGIBLES                     | 6,373       | 6,257       | 6,480       | 6,747       | 6,836       |
|        | USERS                         | 3,445       | 3,702       | 4,007       | 4,232       | 4,264       |
|        | % USERS                       | 54.1%       | 59.2%       | 61.8%       | 62.7%       | 62.4%       |
|        | ANNUAL PAYMENTS               | \$1,560,676 | \$1,663,527 | \$1,653,813 | \$1,742,666 | \$1,749,709 |
|        | AVE ANNUAL \$ PER USER        | \$453.03    | \$449.36    | \$412.73    | \$411.78    | \$410.34    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$244.89    | \$265.87    | \$255.22    | \$258.29    | \$255.96    |
| 15-17  | ELIGIBLES                     | 1,851       | 1,956       | 2,042       | 2,022       | 2,026       |
|        | USERS                         | 812         | 978         | 1,105       | 1,091       | 1,140       |
|        | % USERS                       | 43.9%       | 50.0%       | 54.1%       | 54.0%       | 56.3%       |
|        | ANNUAL PAYMENTS               | \$644,303   | \$664,035   | \$747,070   | \$717,106   | \$722,245   |
|        | AVE ANNUAL \$ PER USER        | \$793.48    | \$678.97    | \$676.08    | \$657.29    | \$633.55    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$348.08    | \$339.49    | \$365.85    | \$354.65    | \$356.49    |
| 18-20  | ELIGIBLES                     | 1,433       | 1,506       | 1,689       | 1,717       | 1,798       |
|        | USERS                         | 336         | 346         | 482         | 501         | 545         |
|        | % USERS                       | 23.4%       | 23.0%       | 28.5%       | 29.2%       | 30.3%       |
|        | ANNUAL PAYMENTS               | \$207,267   | \$190,055   | \$301,781   | \$306,270   | \$342,859   |
|        | AVE ANNUAL \$ PER USER        | \$616.87    | \$549.29    | \$626.10    | \$611.32    | \$629.10    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$144.64    | \$126.20    | \$178.67    | \$178.37    | \$190.69    |
| 21+    | ELIGIBLES                     | 13,614      | 16,111      | 17,104      | 17,305      | 17,270      |
|        | USERS                         | 2,539       | 3,595       | 3,812       | 3,766       | 3,790       |
|        | % USERS                       | 18.6%       | 22.3%       | 22.3%       | 21.8%       | 21.9%       |
|        | ANNUAL PAYMENTS               | \$1,229,721 | \$2,189,238 | \$2,177,011 | \$2,119,171 | \$2,401,608 |
|        | AVE ANNUAL \$ PER USER        | \$484.33    | \$608.97    | \$571.09    | \$562.71    | \$633.67    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$90.33     | \$135.88    | \$127.28    | \$122.46    | \$139.06    |
| TOTAL  | ELIGIBLES                     | 28,249      | 30,707      | 32,338      | 32,899      | 33,078      |
|        | USERS                         | 9,506       | 11,028      | 11,913      | 12,109      | 12,392      |
|        | % USERS                       | 33.7%       | 35.9%       | 36.8%       | 36.8%       | 37.5%       |
|        | ANNUAL PAYMENTS               | \$4,387,519 | \$5,652,941 | \$5,876,281 | \$5,985,968 | \$6,342,025 |
|        | AVE ANNUAL \$ PER USER        | \$461.55    | \$512.60    | \$493.27    | \$494.34    | \$511.78    |
|        | AVE ANNUAL \$ PER             | \$155.32    | \$184.09    | \$181.71    | \$181.95    | \$191.73    |

NOTE: Includes services paid through early January 2019. Totals subject to change as claims are paid. ^ Client age for majority of year (age as of 12/31).

## TOTAL DENTAL CLIENTS AND PAYMENT BY CLIENT FISCAL YEAR AGE GROUP ^ AND RESIDENTIAL COUNTY FISCAL YEARS 2014-2018 DATES OF SERVICE EU 999-FYAGCNTY

LINCOLN

|        |                               | FY 2014   | FY 2015   | FY 2016   | FY 2017   | FY 2018   |
|--------|-------------------------------|-----------|-----------|-----------|-----------|-----------|
| CLIENT | AGE                           |           |           |           |           |           |
| 0-1    | ELIGIBLES                     | 194       | 226       | 225       | 232       | 222       |
|        | USERS                         | 36        | 55        | 52        | 54        | 73        |
|        | % USERS                       | 18.6%     | 24.3%     | 23.1%     | 23.3%     | 32.9%     |
|        | ANNUAL PAYMENTS               | \$4,482   | \$7,661   | \$8,267   | \$6,817   | \$11,591  |
|        | AVE ANNUAL \$ PER USER        | \$124.51  | \$139.29  | \$158.98  | \$126.24  | \$158.79  |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$23.10   | \$33.90   | \$36.74   | \$29.38   | \$52.21   |
| 2-5    | ELIGIBLES                     | 368       | 375       | 370       | 391       | 374       |
|        | USERS                         | 184       | 223       | 223       | 234       | 227       |
|        | % USERS                       | 50.0%     | 59.5%     | 60.3%     | 59.8%     | 60.7%     |
|        | ANNUAL PAYMENTS               | \$70,530  | \$92,656  | \$86,624  | \$112,557 | \$109,100 |
|        | AVE ANNUAL \$ PER USER        | \$383.32  | \$415.50  | \$388.45  | \$481.01  | \$480.62  |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$191.66  | \$247.08  | \$234.12  | \$287.87  | \$291.71  |
| 6-14   | ELIGIBLES                     | 739       | 784       | 850       | 829       | 860       |
|        | USERS                         | 421       | 539       | 563       | 541       | 517       |
|        | % USERS                       | 57.0%     | 68.8%     | 66.2%     | 65.3%     | 60.1%     |
|        | ANNUAL PAYMENTS               | \$142,570 | \$188,111 | \$186,879 | \$190,857 | \$174,492 |
|        | AVE ANNUAL \$ PER USER        | \$338.65  | \$349.00  | \$331.93  | \$352.79  | \$337.51  |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$192.92  | \$239.94  | \$219.86  | \$230.23  | \$202.90  |
| 15-17  | ELIGIBLES                     | 248       | 250       | 260       | 280       | 305       |
|        | USERS                         | 124       | 142       | 146       | 152       | 153       |
|        | % USERS                       | 50.0%     | 56.8%     | 56.2%     | 54.3%     | 50.2%     |
|        | ANNUAL PAYMENTS               | \$87,678  | \$76,991  | \$80,066  | \$69,658  | \$75,585  |
|        | AVE ANNUAL \$ PER USER        | \$707.08  | \$542.19  | \$548.39  | \$458.28  | \$494.02  |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$353.54  | \$307.97  | \$307.94  | \$248.78  | \$247.82  |
| 18-20  | ELIGIBLES                     | 157       | 185       | 189       | 209       | 201       |
|        | USERS                         | 34        | 55        | 58        | 61        | 57        |
|        | % USERS                       | 21.7%     | 29.7%     | 30.7%     | 29.2%     | 28.4%     |
|        | ANNUAL PAYMENTS               | \$23,078  | \$31,926  | \$28,866  | \$32,891  | \$32,893  |
|        | AVE ANNUAL \$ PER USER        | \$678.75  | \$580.47  | \$497.68  | \$539.19  | \$577.07  |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$146.99  | \$172.57  | \$152.73  | \$157.37  | \$163.65  |
| 21+    | ELIGIBLES                     | 1,294     | 1,702     | 1,870     | 1,904     | 1,956     |
|        | USERS                         | 190       | 311       | 334       | 371       | 400       |
|        | % USERS                       | 14.7%     | 18.3%     | 17.9%     | 19.5%     | 20.4%     |
|        | ANNUAL PAYMENTS               | \$67,989  | \$123,081 | \$122,769 | \$177,022 | \$191,337 |
|        | AVE ANNUAL \$ PER USER        | \$357.84  | \$395.76  | \$367.57  | \$477.15  | \$478.34  |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$52.54   | \$72.32   | \$65.65   | \$92.97   | \$97.82   |
| TOTAL  | ELIGIBLES                     | 3,000     | 3,522     | 3,764     | 3,845     | 3,918     |
|        | USERS                         | 989       | 1,325     | 1,376     | 1,413     | 1,427     |
|        | % USERS                       | 33.0%     | 37.6%     | 36.6%     | 36.7%     | 36.4%     |
|        | ANNUAL PAYMENTS               | \$396,328 | \$520,426 | \$513,470 | \$589,802 | \$594,998 |
|        | AVE ANNUAL \$ PER USER        | \$400.74  | \$392.77  | \$373.16  | \$417.41  | \$416.96  |
|        | AVE ANNUAL \$ PER             | \$132.11  | \$147.76  | \$136.42  | \$153.39  | \$151.86  |

NOTE: Includes services paid through early January 2019. Totals subject to change as claims are paid. ^ Client age for majority of year (age as of 12/31).

## TOTAL DENTAL CLIENTS AND PAYMENT BY CLIENT FISCAL YEAR AGE GROUP ^ AND RESIDENTIAL COUNTY FISCAL YEARS 2014-2018 DATES OF SERVICE EU 999-FYAGCNTY

MASON

|        |                               | FY 2014     | FY 2015     | FY 2016     | FY 2017     | FY 2018     |
|--------|-------------------------------|-------------|-------------|-------------|-------------|-------------|
| CLIENT | AGE                           |             |             |             |             |             |
| 0-1    | ELIGIBLES                     | 1,294       | 1,269       | 1,356       | 1,425       | 1,414       |
|        | USERS                         | 312         | 325         | 364         | 430         | 446         |
|        | % USERS                       | 24.1%       | 25.6%       | 26.8%       | 30.2%       | 31.5%       |
|        | ANNUAL PAYMENTS               | \$62,959    | \$65,682    | \$89,414    | \$87,141    | \$109,796   |
|        | AVE ANNUAL \$ PER USER        | \$201.79    | \$202.10    | \$245.64    | \$202.65    | \$246.18    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$48.65     | \$51.76     | \$65.94     | \$61.15     | \$77.65     |
| 2-5    | ELIGIBLES                     | 2,081       | 2,124       | 2,149       | 2,295       | 2,383       |
| 1      | USERS                         | 1,091       | 1,149       | 1,218       | 1,323       | 1,381       |
| 1      | % USERS                       | 52.4%       | 54.1%       | 56.7%       | 57.6%       | 58.0%       |
|        | ANNUAL PAYMENTS               | \$506,630   | \$623,309   | \$623,159   | \$794,212   | \$779,012   |
|        | AVE ANNUAL \$ PER USER        | \$464.37    | \$542.48    | \$511.62    | \$600.31    | \$564.09    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$243.45    | \$293.46    | \$289.98    | \$346.06    | \$326.90    |
| 6-14   | ELIGIBLES                     | 4,149       | 4,195       | 4,421       | 4,575       | 4,772       |
| 1      | USERS                         | 2,165       | 2,137       | 2,567       | 2,688       | 2,868       |
|        | % USERS                       | 52.2%       | 50.9%       | 58.1%       | 58.8%       | 60.1%       |
|        | ANNUAL PAYMENTS               | \$759,549   | \$876,360   | \$1,018,428 | \$1,032,591 | \$1,088,792 |
|        | AVE ANNUAL \$ PER USER        | \$350.83    | \$410.09    | \$396.74    | \$384.15    | \$379.63    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$183.07    | \$208.91    | \$230.36    | \$225.70    | \$228.16    |
| 15-17  | ELIGIBLES                     | 1,251       | 1,259       | 1,316       | 1,382       | 1,406       |
|        | USERS                         | 499         | 524         | 603         | 615         | 660         |
|        | % USERS                       | 39.9%       | 41.6%       | 45.8%       | 44.5%       | 46.9%       |
| 1      | ANNUAL PAYMENTS               | \$259,194   | \$317,093   | \$347,113   | \$364,620   | \$381,558   |
|        | AVE ANNUAL \$ PER USER        | \$519.43    | \$605.14    | \$575.64    | \$592.88    | \$578.12    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$207.19    | \$251.86    | \$263.76    | \$263.83    | \$271.38    |
| 18-20  | ELIGIBLES                     | 898         | 1,004       | 1,127       | 1,181       | 1,224       |
|        | USERS                         | 188         | 215         | 273         | 312         | 321         |
| 1      | % USERS                       | 20.9%       | 21.4%       | 24.2%       | 26.4%       | 26.2%       |
|        | ANNUAL PAYMENTS               | \$74,070    | \$107,200   | \$150,093   | \$174,060   | \$191,175   |
|        | AVE ANNUAL \$ PER USER        | \$393.99    | \$498.61    | \$549.79    | \$557.89    | \$595.56    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$82.48     | \$106.77    | \$133.18    | \$147.38    | \$156.19    |
| 21+    | ELIGIBLES                     | 8,979       | 11,172      | 12,217      | 12,548      | 12,541      |
| 1      | USERS                         | 1,385       | 2,196       | 2,289       | 2,266       | 2,452       |
|        | % USERS                       | 15.4%       | 19.7%       | 18.7%       | 18.1%       | 19.6%       |
| 1      | ANNUAL PAYMENTS               | \$425,179   | \$992,355   | \$1,033,565 | \$957,215   | \$1,249,649 |
|        | AVE ANNUAL \$ PER USER        | \$306.99    | \$451.89    | \$451.54    | \$422.42    | \$509.64    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$47.35     | \$88.83     | \$84.60     | \$76.28     | \$99.65     |
| TOTAL  | ELIGIBLES                     | 18,652      | 21,023      | 22,586      | 23,406      | 23,740      |
| 1      | USERS                         | 5,640       | 6,546       | 7,314       | 7,634       | 8,128       |
| 1      | % USERS                       | 30.2%       | 31.1%       | 32.4%       | 32.6%       | 34.2%       |
|        | ANNUAL PAYMENTS               | \$2,087,581 | \$2,981,999 | \$3,261,771 | \$3,409,839 | \$3,799,982 |
|        | AVE ANNUAL \$ PER USER        | \$370.14    | \$455.55    | \$445.96    | \$446.66    | \$467.52    |
| 1      |                               |             |             |             |             |             |

NOTE: Includes services paid through early January 2019. Totals subject to change as claims are paid. ^ Client age for majority of year (age as of 12/31).

## TOTAL DENTAL CLIENTS AND PAYMENT BY CLIENT FISCAL YEAR AGE GROUP ^ AND RESIDENTIAL COUNTY FISCAL YEARS 2014-2018 DATES OF SERVICE EU 999-FYAGCNTY

#### OKANOGAN

|        |                               | FY 2014     | FY 2015     | FY 2016     | FY 2017     | FY 2018     |
|--------|-------------------------------|-------------|-------------|-------------|-------------|-------------|
| CLIENT | AGE                           |             |             |             |             |             |
| 0-1    | ELIGIBLES                     | 1,202       | 1,159       | 1,164       | 1,198       | 1,150       |
|        | USERS                         | 399         | 312         | 360         | 339         | 340         |
|        | % USERS                       | 33.2%       | 26.9%       | 30.9%       | 28.3%       | 29.6%       |
|        | ANNUAL PAYMENTS               | \$135,414   | \$85,523    | \$102,003   | \$95,442    | \$108,467   |
|        | AVE ANNUAL \$ PER USER        | \$339.38    | \$274.11    | \$283.34    | \$281.54    | \$319.02    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$112.66    | \$73.79     | \$87.63     | \$79.67     | \$94.32     |
| 2-5    | ELIGIBLES                     | 2,152       | 2,082       | 2,054       | 1,963       | 1,929       |
|        | USERS                         | 1,443       | 1,308       | 1,349       | 1,273       | 1,214       |
|        | % USERS                       | 67.1%       | 62.8%       | 65.7%       | 64.8%       | 62.9%       |
|        | ANNUAL PAYMENTS               | \$950,543   | \$828,729   | \$853,942   | \$861,347   | \$798,323   |
|        | AVE ANNUAL \$ PER USER        | \$658.73    | \$633.58    | \$633.02    | \$676.63    | \$657.60    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$441.70    | \$398.04    | \$415.75    | \$438.79    | \$413.85    |
| 6-14   | ELIGIBLES                     | 4,279       | 4,260       | 4,328       | 4,398       | 4,575       |
|        | USERS                         | 2,788       | 2,631       | 2,956       | 2,946       | 2,955       |
|        | % USERS                       | 65.2%       | 61.8%       | 68.3%       | 67.0%       | 64.6%       |
|        | ANNUAL PAYMENTS               | \$1,395,390 | \$1,138,879 | \$1,378,641 | \$1,440,232 | \$1,428,754 |
|        | AVE ANNUAL \$ PER USER        | \$500.50    | \$432.87    | \$466.39    | \$488.88    | \$483.50    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$326.10    | \$267.34    | \$318.54    | \$327.47    | \$312.30    |
| 15-17  | ELIGIBLES                     | 1,199       | 1,179       | 1,259       | 1,319       | 1,299       |
|        | USERS                         | 637         | 593         | 683         | 742         | 709         |
|        | % USERS                       | 53.1%       | 50.3%       | 54.2%       | 56.3%       | 54.6%       |
|        | ANNUAL PAYMENTS               | \$408,728   | \$338,230   | \$470,830   | \$511,061   | \$501,010   |
|        | AVE ANNUAL \$ PER USER        |             | \$570.37    | \$689.36    | \$688.76    | \$706.64    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$340.89    | \$286.88    | \$373.97    | \$387.46    | \$385.69    |
| 18-20  | ELIGIBLES                     | 829         | 925         | 965         | 981         | 998         |
|        | USERS                         | 253         | 256         | 290         | 306         | 284         |
|        | % USERS                       | 30.5%       | 27.7%       | 30.1%       | 31.2%       | 28.5%       |
|        | ANNUAL PAYMENTS               | \$154,632   | \$133,311   | \$175,415   | \$191,873   | \$181,205   |
|        | AVE ANNUAL \$ PER USER        | \$611.19    | \$520.75    | \$604.88    | \$627.03    | \$638.05    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$186.53    | \$144.12    | \$181.78    | \$195.59    | \$181.57    |
| 21+    | ELIGIBLES                     | 7,718       | 9,499       | 10,018      | 9,919       | 9,807       |
|        | USERS                         | 1,211       | 1,713       | 2,014       | 2,053       | 1,918       |
|        | % USERS                       | 15.7%       | 18.0%       | 20.1%       | 20.7%       | 19.6%       |
|        | ANNUAL PAYMENTS               | \$680,593   | \$1,002,831 | \$1,325,480 | \$1,552,159 | \$1,371,155 |
|        | AVE ANNUAL \$ PER USER        | \$562.01    | \$585.42    | \$658.13    | \$756.04    | \$714.89    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$88.18     | \$105.57    | \$132.31    | \$156.48    | \$139.81    |
| TOTAL  | ELIGIBLES                     | 17,379      | 19,104      | 19,788      | 19,778      | 19,758      |
|        | USERS                         | 6,731       | 6,813       | 7,652       | 7,659       | 7,420       |
|        | % USERS                       | 38.7%       | 35.7%       | 38.7%       | 38.7%       | 37.6%       |
|        | ANNUAL PAYMENTS               | \$3,725,300 | \$3,527,503 | \$4,306,312 | \$4,652,113 | \$4,388,914 |
|        | AVE ANNUAL \$ PER USER        | \$553.45    | \$517.76    | \$562.77    | \$607.40    | \$591.50    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$214.36    | \$184.65    | \$217.62    | \$235.22    | \$222.13    |
|        | ELIGIBLE                      |             | \$184.65    |             |             | \$22        |

NOTE: Includes services paid through early January 2019. Totals subject to change as claims are paid. ^ Client age for majority of year (age as of 12/31).

## TOTAL DENTAL CLIENTS AND PAYMENT BY CLIENT FISCAL YEAR AGE GROUP ^ AND RESIDENTIAL COUNTY FISCAL YEARS 2014-2018 DATES OF SERVICE EU 999-FYAGCNTY

PACIFIC

|        |                               | FY 2014   | FY 2015     | FY 2016     | FY 2017     | FY 2018     |
|--------|-------------------------------|-----------|-------------|-------------|-------------|-------------|
| CLIENT | AGE                           |           |             |             |             |             |
| 0-1    | ELIGIBLES                     | 373       | 395         | 430         | 412         | 389         |
|        | USERS                         | 53        | 75          | 90          | 97          | 85          |
|        | % USERS                       | 14.2%     | 19.0%       | 20.9%       | 23.5%       | 21.9%       |
|        | ANNUAL PAYMENTS               | \$8,022   | \$11,252    | \$20,806    | \$14,248    | \$18,173    |
|        | AVE ANNUAL \$ PER USER        | \$151.36  | \$150.03    | \$231.18    | \$146.89    | \$213.80    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$21.51   | \$28.49     | \$48.39     | \$34.58     | \$46.72     |
| 2-5    | ELIGIBLES                     | 718       | 688         | 672         | 666         | 681         |
|        | USERS                         | 338       | 349         | 376         | 363         | 351         |
|        | % USERS                       | 47.1%     | 50.7%       | 56.0%       | 54.5%       | 51.5%       |
|        | ANNUAL PAYMENTS               | \$161,185 | \$177,462   | \$171,596   | \$179,421   | \$197,438   |
|        | AVE ANNUAL \$ PER USER        | \$476.88  | \$508.49    | \$456.37    | \$494.27    | \$562.50    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$224.49  | \$257.94    | \$255.35    | \$269.40    | \$289.92    |
| 6-14   | ELIGIBLES                     | 1,310     | 1,368       | 1,442       | 1,533       | 1,586       |
|        | USERS                         | 668       | 711         | 748         | 838         | 866         |
|        | % USERS                       | 51.0%     | 52.0%       | 51.9%       | 54.7%       | 54.6%       |
|        | ANNUAL PAYMENTS               | \$265,135 | \$297,780   | \$309,884   | \$343,281   | \$331,068   |
|        | AVE ANNUAL \$ PER USER        | \$396.91  | \$418.82    | \$414.28    | \$409.64    | \$382.30    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$202.39  | \$217.68    | \$214.90    | \$223.93    | \$208.74    |
| 15-17  | ELIGIBLES                     | 432       | 405         | 414         | 412         | 445         |
|        | USERS                         | 177       | 180         | 192         | 193         | 198         |
|        | % USERS                       | 41.0%     | 44.4%       | 46.4%       | 46.8%       | 44.5%       |
|        | ANNUAL PAYMENTS               | \$104,446 | \$103,407   | \$120,065   | \$119,075   | \$108,178   |
|        | AVE ANNUAL \$ PER USER        | \$590.09  | \$574.48    | \$625.34    | \$616.97    | \$546.35    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$241.77  | \$255.33    | \$290.01    | \$289.02    | \$243.10    |
| 18-20  | ELIGIBLES                     | 332       | 375         | 385         | 347         | 338         |
|        | USERS                         | 85        | 97          | 101         | 95          | 105         |
|        | % USERS                       | 25.6%     | 25.9%       | 26.2%       | 27.4%       | 31.1%       |
|        | ANNUAL PAYMENTS               | \$46,047  | \$52,352    | \$55,222    | \$50,010    | \$62,677    |
|        | AVE ANNUAL \$ PER USER        | \$541.72  | \$539.71    | \$546.75    | \$526.42    | \$596.92    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$138.69  | \$139.60    | \$143.43    | \$144.12    | \$185.43    |
| 21+    | ELIGIBLES                     | 3,747     | 4,617       | 4,842       | 4,912       | 4,989       |
|        | USERS                         | 669       | 973         | 1,000       | 977         | 1,037       |
|        | % USERS                       | 17.9%     | 21.1%       | 20.7%       | 19.9%       | 20.8%       |
|        | ANNUAL PAYMENTS               | \$347,383 | \$641,197   | \$618,025   | \$614,972   | \$671,546   |
|        | AVE ANNUAL \$ PER USER        | \$519.26  | \$658.99    | \$618.03    | \$629.45    | \$647.59    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$92.71   | \$138.88    | \$127.64    | \$125.20    | \$134.61    |
| TOTAL  | ELIGIBLES                     | 6,912     | 7,848       | 8,185       | 8,282       | 8,428       |
|        | USERS                         | 1,990     | 2,385       | 2,507       | 2,563       | 2,642       |
|        | % USERS                       | 28.8%     | 30.4%       | 30.6%       | 30.9%       | 31.3%       |
| l      | ANNUAL PAYMENTS               | \$932,217 | \$1,283,450 | \$1,295,598 | \$1,321,007 | \$1,389,080 |
|        |                               |           |             |             |             |             |
|        | AVE ANNUAL \$ PER USER        | \$468.45  | \$538.13    | \$516.79    | \$515.41    | \$525.77    |

NOTE: Includes services paid through early January 2019. Totals subject to change as claims are paid. ^ Client age for majority of year (age as of 12/31).

## TOTAL DENTAL CLIENTS AND PAYMENT BY CLIENT FISCAL YEAR AGE GROUP ^ AND RESIDENTIAL COUNTY FISCAL YEARS 2014-2018 DATES OF SERVICE EU 999-FYAGCNTY

#### PEND.OREILLE

|        |                                 | FY 2014   | FY 2015   | FY 2016   | FY 2017   | FY 2018   |
|--------|---------------------------------|-----------|-----------|-----------|-----------|-----------|
| CLIENT | AGE                             |           |           |           |           |           |
| 0-1    | ELIGIBLES                       | 248       | 246       | 238       | 247       | 255       |
|        | USERS                           | 73        | 64        | 66        | 57        | 63        |
|        | % USERS                         | 29.4%     | 26.0%     | 27.7%     | 23.1%     | 24.7%     |
|        | ANNUAL PAYMENTS                 | \$15,523  | \$8,691   | \$7,126   | \$7,938   | \$11,522  |
|        | AVE ANNUAL \$ PER USER          | \$212.64  | \$135.79  | \$107.96  | \$139.27  | \$182.89  |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE   | \$62.59   | \$35.33   | \$29.94   | \$32.14   | \$45.18   |
| 2-5    | ELIGIBLES                       | 479       | 434       | 443       | 454       | 434       |
|        | USERS                           | 238       | 237       | 233       | 246       | 231       |
|        | % USERS                         | 49.7%     | 54.6%     | 52.6%     | 54.2%     | 53.2%     |
|        | ANNUAL PAYMENTS                 | \$114,296 | \$100,982 | \$118,484 | \$119,804 | \$105,425 |
|        | AVE ANNUAL \$ PER USER          | \$480.23  | \$426.08  | \$508.51  | \$487.01  | \$456.38  |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE   | \$238.61  | \$232.68  | \$267.46  | \$263.89  | \$242.91  |
| 6-14   | ELIGIBLES                       | 931       | 931       | 959       | 978       | 1,039     |
|        | USERS                           | 533       | 525       | 549       | 583       | 574       |
|        | % USERS                         | 57.3%     | 56.4%     | 57.2%     | 59.6%     | 55.2%     |
|        | ANNUAL PAYMENTS                 | \$246,302 | \$205,428 | \$222,519 | \$213,368 | \$219,800 |
|        | AVE ANNUAL \$ PER USER          | \$462.10  | \$391.29  | \$405.32  | \$365.98  | \$382.93  |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE   | \$264.56  | \$220.65  | \$232.03  | \$218.17  | \$211.55  |
| 15-17  | ELIGIBLES                       | 324       | 311       | 323       | 321       | 337       |
|        | USERS                           | 152       | 163       | 167       | 152       | 145       |
|        | % USERS                         | 46.9%     | 52.4%     | 51.7%     | 47.4%     | 43.0%     |
|        | ANNUAL PAYMENTS                 | \$89,340  | \$110,453 | \$91,772  | \$78,324  | \$103,046 |
|        | AVE ANNUAL \$ PER USER          | \$587.76  | \$677.63  | \$549.53  | \$515.29  | \$710.67  |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE   | \$275.74  | \$355.16  | \$284.12  | \$244.00  | \$305.78  |
| 18-20  | ELIGIBLES                       | 219       | 269       | 257       | 273       | 267       |
|        | USERS                           | 54        | 63        | 61        | 73        | 75        |
|        | % USERS                         | 24.7%     | 23.4%     | 23.7%     | 26.7%     | 28.1%     |
|        | ANNUAL PAYMENTS                 | \$30,836  | \$41,990  | \$39,280  | \$42,541  | \$34,198  |
|        | AVE ANNUAL \$ PER USER          | \$571.04  | \$666.50  | \$643.93  | \$582.75  | \$455.98  |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE   | \$140.81  | \$156.10  | \$152.84  | \$155.83  | \$128.08  |
| 21+    | ELIGIBLES                       | 2,470     | 2,834     | 3,054     | 3,070     | 3,134     |
|        | USERS                           | 391       | 620       | 629       | 676       | 687       |
|        | % USERS                         | 15.8%     | 21.9%     | 20.6%     | 22.0%     | 21.9%     |
|        | ANNUAL PAYMENTS                 | \$228,150 | \$441,106 | \$434,274 | \$473,677 | \$518,641 |
|        | AVE ANNUAL \$ PER USER          | \$583.50  | \$711.46  | \$690.42  | \$700.71  | \$754.94  |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE   | \$92.37   | \$155.65  | \$142.20  | \$154.29  | \$165.49  |
| TOTAL  | ELIGIBLES                       | 4,671     | 5,025     | 5,274     | 5,343     | 5,466     |
|        | USERS                           | 1,441     | 1,672     | 1,705     | 1,787     | 1,775     |
|        | % USERS                         | 30.8%     | 33.3%     | 32.3%     | 33.4%     | 32.5%     |
|        | ANNUAL PAYMENTS                 | \$724,446 | \$908,649 | \$913,453 | \$935,652 | \$992,632 |
|        | AVE ANNUAL \$ PER USER          | \$502.74  | \$543.45  | \$535.75  | \$523.59  | \$559.23  |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE   | \$155.09  | \$180.83  | \$173.20  | \$175.12  | \$181.60  |
|        | ncludes services paid through a |           | 1         | 1         |           |           |

NOTE: Includes services paid through early January 2019. Totals subject to change as claims are paid. ^ Client age for majority of year (age as of 12/31).

## TOTAL DENTAL CLIENTS AND PAYMENT BY CLIENT FISCAL YEAR AGE GROUP ^ AND RESIDENTIAL COUNTY FISCAL YEARS 2014-2018 DATES OF SERVICE EU 999-FYAGCNTY

PIERCE

|        |                               | FY 2014      | FY 2015      | FY 2016      | FY 2017      | FY 2018      |
|--------|-------------------------------|--------------|--------------|--------------|--------------|--------------|
| CLIENT | AGE                           |              |              |              |              |              |
| 0-1    | ELIGIBLES                     | 15,484       | 16,045       | 16,761       | 16,781       | 16,534       |
|        | USERS                         | 4,154        | 4,250        | 4,496        | 4,625        | 4,368        |
|        | % USERS                       | 26.8%        | 26.5%        | 26.8%        | 27.6%        | 26.4%        |
|        | ANNUAL PAYMENTS               | \$736,271    | \$746,978    | \$801,164    | \$849,283    | \$807,856    |
|        | AVE ANNUAL \$ PER USER        | \$177.24     | \$175.76     | \$178.19     | \$183.63     | \$184.95     |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$47.55      | \$46.56      | \$47.80      | \$50.61      | \$48.86      |
| 2-5    | ELIGIBLES                     | 25,866       | 25,616       | 26,649       | 27,583       | 28,438       |
|        | USERS                         | 14,778       | 14,978       | 15,687       | 16,254       | 16,603       |
|        | % USERS                       | 57.1%        | 58.5%        | 58.9%        | 58.9%        | 58.4%        |
|        | ANNUAL PAYMENTS               | \$6,475,110  | \$6,741,630  | \$7,167,408  | \$7,903,707  | \$8,437,851  |
|        | AVE ANNUAL \$ PER USER        | \$438.16     | \$450.10     | \$456.90     | \$486.26     | \$508.21     |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$250.33     | \$263.18     | \$268.96     | \$286.54     | \$296.71     |
| 6-14   | ELIGIBLES                     | 50,775       | 51,575       | 54,257       | 56,237       | 57,899       |
|        | USERS                         | 30,594       | 32,224       | 33,825       | 34,642       | 35,149       |
|        | % USERS                       | 60.3%        | 62.5%        | 62.3%        | 61.6%        | 60.7%        |
|        | ANNUAL PAYMENTS               | \$11,484,894 | \$11,848,093 | \$12,059,961 | \$13,209,888 | \$13,874,477 |
|        | AVE ANNUAL \$ PER USER        | \$375.40     | \$367.68     | \$356.54     | \$381.33     | \$394.73     |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$226.19     | \$229.73     | \$222.27     | \$234.90     | \$239.63     |
| 15-17  | ELIGIBLES                     | 14,556       | 14,686       | 15,613       | 16,009       | 16,210       |
|        | USERS                         | 6,482        | 6,898        | 7,382        | 7,492        | 7,707        |
|        | % USERS                       | 44.5%        | 47.0%        | 47.3%        | 46.8%        | 47.5%        |
|        | ANNUAL PAYMENTS               | \$3,725,120  | \$3,828,897  | \$3,935,597  | \$4,151,681  | \$4,551,691  |
|        | AVE ANNUAL \$ PER USER        | \$574.69     | \$555.07     | \$533.13     | \$554.15     | \$590.59     |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$255.92     | \$260.72     | \$252.07     | \$259.33     | \$280.80     |
| 18-20  | ELIGIBLES                     | 10,430       | 12,178       | 12,917       | 13,323       | 13,364       |
|        | USERS                         | 2,464        | 3,163        | 3,242        | 3,354        | 3,521        |
|        | % USERS                       | 23.6%        | 26.0%        | 25.1%        | 25.2%        | 26.3%        |
|        | ANNUAL PAYMENTS               | \$1,294,591  | \$1,672,580  | \$1,685,078  | \$1,879,999  | \$2,059,940  |
|        | AVE ANNUAL \$ PER USER        | \$525.40     | \$528.80     | \$519.76     | \$560.52     | \$585.04     |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$124.12     | \$137.34     | \$130.45     | \$141.11     | \$154.14     |
| 21+    | ELIGIBLES                     | 105,325      | 132,301      | 142,735      | 144,486      | 144,011      |
|        | USERS                         | 18,594       | 29,989       | 29,149       | 29,232       | 29,262       |
|        | % USERS                       | 17.7%        | 22.7%        | 20.4%        | 20.2%        | 20.3%        |
|        | ANNUAL PAYMENTS               | \$8,143,666  | \$14,508,879 | \$13,869,029 | \$15,431,650 | \$16,862,464 |
|        | AVE ANNUAL \$ PER USER        | \$437.97     | \$483.81     | \$475.80     | \$527.90     | \$576.26     |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$77.32      | \$109.67     | \$97.17      | \$106.80     | \$117.09     |
| TOTAL  | ELIGIBLES                     | 222,436      | 252,401      | 268,932      | 274,419      | 276,456      |
|        | USERS                         | 77,066       | 91,502       | 93,781       | 95,599       | 96,610       |
|        | % USERS                       | 34.6%        | 36.3%        | 34.9%        | 34.8%        | 34.9%        |
|        | ANNUAL PAYMENTS               | \$31,859,653 | \$39,347,057 | \$39,518,236 | \$43,426,209 | \$46,594,280 |
|        | AVE ANNUAL \$ PER USER        | \$413.41     | \$430.01     | \$421.39     | \$454.25     | \$482.29     |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$143.23     | \$155.89     | \$146.95     | \$158.25     | \$168.54     |
|        |                               |              | 1            | 1            |              | 1            |

NOTE: Includes services paid through early January 2019. Totals subject to change as claims are paid. ^ Client age for majority of year (age as of 12/31).

## TOTAL DENTAL CLIENTS AND PAYMENT BY CLIENT FISCAL YEAR AGE GROUP ^ AND RESIDENTIAL COUNTY FISCAL YEARS 2014-2018 DATES OF SERVICE EU 999-FYAGCNTY

SAN.JUAN

|        |                               | FY 2014   | FY 2015   | FY 2016   | FY 2017   | FY 2018   |
|--------|-------------------------------|-----------|-----------|-----------|-----------|-----------|
| CLIENT | AGE                           |           |           |           |           |           |
| 0-1    | ELIGIBLES                     | 168       | 178       | 179       | 179       | 181       |
|        | USERS                         | 29        | 53        | 39        | 39        | 46        |
|        | % USERS                       | 17.3%     | 29.8%     | 21.8%     | 21.8%     | 25.4%     |
|        | ANNUAL PAYMENTS               | \$3,456   | \$6,432   | \$5,019   | \$4,356   | \$5,990   |
|        | AVE ANNUAL \$ PER USER        | \$119.17  | \$121.36  | \$128.68  | \$111.69  | \$130.21  |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$20.57   | \$36.14   | \$28.04   | \$24.34   | \$33.09   |
| 2-5    | ELIGIBLES                     | 322       | 335       | 339       | 319       | 336       |
|        | USERS                         | 181       | 196       | 222       | 200       | 197       |
|        | % USERS                       | 56.2%     | 58.5%     | 65.5%     | 62.7%     | 58.6%     |
|        | ANNUAL PAYMENTS               | \$48,046  | \$55,896  | \$58,962  | \$68,831  | \$61,503  |
|        | AVE ANNUAL \$ PER USER        | \$265.45  | \$285.18  | \$265.60  | \$344.16  | \$312.20  |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$149.21  | \$166.85  | \$173.93  | \$215.77  | \$183.04  |
| 6-14   | ELIGIBLES                     | 715       | 759       | 790       | 814       | 807       |
|        | USERS                         | 317       | 381       | 414       | 466       | 419       |
|        | % USERS                       | 44.3%     | 50.2%     | 52.4%     | 57.2%     | 51.9%     |
|        | ANNUAL PAYMENTS               | \$65,164  | \$91,956  | \$95,820  | \$109,198 | \$113,318 |
|        | AVE ANNUAL \$ PER USER        | \$205.57  | \$241.35  | \$231.45  | \$234.33  | \$270.45  |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$91.14   | \$121.15  | \$121.29  | \$134.15  | \$140.42  |
| 15-17  | ELIGIBLES                     | 237       | 250       | 231       | 223       | 227       |
|        | USERS                         | 68        | 93        | 88        | 82        | 81        |
|        | % USERS                       | 28.7%     | 37.2%     | 38.1%     | 36.8%     | 35.7%     |
|        | ANNUAL PAYMENTS               | \$20,453  | \$27,368  | \$32,386  | \$31,114  | \$34,532  |
|        | AVE ANNUAL \$ PER USER        | \$300.77  | \$294.28  | \$368.02  | \$379.43  | \$426.32  |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$86.30   | \$109.47  | \$140.20  | \$139.52  | \$152.12  |
| 18-20  | ELIGIBLES                     | 138       | 163       | 186       | 183       | 172       |
|        | USERS                         | 26        | 43        | 28        | 28        | 28        |
|        | % USERS                       | 18.8%     | 26.4%     | 15.1%     | 15.3%     | 16.3%     |
|        | ANNUAL PAYMENTS               | \$5,755   | \$14,846  | \$11,923  | \$12,731  | \$12,848  |
|        | AVE ANNUAL \$ PER USER        | \$221.35  | \$345.26  | \$425.83  | \$454.67  | \$458.87  |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$41.70   | \$91.08   | \$64.10   | \$69.57   | \$74.70   |
| 21+    | ELIGIBLES                     | 1,892     | 2,469     | 2,541     | 2,568     | 2,512     |
|        | USERS                         | 110       | 187       | 171       | 183       | 195       |
|        | % USERS                       | 5.8%      | 7.6%      | 6.7%      | 7.1%      | 7.8%      |
|        | ANNUAL PAYMENTS               | \$23,054  | \$60,961  | \$51,947  | \$68,667  | \$77,870  |
|        | AVE ANNUAL \$ PER USER        | \$209.58  | \$325.99  | \$303.78  | \$375.23  | \$399.33  |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$12.18   | \$24.69   | \$20.44   | \$26.74   | \$31.00   |
| TOTAL  | ELIGIBLES                     | 3,472     | 4,154     | 4,266     | 4,286     | 4,235     |
|        | USERS                         | 731       | 953       | 962       | 998       | 966       |
|        | % USERS                       | 21.1%     | 22.9%     | 22.6%     | 23.3%     | 22.8%     |
|        | ANNUAL PAYMENTS               | \$165,928 | \$257,460 | \$256,057 | \$294,896 | \$306,061 |
|        | AVE ANNUAL \$ PER USER        | \$226.99  | \$270.16  | \$266.17  | \$295.49  | \$316.83  |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$47.79   | \$61.98   | \$60.02   | \$68.80   | \$72.27   |
| NOTE   |                               |           |           |           |           |           |

NOTE: Includes services paid through early January 2019. Totals subject to change as claims are paid. ^ Client age for majority of year (age as of 12/31).

## TOTAL DENTAL CLIENTS AND PAYMENT BY CLIENT FISCAL YEAR AGE GROUP ^ AND RESIDENTIAL COUNTY FISCAL YEARS 2014-2018 DATES OF SERVICE EU 999-FYAGCNTY

SKAGIT

|        |                               | FY 2014     | FY 2015     | FY 2016     | FY 2017     | FY 2018     |
|--------|-------------------------------|-------------|-------------|-------------|-------------|-------------|
| CLIENT | AGE                           |             |             |             |             |             |
| 0-1    | ELIGIBLES                     | 2,705       | 2,642       | 2,742       | 2,810       | 2,699       |
|        | USERS                         | 790         | 810         | 867         | 984         | 977         |
|        | % USERS                       | 29.2%       | 30.7%       | 31.6%       | 35.0%       | 36.2%       |
|        | ANNUAL PAYMENTS               | \$158,077   | \$130,043   | \$146,917   | \$161,238   | \$166,281   |
|        | AVE ANNUAL \$ PER USER        | \$200.10    | \$160.55    | \$169.45    | \$163.86    | \$170.20    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$58.44     | \$49.22     | \$53.58     | \$57.38     | \$61.61     |
| 2-5    | ELIGIBLES                     | 4,515       | 4,343       | 4,362       | 4,473       | 4,497       |
|        | USERS                         | 2,673       | 2,726       | 2,734       | 2,888       | 2,951       |
|        | % USERS                       | 59.2%       | 62.8%       | 62.7%       | 64.6%       | 65.6%       |
|        | ANNUAL PAYMENTS               | \$1,233,868 | \$1,076,152 | \$1,208,837 | \$1,380,420 | \$1,276,695 |
|        | AVE ANNUAL \$ PER USER        | \$461.60    | \$394.77    | \$442.15    | \$477.98    | \$432.63    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$273.28    | \$247.79    | \$277.13    | \$308.61    | \$283.90    |
| 6-14   | ELIGIBLES                     | 9,162       | 9,168       | 9,595       | 9,638       | 9,771       |
|        | USERS                         | 5,685       | 5,885       | 6,242       | 6,294       | 6,436       |
|        | % USERS                       | 62.0%       | 64.2%       | 65.1%       | 65.3%       | 65.9%       |
|        | ANNUAL PAYMENTS               | \$1,956,932 | \$1,861,996 | \$2,004,504 | \$2,059,543 | \$2,172,256 |
|        | AVE ANNUAL \$ PER USER        | \$344.23    | \$316.40    | \$321.13    | \$327.22    | \$337.52    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$213.59    | \$203.10    | \$208.91    | \$213.69    | \$222.32    |
| 15-17  | ELIGIBLES                     | 2,677       | 2,755       | 2,837       | 2,894       | 2,841       |
|        | USERS                         | 1,365       | 1,490       | 1,492       | 1,585       | 1,517       |
|        | % USERS                       | 51.0%       | 54.1%       | 52.6%       | 54.8%       | 53.4%       |
|        | ANNUAL PAYMENTS               | \$633,545   | \$651,800   | \$669,197   | \$680,213   | \$662,622   |
|        | AVE ANNUAL \$ PER USER        | \$464.14    | \$437.45    | \$448.52    | \$429.16    | \$436.80    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$236.66    | \$236.59    | \$235.88    | \$235.04    | \$233.24    |
| 18-20  | ELIGIBLES                     | 1,965       | 2,269       | 2,336       | 2,384       | 2,333       |
|        | USERS                         | 483         | 574         | 630         | 667         | 621         |
|        | % USERS                       | 24.6%       | 25.3%       | 27.0%       | 28.0%       | 26.6%       |
|        | ANNUAL PAYMENTS               | \$215,603   | \$267,457   | \$303,138   | \$361,084   | \$341,204   |
|        | AVE ANNUAL \$ PER USER        | \$446.38    | \$465.95    | \$481.17    | \$541.36    | \$549.44    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$109.72    | \$117.87    | \$129.77    | \$151.46    | \$146.25    |
| 21+    | ELIGIBLES                     | 16,237      | 20,429      | 21,658      | 21,455      | 21,223      |
|        | USERS                         | 2,204       | 3,510       | 3,582       | 3,721       | 3,803       |
|        | % USERS                       | 13.6%       | 17.2%       | 16.5%       | 17.3%       | 17.9%       |
|        | ANNUAL PAYMENTS               | \$913,584   | \$1,591,981 | \$1,645,939 | \$1,770,034 | \$1,914,781 |
|        | AVE ANNUAL \$ PER USER        | \$414.51    | \$453.56    | \$459.50    | \$475.69    | \$503.49    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$56.27     | \$77.93     | \$76.00     | \$82.50     | \$90.22     |
| TOTAL  | ELIGIBLES                     | 37,261      | 41,606      | 43,530      | 43,654      | 43,364      |
|        | USERS                         | 13,200      | 14,995      | 15,547      | 16,139      | 16,305      |
|        | % USERS                       | 35.4%       | 36.0%       | 35.7%       | 37.0%       | 37.6%       |
|        | ANNUAL PAYMENTS               | \$5,111,608 | \$5,579,429 | \$5,978,533 | \$6,412,532 | \$6,533,838 |
|        | AVE ANNUAL \$ PER USER        | \$387.24    | \$372.09    | \$384.55    | \$397.33    | \$400.73    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$137.18    | \$134.10    | \$137.34    | \$146.89    | \$150.67    |
|        |                               |             |             |             |             |             |

NOTE: Includes services paid through early January 2019. Totals subject to change as claims are paid. ^ Client age for majority of year (age as of 12/31).

## TOTAL DENTAL CLIENTS AND PAYMENT BY CLIENT FISCAL YEAR AGE GROUP ^ AND RESIDENTIAL COUNTY FISCAL YEARS 2014-2018 DATES OF SERVICE EU 999-FYAGCNTY

#### SKAMANIA

|        |                                 | FY 2014   | FY 2015   | FY 2016   | FY 2017   | FY 2018   |
|--------|---------------------------------|-----------|-----------|-----------|-----------|-----------|
| CLIENT | AGE                             |           |           |           |           |           |
| 0-1    | ELIGIBLES                       | 172       | 146       | 145       | 148       | 140       |
|        | USERS                           | 33        | 23        | 20        | 23        | 20        |
|        | % USERS                         | 19.2%     | 15.8%     | 13.8%     | 15.5%     | 14.3%     |
|        | ANNUAL PAYMENTS                 | \$5,214   | \$2,353   | \$2,121   | \$3,083   | \$2,469   |
|        | AVE ANNUAL \$ PER USER          | \$157.99  | \$102.29  | \$106.04  | \$134.03  | \$123.43  |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE   | \$30.31   | \$16.11   | \$14.63   | \$20.83   | \$17.63   |
| 2-5    | ELIGIBLES                       | 333       | 286       | 279       | 264       | 279       |
|        | USERS                           | 142       | 135       | 144       | 132       | 148       |
|        | % USERS                         | 42.6%     | 47.2%     | 51.6%     | 50.0%     | 53.0%     |
|        | ANNUAL PAYMENTS                 | \$63,495  | \$54,876  | \$52,649  | \$49,472  | \$71,370  |
|        | AVE ANNUAL \$ PER USER          | \$447.15  | \$406.49  | \$365.62  | \$374.79  | \$482.23  |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE   | \$190.68  | \$191.87  | \$188.71  | \$187.39  | \$255.81  |
| 6-14   | ELIGIBLES                       | 665       | 569       | 568       | 562       | 586       |
|        | USERS                           | 274       | 273       | 291       | 311       | 312       |
|        | % USERS                         | 41.2%     | 48.0%     | 51.2%     | 55.3%     | 53.2%     |
|        | ANNUAL PAYMENTS                 | \$91,431  | \$80,749  | \$79,622  | \$86,450  | \$95,298  |
|        | AVE ANNUAL \$ PER USER          | \$333.69  | \$295.78  | \$273.61  | \$277.97  | \$305.44  |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE   | \$137.49  | \$141.91  | \$140.18  | \$153.82  | \$162.62  |
| 15-17  | ELIGIBLES                       | 215       | 158       | 179       | 180       | 173       |
|        | USERS                           | 75        | 60        | 68        | 68        | 54        |
|        | % USERS                         | 34.9%     | 38.0%     | 38.0%     | 37.8%     | 31.2%     |
|        | ANNUAL PAYMENTS                 | \$47,896  | \$33,815  | \$32,925  | \$26,015  | \$22,152  |
|        | AVE ANNUAL \$ PER USER          | \$638.61  | \$563.59  | \$484.19  | \$382.58  | \$410.22  |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE   | \$222.77  | \$214.02  | \$183.94  | \$144.53  | \$128.05  |
| 18-20  | ELIGIBLES                       | 107       | 136       | 139       | 120       | 135       |
|        | USERS                           | 23        | 27        | 22        | 20        | 40        |
|        | % USERS                         | 21.5%     | 19.9%     | 15.8%     | 16.7%     | 29.6%     |
|        | ANNUAL PAYMENTS                 | \$8,657   | \$8,767   | \$10,268  | \$10,450  | \$16,397  |
|        | AVE ANNUAL \$ PER USER          | \$376.41  | \$324.71  | \$466.73  | \$522.49  | \$409.94  |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE   | \$80.91   | \$64.46   | \$73.87   | \$87.08   | \$121.46  |
| 21+    | ELIGIBLES                       | 1,371     | 1,572     | 1,649     | 1,676     | 1,659     |
|        | USERS                           | 189       | 308       | 294       | 256       | 274       |
|        | % USERS                         | 13.8%     | 19.6%     | 17.8%     | 15.3%     | 16.5%     |
|        | ANNUAL PAYMENTS                 | \$69,653  | \$158,479 | \$110,312 | \$85,220  | \$142,996 |
|        | AVE ANNUAL \$ PER USER          | \$368.54  | \$514.54  | \$375.21  | \$332.89  | \$521.88  |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE   | \$50.80   | \$100.81  | \$66.90   | \$50.85   | \$86.19   |
| TOTAL  | ELIGIBLES                       | 2,863     | 2,867     | 2,959     | 2,950     | 2,972     |
|        | USERS                           | 736       | 826       | 839       | 810       | 848       |
|        | % USERS                         | 25.7%     | 28.8%     | 28.4%     | 27.5%     | 28.5%     |
|        | ANNUAL PAYMENTS                 | \$286,346 | \$339,039 | \$287,896 | \$260,689 | \$350,683 |
|        | AVE ANNUAL \$ PER USER          | \$389.06  | \$410.46  | \$343.14  | \$321.84  | \$413.54  |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE   | \$100.02  | \$118.26  | \$97.30   | \$88.37   | \$118.00  |
|        | ncludes services paid through e |           |           |           |           |           |

NOTE: Includes services paid through early January 2019. Totals subject to change as claims are paid. ^ Client age for majority of year (age as of 12/31).

## TOTAL DENTAL CLIENTS AND PAYMENT BY CLIENT FISCAL YEAR AGE GROUP ^ AND RESIDENTIAL COUNTY FISCAL YEARS 2014-2018 DATES OF SERVICE EU 999-FYAGCNTY

#### SNOHOMISH

|        |                               | FY 2014      | FY 2015      | FY 2016      | FY 2017      | FY 2018      |
|--------|-------------------------------|--------------|--------------|--------------|--------------|--------------|
| CLIENT | AGE                           |              |              |              |              |              |
| 0-1    | ELIGIBLES                     | 11,520       | 11,829       | 12,073       | 12,217       | 12,027       |
|        | USERS                         | 3,017        | 3,212        | 3,205        | 3,501        | 3,623        |
|        | % USERS                       | 26.2%        | 27.2%        | 26.5%        | 28.7%        | 30.1%        |
|        | ANNUAL PAYMENTS               | \$592,711    | \$612,745    | \$602,092    | \$645,253    | \$708,742    |
|        | AVE ANNUAL \$ PER USER        | \$196.46     | \$190.77     | \$187.86     | \$184.31     | \$195.62     |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$51.45      | \$51.80      | \$49.87      | \$52.82      | \$58.93      |
| 2-5    | ELIGIBLES                     | 19,288       | 18,945       | 19,663       | 20,181       | 20,482       |
|        | USERS                         | 10,363       | 10,960       | 11,668       | 12,051       | 12,383       |
|        | % USERS                       | 53.7%        | 57.9%        | 59.3%        | 59.7%        | 60.5%        |
|        | ANNUAL PAYMENTS               | \$4,953,028  | \$4,916,657  | \$5,341,022  | \$5,435,565  | \$6,210,236  |
|        | AVE ANNUAL \$ PER USER        | \$477.95     | \$448.60     | \$457.75     | \$451.05     | \$501.51     |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$256.79     | \$259.52     | \$271.63     | \$269.34     | \$303.20     |
| 6-14   | ELIGIBLES                     | 37,412       | 38,607       | 40,651       | 41,896       | 42,696       |
|        | USERS                         | 20,445       | 22,604       | 24,684       | 25,539       | 26,167       |
|        | % USERS                       | 54.6%        | 58.5%        | 60.7%        | 61.0%        | 61.3%        |
|        | ANNUAL PAYMENTS               | \$8,815,308  | \$9,425,761  | \$9,908,577  | \$10,213,545 | \$10,877,454 |
|        | AVE ANNUAL \$ PER USER        | \$431.17     | \$417.00     | \$401.42     | \$399.92     | \$415.69     |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$235.63     | \$244.15     | \$243.75     | \$243.78     | \$254.77     |
| 15-17  | ELIGIBLES                     | 10,820       | 11,301       | 11,922       | 12,231       | 12,242       |
|        | USERS                         | 4,693        | 5,206        | 5,787        | 6,023        | 6,071        |
|        | % USERS                       | 43.4%        | 46.1%        | 48.5%        | 49.2%        | 49.6%        |
|        | ANNUAL PAYMENTS               | \$2,538,030  | \$2,798,493  | \$3,108,620  | \$3,206,869  | \$3,277,882  |
|        | AVE ANNUAL \$ PER USER        | \$540.81     | \$537.55     | \$537.17     | \$532.44     | \$539.92     |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$234.57     | \$247.63     | \$260.75     | \$262.19     | \$267.76     |
| 18-20  | ELIGIBLES                     | 7,504        | 8,971        | 9,595        | 9,851        | 9,903        |
|        | USERS                         | 1,695        | 2,375        | 2,687        | 2,829        | 2,911        |
|        | % USERS                       | 22.6%        | 26.5%        | 28.0%        | 28.7%        | 29.4%        |
|        | ANNUAL PAYMENTS               | \$801,030    | \$1,066,800  | \$1,389,599  | \$1,518,415  | \$1,593,380  |
|        | AVE ANNUAL \$ PER USER        | \$472.58     | \$449.18     | \$517.16     | \$536.73     | \$547.37     |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$106.75     | \$118.92     | \$144.83     | \$154.14     | \$160.90     |
| 21+    | ELIGIBLES                     | 77,631       | 98,441       | 105,305      | 105,649      | 104,717      |
|        | USERS                         | 12,212       | 20,551       | 22,840       | 24,171       | 23,800       |
|        | % USERS                       | 15.7%        | 20.9%        | 21.7%        | 22.9%        | 22.7%        |
|        | ANNUAL PAYMENTS               | \$4,894,397  | \$10,336,615 | \$12,583,869 | \$14,531,984 | \$14,828,044 |
|        | AVE ANNUAL \$ PER USER        | \$400.79     | \$502.97     | \$550.96     | \$601.22     | \$623.03     |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$63.05      | \$105.00     | \$119.50     | \$137.55     | \$141.60     |
| TOTAL  | ELIGIBLES                     | 164,175      | 188,094      | 199,209      | 202,025      | 202,067      |
|        | USERS                         | 52,425       | 64,908       | 70,871       | 74,114       | 74,955       |
|        | % USERS                       | 31.9%        | 34.5%        | 35.6%        | 36.7%        | 37.1%        |
|        | ANNUAL PAYMENTS               | \$22,594,504 | \$29,157,072 | \$32,933,780 | \$35,551,630 | \$37,495,739 |
|        | AVE ANNUAL \$ PER USER        | \$430.99     | \$449.21     | \$464.70     | \$479.69     | \$500.24     |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$137.62     | \$155.01     | \$165.32     | \$175.98     | \$185.56     |

NOTE: Includes services paid through early January 2019. Totals subject to change as claims are paid. ^ Client age for majority of year (age as of 12/31).

## TOTAL DENTAL CLIENTS AND PAYMENT BY CLIENT FISCAL YEAR AGE GROUP ^ AND RESIDENTIAL COUNTY FISCAL YEARS 2014-2018 DATES OF SERVICE EU 999-FYAGCNTY

SPOKANE

|        |                                 | FY 2014      | FY 2015      | FY 2016      | FY 2017      | FY 2018      |
|--------|---------------------------------|--------------|--------------|--------------|--------------|--------------|
| CLIENT | AGE                             |              |              |              |              |              |
| 0-1    | ELIGIBLES                       | 10,295       | 10,553       | 10,618       | 10,713       | 10,523       |
|        | USERS                           | 3,491        | 3,254        | 3,320        | 3,866        | 4,051        |
|        | % USERS                         | 33.9%        | 30.8%        | 31.3%        | 36.1%        | 38.5%        |
|        | ANNUAL PAYMENTS                 | \$667,832    | \$572,810    | \$567,562    | \$636,634    | \$687,258    |
|        | AVE ANNUAL \$ PER USER          | \$191.30     | \$176.03     | \$170.95     | \$164.68     | \$169.65     |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE   | \$64.87      | \$54.28      | \$53.45      | \$59.43      | \$65.31      |
| 2-5    | ELIGIBLES                       | 16,704       | 16,547       | 16,983       | 17,456       | 17,803       |
|        | USERS                           | 10,837       | 10,799       | 11,378       | 11,884       | 12,276       |
|        | % USERS                         | 64.9%        | 65.3%        | 67.0%        | 68.1%        | 69.0%        |
|        | ANNUAL PAYMENTS                 | \$5,292,016  | \$4,972,347  | \$5,256,720  | \$5,326,934  | \$5,603,728  |
|        | AVE ANNUAL \$ PER USER          | \$488.33     | \$460.45     | \$462.01     | \$448.24     | \$456.48     |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE   | \$316.81     | \$300.50     | \$309.53     | \$305.16     | \$314.76     |
| 6-14   | ELIGIBLES                       | 32,685       | 33,500       | 34,891       | 35,773       | 36,320       |
|        | USERS                           | 21,756       | 22,562       | 23,748       | 24,747       | 24,951       |
|        | % USERS                         | 66.6%        | 67.3%        | 68.1%        | 69.2%        | 68.7%        |
|        | ANNUAL PAYMENTS                 | \$8,710,107  | \$8,140,682  | \$8,344,682  | \$8,718,805  | \$9,011,634  |
|        | AVE ANNUAL \$ PER USER          | \$400.35     | \$360.81     | \$351.38     | \$352.32     | \$361.17     |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE   | \$266.49     | \$243.01     | \$239.16     | \$243.73     | \$248.12     |
| 15-17  | ELIGIBLES                       | 9,341        | 9,618        | 10,063       | 10,401       | 10,565       |
|        | USERS                           | 4,894        | 5,251        | 5,586        | 5,837        | 5,883        |
|        | % USERS                         | 52.4%        | 54.6%        | 55.5%        | 56.1%        | 55.7%        |
|        | ANNUAL PAYMENTS                 | \$2,844,772  | \$2,872,501  | \$3,023,325  | \$3,056,480  | \$3,192,564  |
|        | AVE ANNUAL \$ PER USER          | \$581.28     | \$547.04     | \$541.23     | \$523.64     | \$542.68     |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE   | \$304.55     | \$298.66     | \$300.44     | \$293.86     | \$302.18     |
| 18-20  | ELIGIBLES                       | 7,273        | 8,567        | 9,116        | 9,429        | 9,605        |
|        | USERS                           | 1,995        | 2,603        | 2,783        | 3,071        | 3,012        |
|        | % USERS                         | 27.4%        | 30.4%        | 30.5%        | 32.6%        | 31.4%        |
|        | ANNUAL PAYMENTS                 | \$1,081,921  | \$1,314,552  | \$1,341,500  | \$1,506,107  | \$1,639,495  |
|        | AVE ANNUAL \$ PER USER          | \$542.32     | \$505.01     | \$482.03     | \$490.43     | \$544.32     |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE   | \$148.76     | \$153.44     | \$147.16     | \$159.73     | \$170.69     |
| 21+    | ELIGIBLES                       | 75,747       | 94,799       | 102,598      | 104,620      | 104,656      |
|        | USERS                           | 14,520       | 22,302       | 24,196       | 25,417       | 25,025       |
|        | % USERS                         | 19.2%        | 23.5%        | 23.6%        | 24.3%        | 23.9%        |
|        | ANNUAL PAYMENTS                 | \$6,199,794  | \$10,479,661 | \$10,678,169 | \$12,205,974 | \$12,854,615 |
|        | AVE ANNUAL \$ PER USER          | \$426.98     | \$469.90     | \$441.32     | \$480.23     | \$513.67     |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE   | \$81.85      | \$110.55     | \$104.08     | \$116.67     | \$122.83     |
| TOTAL  | ELIGIBLES                       | 152,045      | 173,584      | 184,269      | 188,392      | 189,472      |
|        | USERS                           | 57,493       | 66,771       | 71,011       | 74,822       | 75,198       |
|        | % USERS                         | 37.8%        | 38.5%        | 38.5%        | 39.7%        | 39.7%        |
|        | ANNUAL PAYMENTS                 | \$24,796,442 | \$28,352,553 | \$29,211,959 | \$31,450,934 | \$32,989,293 |
|        | AVE ANNUAL \$ PER USER          | \$431.29     | \$424.62     | \$411.37     | \$420.34     | \$438.70     |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE   | \$163.09     | \$163.34     | \$158.53     | \$166.94     | \$174.11     |
|        | neludos conviens poid through ( |              |              |              |              |              |

NOTE: Includes services paid through early January 2019. Totals subject to change as claims are paid. ^ Client age for majority of year (age as of 12/31).

## TOTAL DENTAL CLIENTS AND PAYMENT BY CLIENT FISCAL YEAR AGE GROUP ^ AND RESIDENTIAL COUNTY FISCAL YEARS 2014-2018 DATES OF SERVICE EU 999-FYAGCNTY

STEVENS

| AVE ANNUAL \$ PER USER         \$243.26         \$187.16         \$182.02         \$230.63         \$           AVE ANNUAL \$ PER<br>ELIGIBLE         \$62.37         \$44.27         \$47.50         \$66.33         \$           2-5         ELIGIBLES         1,510         1,470         1,512         1,555           WUSERS         818         863         906         916           % USERS         544.2%         58.7%         59.9%         58.9%           ANNUAL \$ PER USER         \$616.95         \$565.52         \$576.06         \$513.25         \$           AVE ANNUAL \$ PER USER         \$61.95         \$565.52         \$576.06         \$513.25         \$           AVE ANNUAL \$ PER         \$334.22         \$332.00         \$345.18         \$302.34         \$           6-14         ELIGIBLES         3,439         3,255         3,333         3,397         \$           % USERS         60.9%         60.8%         63.8%         62.7%         \$         \$           AVE ANNUAL \$ PER         \$1.107.995         \$998.138         \$907.041         \$903.858         \$           LIGIBLES         1,116         1,004         1,019         1,071           USERS         551.9%         54.2%  | Y 2018   |     | FY 2017     | FY 2016     | FY 2015     | FY 2014     |                        |        |
|--|----------|-----|-------------|-------------|-------------|-------------|------------------------|--------|
| USERS         221         206         226         239           % USERS         25.6%         23.7%         26.1%         28.8%           ANUAL PAYMENTS         \$\$37,59         338,556         \$41,136         \$\$55,120         \$           AVE ANNUAL PAYMENTS         \$\$23,759         \$38,556         \$41,136         \$\$55,120         \$           AVE ANNUAL PAYMENTS         \$\$23,759         \$38,556         \$41,136         \$\$55,120         \$           AVE ANNUAL PAYMENTS         \$\$62.37         \$44,27         \$47,50         \$\$66,33         \$           2.5         ELIGIBLES         1,510         1,470         1,512         1,555         \$           USERS         618         \$663         906         916         \$         \$           % USERS         54,2%         58,7%         \$59,9%         \$         \$         \$           AVE ANNUAL PAYMENTS         \$\$504,669         \$480,043         \$\$251,101         \$         \$         \$         \$           USERS         610.95         \$\$365.52         \$\$57.06         \$\$51.25         \$         \$         \$           4VE ANNUAL PAYMENTS         \$1,107,995         \$\$898,138         \$\$907,041         \$\$03,858   |          |     |             |             |             |             | AGE                    | CLIENT |
| % USERS         25.6%         23.7%         26.1%         28.8%           ANNUAL PAYMENTS         \$53,759         \$38,556         \$41,136         \$55,120         \$\$           AVE ANNUAL \$ PER USER         \$243,26         \$187,16         \$182,02         \$\$230,63         \$\$           AVE ANNUAL \$ PER         \$62,37         \$44,27         \$47,50         \$\$66,33         \$\$           AVE ANNUAL \$ PER         \$62,37         \$44,27         \$47,50         \$\$66,33         \$\$           % USERS         1,510         1,470         1,512         1,555         \$\$         \$\$           WERS         54,2%         58,7%         59,9%         \$\$         \$\$         \$\$           ANUAL PAYMENTS         \$\$504,669         \$448,043         \$\$         \$\$         \$\$         \$\$         \$\$         \$\$           AVE ANNUAL \$ PER USER         \$\$34,22         \$\$332,00         \$\$         \$\$         \$\$         \$\$         \$\$         \$\$         \$\$           6-14         ELIGIBLES         3,439         3,255         3,333         3,397         \$\$         \$\$         \$\$         \$\$         \$\$         \$\$         \$\$         \$\$         \$\$         \$\$         \$\$         \$\$  | 834      |     | 831         | 866         | 871         | 862         | ELIGIBLES              | 0-1    |
| ANNUAL PAYMENTS         \$53,759         \$38,556         \$41,136         \$55,120         \$           AVE ANNUAL \$ PER USER         \$243.26         \$187.16         \$182.02         \$230.63         \$           AVE ANNUAL \$ PER<br>ELIGIBLES         1,510         1,470         1,512         1,555         \$           2-5         ELIGIBLES         1,510         1,470         1,512         1,555         \$           400 USERS         54.2%         58.7%         59.9%         58.9%         \$         \$           AVE ANNUAL PAYMENTS         \$504.669         \$488.043         \$521.910         \$         \$           AVE ANNUAL PAYMENTS         \$\$34.22         \$332.00         \$345.18         \$302.34         \$           6-14         ELIGIBLES         3,439         3,255         3,333         3,377         \$           4VE ANNUAL PAYMENTS         \$1107.995         \$898,138         \$907.041         \$903.858         \$\$           40.95RS         2,095         1,980         2,127         2,130         \$           4VE ANNUAL \$PER         \$322.19         \$275.93         \$272.14         \$266.08         \$           15-17         ELIGIBLES         1,116         1.004         1.019   | 238      |     | 239         | 226         | 206         | 221         | USERS                  |        |
| AVE ANNUAL \$ PER USER         \$243.26         \$187.16         \$182.02         \$230.63         \$           AVE ANNUAL \$ PER<br>ELIGIBLE         \$62.37         \$44.27         \$47.50         \$66.33         \$           2-5         ELIGIBLES         1,510         1,470         1,512         1,555         \$           % USERS         818         863         906         916         \$         \$           % USERS         54.2%         58.7%         59.9%         58.9%         \$         \$           ANNUAL \$ PER USER         \$616.95         \$565.52         \$\$76.06         \$\$13.25         \$         \$           AVE ANNUAL \$ PER USER         \$334.22         \$332.00         \$\$345.18         \$302.34         \$           6-14         ELIGIBLES         3,439         3,255         3,333         3,397         \$           % USERS         60.9%         60.8%         63.8%         62.7%         \$           ANNUAL \$ PER         \$1107.995         \$\$99.138         \$907.041         \$903.858         \$\$           AVE ANNUAL \$ PER USER         \$11107.995         \$\$99.138         \$907.041         \$903.858         \$\$           10-10         USERS         521.1%         \$54.9%   | 28.5%    |     | 28.8%       | 26.1%       | 23.7%       | 25.6%       | % USERS                |        |
| AVE ANNUAL \$ PER<br>ELIGIBLE         \$62.37         \$44.27         \$47.50         \$66.33           2-5<br>B         ELIGIBLES         1,510         1,470         1,512         1,555           USERS         54.2%         58.7%         59.9%         58.9%           ANUAL PAYMENTS         \$504,669         \$488,043         \$521,910         \$470,133         \$55           AVE ANNUAL \$ PER USER         \$616.95         \$565.52         \$576.06         \$513.25         \$           AVE ANNUAL \$ PER         \$334.22         \$332.00         \$345.18         \$302.34         \$           6-14         ELIGIBLES         3,439         3,255         3,333         3,397         \$           USERS         2,095         1,980         2,127         2,130         \$         \$           % USERS         6.09%         60.8%         63.8%         62.7%         \$         \$           AVE ANNUAL \$PER USER         \$1107.995         \$\$898,138         \$\$007.041         \$\$003.858         \$         \$           10-57         ELIGIBLES         1,116         1,004         1,019         1,071         \$           12-58         581         556         552         560         \$         \$  | \$46,974 |     | \$55,120    | \$41,136    | \$38,556    | \$53,759    | ANNUAL PAYMENTS        |        |
| ELIGIBLE         LIGIBLE         Start   | \$197.37 |     | \$230.63    | \$182.02    | \$187.16    | \$243.26    | AVE ANNUAL \$ PER USER |        |
| USERS         818         863         906         916           % USERS         54.2%         58.7%         59.9%         58.9%           ANNUAL PAYMENTS         \$504,669         \$488,043         \$521,910         \$470,133         \$5           AVE ANNUAL \$ PER USER         \$616.95         \$565.52         \$576.06         \$513.25         \$           AVE ANNUAL \$ PER         \$334.22         \$332.00         \$345.18         \$302.34         \$           6-14         ELIGIBLES         3,439         3,255         3,333         3,397         \$           0SERS         2,095         1,980         2,127         2,130         \$         \$           MUSERS         60.9%         60.8%         63.8%         62.7%         \$         \$           AVE ANNUAL \$PER USER         \$1107.995         \$888,138         \$907.041         \$903.865         \$         \$           AVE ANNUAL \$PER USER         \$514.0         1,016         1,004         1,019         1,071           USERS         51.176.955         \$52.1%         52.4%         52.3%         \$         \$           AVE ANNUAL \$PER USER         \$514         556         \$522         \$         \$         \$   | \$56.32  |     | \$66.33     | \$47.50     | \$44.27     | \$62.37     |                        |        |
| % USERS         54.2%         58.7%         59.9%         58.9%           ANNUAL PAYMENTS         \$504,669         \$488,043         \$521,910         \$470,133         \$55           AVE ANNUAL \$ PER USER         \$616.95         \$565.52         \$576.06         \$513.25         \$5           AVE ANNUAL \$ PER USER         \$334.22         \$332.00         \$345.18         \$302.34         \$5           6-14         ELIGIBLES         3,439         3,255         3,333         3,397         \$5           0517         USERS         2,095         1,980         2,127         2,130         \$5           % USERS         60.9%         60.8%         63.8%         62.7%         \$5         \$903,858         \$5           AVE ANNUAL \$ PER USER         \$11.07,995         \$988,138         \$907,041         \$903,858         \$5           AVE ANNUAL \$ PER USER         \$322.19         \$275.93         \$272.14         \$266.08         \$5           IbidBLES         1,116         1,004         1,019         1,071         \$266.08         \$5           USERS         52.1%         55.4%         54.2%         52.3%         \$2         \$2           AVE ANNUAL \$PER         \$332,947         \$351,315  | 1,568    |     | 1,555       | 1,512       | 1,470       | 1,510       | ELIGIBLES              | 2-5    |
| ANNUAL PAYMENTS         \$504,669         \$488,043         \$521,910         \$470,133         \$55           AVE ANNUAL \$ PER USER         \$616.95         \$565.52         \$576.06         \$513.25         \$           AVE ANNUAL \$ PER<br>ELIGIBLE         \$334.22         \$332.00         \$345.18         \$302.34         \$           6-14         ELIGIBLES         3,439         3,255         3,333         3,397         \$           % USERS         2,095         1,980         2,127         2,130         \$           % USERS         60.9%         60.8%         63.8%         62.7%         \$           ANUAL PAYMENTS         \$1,107,995         \$898,138         \$907,041         \$903,858         \$           AVE ANNUAL \$ PER USER         \$528.88         \$453.61         \$426.44         \$424.35         \$           AVE ANNUAL \$ PER         \$322.19         \$275.93         \$272.14         \$266.08         \$           \$15-17         ELIGIBLES         1,116         1,004         1,019         1,071           USERS         52.1%         55.4%         54.2%         52.3%         \$           AVE ANNUAL \$ PER         \$3352.10         \$331.315         \$325,247         \$394.649         \$3  | 945      |     | 916         | 906         | 863         | 818         | USERS                  |        |
| AVE ANNUAL \$ PER USER         \$616.95         \$565.52         \$576.06         \$513.25         \$           AVE ANNUAL \$ PER<br>ELIGIBLE         \$334.22         \$332.00         \$345.18         \$302.34         \$           6-14         ELIGIBLES         3,439         3,255         3,333         3,397           USERS         2,095         1,980         2,127         2,130           % USERS         60.9%         60.8%         63.8%         62.7%           ANNUAL \$PYMENTS         \$1107.995         \$898.138         \$907.041         \$903.858         \$52           AVE ANNUAL \$PER USER         \$528.88         \$453.61         \$426.44         \$424.35         \$           AVE ANNUAL \$PER         \$322.19         \$275.93         \$272.14         \$266.08         \$           15-17         ELIGIBLES         1,116         1,004         1,019         1,071           USERS         52.1%         554.%         54.2%         52.3%         5           4VE ANNUAL \$PER         \$332.10         \$3349.92         \$319.18         \$368.49         \$           18-20         ELIGIBLES         772         840         871         845           USERS         291.%         32.4%         32  | 60.3%    |     | 58.9%       | 59.9%       | 58.7%       | 54.2%       | % USERS                |        |
| AVE ANNUAL \$ PER<br>ELIGIBLE         \$334.22         \$332.00         \$345.18         \$302.34         \$<br>\$302.34         \$<br>\$302.34         \$<br>\$302.34         \$<br>\$302.34         \$<br>\$302.34         \$<br>\$302.34         \$<br>\$<br>\$302.34         \$<br>\$<br>\$302.34         \$<br>\$<br>\$302.34         \$<br>\$<br>\$302.34         \$<br>\$<br>\$302.34         \$<br>\$<br>\$302.34         \$<br>\$<br>\$<br>\$<br>\$<br>\$<br>\$<br>\$<br>\$<br>\$<br>\$<br>\$<br>\$<br>\$<br>\$<br>\$<br>\$<br>\$<br>\$   | 575,023  |     | \$470,133   | \$521,910   | \$488,043   | \$504,669   | ANNUAL PAYMENTS        |        |
| ELIGIBLE         Control         Control         Control         Control           6-14         ELIGIBLES         3,439         3,255         3,333         3,397           USERS         2,095         1,980         2,127         2,130           WSERS         60.9%         60.8%         63.8%         62.7%           ANNUAL PAYMENTS         \$1,107,995         \$888,138         \$907,041         \$903,858         \$\$           AVE ANNUAL \$ PER USER         \$528.88         \$453.61         \$426.44         \$424.35         \$\$           AVE ANNUAL \$ PER USER         \$322.19         \$275.93         \$272.14         \$266.08         \$\$           15-17         ELIGIBLES         1,116         1,004         1,019         1,071           USERS         521.1%         554%         542.3%         560         \$\$           AVE ANNUAL \$ PER         \$3392.947         \$361.315         \$325.247         \$394.649         \$\$           AVE ANNUAL \$ PER USER         \$676.33         \$661.86         \$569.22         \$704.73         \$\$           AVE ANNUAL \$ PER         \$352.10         \$349.92         \$319.18         \$368.49         \$\$           18-20         ELIGIBLES         772         84   | \$608.49 |     | \$513.25    | \$576.06    | \$565.52    | \$616.95    | AVE ANNUAL \$ PER USER |        |
| USERS         2.095         1.980         2.127         2.130           % USERS         60.9%         60.8%         63.8%         62.7%           ANNUAL PAYMENTS         \$1,107,995         \$898,138         \$907,041         \$903,858         \$\$           AVE ANNUAL \$PER USER         \$528.88         \$453.61         \$426.44         \$424.35         \$\$           AVE ANNUAL \$PER         \$322.19         \$275.93         \$272.14         \$266.08         \$\$           15-17         ELIGIBLE         1,116         1,004         1,019         1,071           USERS         52.1%         55.4%         542.2%         52.3%           ANUAL PAYMENTS         \$332,947         \$351,315         \$325,247         \$394,649         \$33           AVE ANNUAL \$PER USER         \$676.33         \$631.86         \$589.22         \$704.73         \$           AVE ANNUAL \$PER USER         \$352.10         \$349.92         \$319.18         \$368.49         \$           18-20         ELIGIBLE         772         840         871         845           USERS         29.1%         32.4%         32.0%         33.0%         \$           AVE ANNUAL \$PER         \$164,904         \$163,502         \$162,992   | \$366.72 |     | \$302.34    | \$345.18    | \$332.00    | \$334.22    |                        |        |
| % USERS         60.9%         60.8%         63.8%         62.7%           ANNUAL PAYMENTS         \$11,107,995         \$898,138         \$907,041         \$903,858         \$52           AVE ANNUAL \$ PER USER         \$528.88         \$453.61         \$426.44         \$424.35         \$           AVE ANNUAL \$ PER         \$322.19         \$275.93         \$272.14         \$266.08         \$           15-17         ELIGIBLES         1,116         1,004         1,019         1,071         \$           USERS         581         556         552         560         \$         \$           % USERS         52.1%         55.4%         54.2%         \$23.3%         \$         \$           ANUAL PAYMENTS         \$392,947         \$351,315         \$325,247         \$394,649         \$33           AVE ANNUAL \$ PER USER         \$676.33         \$631.86         \$589.22         \$704.73         \$           AVE ANNUAL \$PER USER         \$352.10         \$349.92         \$319.18         \$368.49         \$           18-20         ELIGIBLES         772         840         871         845         \$           18-20         ELIGIBLE         \$325,208         \$163,502         \$162,992         \$171,752 <td>3,459</td> <td></td> <td>3,397</td> <td>3,333</td> <td>3,255</td> <td>3,439</td> <td>ELIGIBLES</td> <td>6-14</td>   | 3,459    |     | 3,397       | 3,333       | 3,255       | 3,439       | ELIGIBLES              | 6-14   |
| ANNUAL PAYMENTS         \$1,107,995         \$898,138         \$907,041         \$903,858         \$95           AVE ANNUAL \$PER USER         \$528.88         \$453.61         \$426.44         \$424.35         \$           AVE ANNUAL \$PER USER         \$322.19         \$275.93         \$272.14         \$266.08         \$           15-17         ELIGIBLE         1,116         1,004         1,019         1,071         1           USERS         581         556         552         560         5         3         5         3         5         5         5         5         5         5         5         3         5         3         5         5         5         5         5         5         5         5         5         5         5  | 2,152    |     | 2,130       | 2,127       | 1,980       | 2,095       | USERS                  |        |
| AVE ANNUAL \$ PER USER         \$528.88         \$453.61         \$426.44         \$424.35         \$           AVE ANNUAL \$ PER<br>ELIGIBLE         \$322.19         \$275.93         \$277.14         \$266.08         \$           15-17         ELIGIBLES         1,116         1,004         1,019         1,071         \$           USERS         581         556         552         560         \$           % USERS         52.1%         55.4%         54.2%         52.3%         \$           ANUAL \$ PAYMENTS         \$3392.947         \$351.315         \$325.247         \$3394.649         \$33           AVE ANNUAL \$ PER USER         \$676.33         \$631.86         \$589.22         \$704.73         \$           AVE ANNUAL \$ PER USER         \$352.10         \$349.92         \$319.18         \$368.49         \$           18-20         ELIGIBLES         772         840         871         845           USERS         22.5         272         279         279         \$           % USERS         29.1%         32.4%         32.0%         \$         \$           AVE ANNUAL \$ PER         \$688.46         \$601.11         \$\$584.20         \$615.60         \$           AVE ANNUAL \$ PER  | 62.2%    |     | 62.7%       | 63.8%       | 60.8%       | 60.9%       | % USERS                |        |
| AVE ANNUAL \$ PER<br>ELIGIBLE         \$322.19         \$275.93         \$272.14         \$266.08         \$322.19           15-17         ELIGIBLES         1,116         1,004         1,019         1,071         1           USERS         581         556         552         560         5         3         5         3         5         3         5         3         5         3         5         3         5         3         5         3         5         3         5         5         5         6         5         3         5         5         5   | 975,310  |     | \$903,858   | \$907,041   | \$898,138   | \$1,107,995 | ANNUAL PAYMENTS        |        |
| ELIGIBLE         Chance         Chance <thchance< th=""> <thchance< th=""> <thchance< <="" td=""><td>\$453.21</td><td></td><td>\$424.35</td><td>\$426.44</td><td>\$453.61</td><td>\$528.88</td><td>AVE ANNUAL \$ PER USER</td><td></td></thchance<></thchance<></thchance<>   | \$453.21 |     | \$424.35    | \$426.44    | \$453.61    | \$528.88    | AVE ANNUAL \$ PER USER |        |
| USERS         581         556         552         560           % USERS         52.1%         55.4%         54.2%         52.3%         53392,947         \$351,315         \$325,247         \$394,649         \$33           ANNUAL PAYMENTS         \$392,947         \$351,315         \$325,247         \$394,649         \$33           AVE ANNUAL \$ PER USER         \$6676.33         \$6631.86         \$589.22         \$704.73         \$           AVE ANNUAL \$ PER         \$352.10         \$349.92         \$319.18         \$368.49         \$           18-20         ELIGIBLES         772         840         871         845         \$           USERS         225         272         279         279         \$         \$           % USERS         29.1%         32.4%         32.0%         33.0%         \$           AVE ANNUAL \$ PER USER         \$163,502         \$162,992         \$171,752         \$1           AVE ANNUAL \$ PER USER         \$688.46         \$601.11         \$584.20         \$615.60         \$           21+         ELIGIBLES         7,308         8,734         9,274         9,375         \$           21+         ELIGIBLES         7,308         8,734         9,274   | \$281.96 |     | \$266.08    | \$272.14    | \$275.93    | \$322.19    | - +                    |        |
| % USERS         52.1%         55.4%         54.2%         52.3%           ANNUAL PAYMENTS         \$392,947         \$351,315         \$325,247         \$394,649         \$33           AVE ANNUAL \$ PER USER         \$676.33         \$631.86         \$589.22         \$704.73         \$           AVE ANNUAL \$ PER USER         \$352.10         \$349.92         \$319.18         \$368.49         \$           I8-20         ELIGIBLE         772         840         871         845         \$           USERS         225         272         279         279         \$         \$           % USERS         29.1%         32.4%         32.0%         33.0%         \$           ANNUAL \$ PAYMENTS         \$154,904         \$163,502         \$162,992         \$171,752         \$11           AVE ANNUAL \$ PER USER         \$688.46         \$601.11         \$584.20         \$615.60         \$           AVE ANNUAL \$ PER USER         \$200.65         \$194.65         \$187.13         \$203.26         \$           21+         ELIGIBLES         7,308         8,734         9,274         9,375         \$           USERS         1,697         2,574         2,706         2,749         \$         \$   | 1,080    |     | 1,071       | 1,019       | 1,004       | 1,116       | ELIGIBLES              | 15-17  |
| % USERS         52.1%         55.4%         54.2%         52.3%           ANNUAL PAYMENTS         \$392,947         \$351,315         \$325,247         \$394,649         \$33           AVE ANNUAL \$ PER USER         \$676.33         \$631.86         \$589.22         \$704.73         \$           AVE ANNUAL \$ PER USER         \$352.10         \$349.92         \$319.18         \$368.49         \$           AVE ANNUAL \$ PER<br>ELIGIBLE         \$352.10         \$349.92         \$319.18         \$368.49         \$           18-20         ELIGIBLES         772         840         871         845         \$           USERS         225         272         279         279         \$           % USERS         29.1%         32.4%         32.0%         33.0%         \$           ANNUAL PAYMENTS         \$154,904         \$163,502         \$162,992         \$171,752         \$1           AVE ANNUAL \$ PER USER         \$688.46         \$601.11         \$584.20         \$615.60         \$           AVE ANNUAL \$ PER         \$200.65         \$194.65         \$187.13         \$203.26         \$           21+         ELIGIBLES         7,308         8,734         9,274         9,375         \$   | 566      |     |             |             |             |             | USERS                  |        |
| ANNUAL PAYMENTS         \$392,947         \$351,315         \$325,247         \$394,649         \$334,949           AVE ANNUAL \$ PER USER         \$676.33         \$631.86         \$589.22         \$704.73         \$           AVE ANNUAL \$ PER USER         \$352.10         \$349.92         \$319.18         \$368.49         \$           AVE ANNUAL \$ PER USER         \$352.10         \$349.92         \$319.18         \$368.49         \$           18-20         ELIGIBLES         772         840         871         845         \$           VSERS         225         272         279         279         \$         \$           % USERS         29.1%         32.4%         32.0%         33.0%         \$           ANNUAL PAYMENTS         \$154,904         \$163,502         \$162,992         \$171,752         \$1           AVE ANNUAL \$ PER USER         \$688.46         \$601.11         \$584.20         \$615.60         \$           21+         ELIGIBLE         7,308         8,734         9,274         9,375         \$           21+         ELIGIBLE         7,308         8,734         9,274         9,375         \$           21+         ELIGIBLE         7,308         8,734         9,274   | 52.4%    |     | 52.3%       | 54.2%       | 55.4%       | 52.1%       | % USERS                |        |
| AVE ANNUAL \$ PER<br>ELIGIBLE         \$3352.10         \$3349.92         \$319.18         \$368.49         \$<br>\$368.49         \$<br>\$<br>\$<br>USERS           18-20         ELIGIBLES         772         840         871         845         \$<br>279         279         279         279         279         \$<br>272         279         279         \$<br>273         33.0%         \$<br>400         33.0%         \$<br>33.0%         \$<br>33.0%         \$<br>33.0%         \$<br>33.0%         \$<br>400         \$<br>400         \$<br>33.0%         \$<br>400         \$<br>400         \$<br>33.0%         \$<br>400         \$<br>400         \$<br>33.0%         \$<br>400         \$<br>400 | 386,042  |     | \$394,649   | \$325,247   | \$351,315   |             | ANNUAL PAYMENTS        |        |
| ELIGIBLE         No.         No  | \$682.05 |     | \$704.73    | \$589.22    | \$631.86    | \$676.33    | AVE ANNUAL \$ PER USER |        |
| USERS         225         272         279         279           % USERS         29.1%         32.4%         32.0%         33.0%         33.0%           ANNUAL PAYMENTS         \$154,904         \$163,502         \$162,992         \$171,752         \$1           AVE ANNUAL \$PER USER         \$668.46         \$601.11         \$584.20         \$615.60         \$           AVE ANNUAL \$PER USER         \$200.65         \$194.65         \$187.13         \$203.26         \$           21+         ELIGIBLE         7,308         8,734         9,274         9,375         \$           USERS         1,697         2,574         2,706         2,749         \$           % USERS         23.2%         29.5%         29.2%         29.3%         \$           ANNUAL PAYMENTS         \$932,508         \$1,701,644         \$1,571,886         \$1,773,927         \$1,7           AVE ANNUAL \$PER USER         \$549.50         \$661.09         \$580.89         \$6645.30         \$           AVE ANNUAL \$PER         \$127.60         \$194.83         \$169.49         \$189.22         \$  | \$357.45 |     | \$368.49    | \$319.18    | \$349.92    | \$352.10    |                        |        |
| % USERS         29.1%         32.4%         32.0%         33.0%           ANNUAL PAYMENTS         \$154,904         \$163,502         \$162,992         \$171,752         \$1           AVE ANNUAL \$ PER USER         \$688.46         \$601.11         \$584.20         \$615.60         \$           AVE ANNUAL \$ PER USER         \$200.65         \$194.65         \$187.13         \$203.26         \$           21+         ELIGIBLE         7,308         8,734         9,274         9,375         \$           USERS         1,697         2,574         2,706         2,749         \$           % USERS         23.2%         29.5%         29.2%         29.3%         \$           ANNUAL PAYMENTS         \$932,508         \$1,701,644         \$1,571,886         \$1,773,927         \$1,7           AVE ANNUAL \$ PER USER         \$549.50         \$661.09         \$580.89         \$645.30         \$           AVE ANNUAL \$ PER USER         \$127.60         \$194.83         \$169.49         \$189.22         \$  | 855      |     | 845         | 871         | 840         | 772         | ELIGIBLES              | 18-20  |
| ANNUAL PAYMENTS         \$154,904         \$163,502         \$162,992         \$171,752         \$1           AVE ANNUAL \$ PER USER         \$688.46         \$601.11         \$584.20         \$615.60         \$           AVE ANNUAL \$ PER USER         \$200.65         \$194.65         \$187.13         \$203.26         \$           21+         ELIGIBLE         7,308         8,734         9,274         9,375         \$           USERS         1,697         2,574         27,706         2,749         \$           % USERS         23.2%         29.5%         29.2%         29.3%         \$           ANNUAL PAYMENTS         \$932,508         \$1,701,644         \$1,571,886         \$1,773,927         \$1,7           AVE ANNUAL \$ PER USER         \$549.50         \$661.09         \$580.89         \$664.50         \$           AVE ANNUAL \$ PER USER         \$127.60         \$194.83         \$169.49         \$189.22         \$   | 265      |     | 279         | 279         | 272         | 225         | USERS                  |        |
| AVE ANNUAL \$ PER USER         \$688.46         \$601.11         \$584.20         \$615.60         \$           AVE ANNUAL \$ PER<br>ELIGIBLE         \$200.65         \$194.65         \$187.13         \$203.26         \$           21+         ELIGIBLES         7,308         8,734         9,274         9,375         \$           USERS         1,697         2,574         2,706         2,749         \$           % USERS         23.2%         29.5%         29.2%         29.3%         \$           ANNUAL PAYMENTS         \$932,508         \$1,701,644         \$1,571,886         \$1,773,927         \$1,7           AVE ANNUAL \$ PER USER         \$549.50         \$661.09         \$580.89         \$645.30         \$           AVE ANNUAL \$ PER         \$127.60         \$194.83         \$169.49         \$189.22         \$   | 31.0%    |     | 33.0%       | 32.0%       | 32.4%       | 29.1%       | % USERS                |        |
| AVE ANNUAL \$ PER<br>ELIGIBLE         \$200.65         \$194.65         \$187.13         \$203.26         \$<br>\$203.26         \$<br>\$<br>\$<br>\$<br>\$<br>\$<br>\$<br>\$<br>\$<br>\$<br>\$<br>\$<br>\$<br>\$<br>\$<br>\$<br>\$<br>\$<br>\$  | 142,727  |     | \$171,752   | \$162,992   | \$163,502   | \$154,904   | ANNUAL PAYMENTS        |        |
| ELIGIBLE         Ave         Av  | \$538.59 |     | \$615.60    | \$584.20    | \$601.11    | \$688.46    | AVE ANNUAL \$ PER USER |        |
| USERS         1,697         2,574         2,706         2,749           % USERS         23.2%         29.5%         29.2%         29.3%           ANNUAL PAYMENTS         \$932,508         \$1,701,644         \$1,571,886         \$1,773,927         \$1,7           AVE ANNUAL \$ PER USER         \$549.50         \$661.09         \$580.89         \$645.30         \$           AVE ANNUAL \$ PER         \$127.60         \$194.83         \$169.49         \$189.22         \$   | \$166.93 |     | \$203.26    | \$187.13    | \$194.65    | \$200.65    |                        |        |
| % USERS         23.2%         29.5%         29.2%         29.3%           ANNUAL PAYMENTS         \$932,508         \$1,701,644         \$1,571,886         \$1,773,927         \$1,7           AVE ANNUAL \$ PER USER         \$549.50         \$661.09         \$580.89         \$645.30         \$           AVE ANNUAL \$ PER         \$127.60         \$194.83         \$169.49         \$189.22         \$   | 9,428    |     | 9,375       | 9,274       | 8,734       | 7,308       | ELIGIBLES              | 21+    |
| ANNUAL PAYMENTS         \$932,508         \$1,701,644         \$1,571,886         \$1,773,927         \$1,7           AVE ANNUAL \$ PER USER         \$549.50         \$661.09         \$580.89         \$645.30         \$           AVE ANNUAL \$ PER         \$127.60         \$194.83         \$169.49         \$189.22         \$   | 2,586    |     | 2,749       | 2,706       | 2,574       | 1,697       | USERS                  |        |
| ANNUAL PAYMENTS         \$932,508         \$1,701,644         \$1,571,886         \$1,773,927         \$1,7           AVE ANNUAL \$ PER USER         \$549.50         \$661.09         \$580.89         \$645.30         \$           AVE ANNUAL \$ PER         \$127.60         \$194.83         \$169.49         \$189.22         \$   | 27.4%    |     | 29.3%       | 29.2%       | 29.5%       | 23.2%       | % USERS                |        |
| AVE ANNUAL \$ PER USER         \$549.50         \$661.09         \$580.89         \$645.30         \$           AVE ANNUAL \$ PER<br>ELIGIBLE         \$127.60         \$194.83         \$169.49         \$189.22         \$   | 743,501  | \$  | \$1,773,927 | \$1,571,886 | \$1,701,644 | \$932,508   | ANNUAL PAYMENTS        |        |
| ELIGIBLE   | \$674.21 |     | \$645.30    | \$580.89    | \$661.09    | \$549.50    | AVE ANNUAL \$ PER USER |        |
|  | \$184.93 |     | \$189.22    | \$169.49    | \$194.83    | \$127.60    |                        |        |
| TOTAL ELIGIBLES 15,007 16,174 16,875 17,074  | 17,224   |     | 17,074      | 16,875      | 16,174      | 15,007      | ELIGIBLES              | TOTAL  |
| USERS 5,637 6,451 6,796 6,873  | 6,752    |     | 6,873       | 6,796       | 6,451       | 5,637       | USERS                  |        |
| % USERS 37.6% 39.9% 40.3% 40.3%  | 39.2%    |     |             |             |             |             |                        |        |
| ANNUAL PAYMENTS \$3,146,782 \$3,641,199 \$3,530,212 \$3,769,440 \$3,8  | 869,577  | \$3 | \$3,769,440 | \$3,530,212 | \$3,641,199 | \$3,146,782 | ANNUAL PAYMENTS        |        |
|  | \$573.10 |     | \$548.44    |             |             | \$558.24    |                        |        |
| AVE ANNUAL \$ PER \$209.69 \$225.13 \$209.20 \$220.77 \$<br>ELIGIBLE   | \$224.66 |     | \$220.77    | \$209.20    | \$225.13    | \$209.69    |                        |        |

NOTE: Includes services paid through early January 2019. Totals subject to change as claims are paid. ^ Client age for majority of year (age as of 12/31).

## TOTAL DENTAL CLIENTS AND PAYMENT BY CLIENT FISCAL YEAR AGE GROUP ^ AND RESIDENTIAL COUNTY FISCAL YEARS 2014-2018 DATES OF SERVICE EU 999-FYAGCNTY

#### THURSTON

|        |                               | FY 2014     | FY 2015     | FY 2016      | FY 2017      | FY 2018      |
|--------|-------------------------------|-------------|-------------|--------------|--------------|--------------|
| CLIENT | AGE                           |             |             |              |              |              |
| 0-1    | ELIGIBLES                     | 4,080       | 4,272       | 4,435        | 4,769        | 4,588        |
|        | USERS                         | 1,313       | 1,339       | 1,409        | 1,366        | 1,334        |
|        | % USERS                       | 32.2%       | 31.3%       | 31.8%        | 28.6%        | 29.1%        |
|        | ANNUAL PAYMENTS               | \$250,380   | \$246,990   | \$255,675    | \$263,934    | \$247,967    |
|        | AVE ANNUAL \$ PER USER        | \$190.69    | \$184.46    | \$181.46     | \$193.22     | \$185.88     |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$61.37     | \$57.82     | \$57.65      | \$55.34      | \$54.05      |
| 2-5    | ELIGIBLES                     | 6,869       | 6,925       | 7,292        | 7,517        | 7,700        |
|        | USERS                         | 3,609       | 3,644       | 3,887        | 4,154        | 4,093        |
|        | % USERS                       | 52.5%       | 52.6%       | 53.3%        | 55.3%        | 53.2%        |
|        | ANNUAL PAYMENTS               | \$1,725,960 | \$1,573,149 | \$1,922,443  | \$2,259,293  | \$2,200,475  |
|        | AVE ANNUAL \$ PER USER        | \$478.24    | \$431.71    | \$494.58     | \$543.88     | \$537.62     |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$251.27    | \$227.17    | \$263.64     | \$300.56     | \$285.78     |
| 6-14   | ELIGIBLES                     | 13,537      | 13,828      | 14,748       | 15,263       | 15,766       |
|        | USERS                         | 6,676       | 7,333       | 8,058        | 8,362        | 8,673        |
|        | % USERS                       | 49.3%       | 53.0%       | 54.6%        | 54.8%        | 55.0%        |
|        | ANNUAL PAYMENTS               | \$3,173,445 | \$3,264,138 | \$3,722,040  | \$3,816,417  | \$3,665,909  |
|        | AVE ANNUAL \$ PER USER        | \$475.35    | \$445.13    | \$461.91     | \$456.40     | \$422.68     |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$234.43    | \$236.05    | \$252.38     | \$250.04     | \$232.52     |
| 15-17  | ELIGIBLES                     | 4,133       | 4,273       | 4,473        | 4,692        | 4,760        |
|        | USERS                         | 1,610       | 1,856       | 2,088        | 2,154        | 2,139        |
|        | % USERS                       | 39.0%       | 43.4%       | 46.7%        | 45.9%        | 44.9%        |
|        | ANNUAL PAYMENTS               | \$1,052,284 | \$1,126,673 | \$1,354,351  | \$1,329,031  | \$1,261,007  |
|        | AVE ANNUAL \$ PER USER        | \$653.59    | \$607.04    | \$648.64     | \$617.01     | \$589.53     |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$254.61    | \$263.67    | \$302.78     | \$283.25     | \$264.92     |
| 18-20  | ELIGIBLES                     | 3,073       | 3,755       | 4,042        | 4,189        | 4,058        |
|        | USERS                         | 633         | 863         | 994          | 1,005        | 1,079        |
|        | % USERS                       | 20.6%       | 23.0%       | 24.6%        | 24.0%        | 26.6%        |
|        | ANNUAL PAYMENTS               | \$377,025   | \$479,752   | \$521,680    | \$582,579    | \$608,306    |
|        | AVE ANNUAL \$ PER USER        | \$595.62    | \$555.91    | \$524.83     | \$579.68     | \$563.77     |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$122.69    | \$127.76    | \$129.06     | \$139.07     | \$149.90     |
| 21+    | ELIGIBLES                     | 32,595      | 43,719      | 49,261       | 49,960       | 46,395       |
|        | USERS                         | 4,554       | 7,168       | 8,137        | 8,884        | 9,446        |
|        | % USERS                       | 14.0%       | 16.4%       | 16.5%        | 17.8%        | 20.4%        |
|        | ANNUAL PAYMENTS               | \$1,763,281 | \$3,256,487 | \$3,588,453  | \$4,162,579  | \$4,787,397  |
|        | AVE ANNUAL \$ PER USER        | \$387.19    | \$454.31    | \$441.00     | \$468.55     | \$506.82     |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$54.10     | \$74.49     | \$72.85      | \$83.32      | \$103.19     |
| TOTAL  | ELIGIBLES                     | 64,287      | 76,772      | 84,251       | 86,390       | 83,267       |
|        | USERS                         | 18,395      | 22,203      | 24,573       | 25,925       | 26,764       |
|        | % USERS                       | 28.6%       | 28.9%       | 29.2%        | 30.0%        | 32.1%        |
|        | ANNUAL PAYMENTS               | \$8,342,375 | \$9,947,188 | \$11,364,643 | \$12,413,833 | \$12,771,061 |
|        | AVE ANNUAL \$ PER USER        | \$453.51    | \$448.01    | \$462.48     | \$478.84     | \$477.17     |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$129.77    | \$129.57    | \$134.89     | \$143.70     | \$153.37     |

NOTE: Includes services paid through early January 2019. Totals subject to change as claims are paid. ^ Client age for majority of year (age as of 12/31).

## TOTAL DENTAL CLIENTS AND PAYMENT BY CLIENT FISCAL YEAR AGE GROUP ^ AND RESIDENTIAL COUNTY FISCAL YEARS 2014-2018 DATES OF SERVICE EU 999-FYAGCNTY

#### WAHKIAKUM

|        |                                 | FY 2014   | FY 2015   | FY 2016   | FY 2017   | FY 2018   |
|--------|---------------------------------|-----------|-----------|-----------|-----------|-----------|
| CLIENT | AGE                             |           |           |           |           |           |
| 0-1    | ELIGIBLES                       | 66        | 55        | 50        | 50        | 47        |
|        | USERS                           | 24        | 16        | 18        | 14        | 22        |
|        | % USERS                         | 36.4%     | 29.1%     | 36.0%     | 28.0%     | 46.8%     |
|        | ANNUAL PAYMENTS                 | \$2,975   | \$1,918   | \$2,384   | \$1,413   | \$2,967   |
|        | AVE ANNUAL \$ PER USER          | \$123.96  | \$119.87  | \$132.45  | \$100.94  | \$134.88  |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE   | \$45.08   | \$34.87   | \$47.68   | \$28.26   | \$63.14   |
| 2-5    | ELIGIBLES                       | 113       | 108       | 110       | 105       | 114       |
|        | USERS                           | 56        | 62        | 65        | 57        | 67        |
|        | % USERS                         | 49.6%     | 57.4%     | 59.1%     | 54.3%     | 58.8%     |
|        | ANNUAL PAYMENTS                 | \$26,355  | \$13,603  | \$20,934  | \$22,016  | \$31,963  |
|        | AVE ANNUAL \$ PER USER          | \$470.63  | \$219.40  | \$322.06  | \$386.25  | \$477.06  |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE   | \$233.23  | \$125.95  | \$190.31  | \$209.68  | \$280.38  |
| 6-14   | ELIGIBLES                       | 250       | 245       | 265       | 274       | 287       |
|        | USERS                           | 108       | 113       | 110       | 141       | 188       |
|        | % USERS                         | 43.2%     | 46.1%     | 41.5%     | 51.5%     | 65.5%     |
|        | ANNUAL PAYMENTS                 | \$32,604  | \$39,211  | \$38,901  | \$47,602  | \$70,568  |
|        | AVE ANNUAL \$ PER USER          | \$301.89  | \$347.00  | \$353.64  | \$337.60  | \$375.36  |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE   | \$130.42  | \$160.05  | \$146.80  | \$173.73  | \$245.88  |
| 15-17  | ELIGIBLES                       | 78        | 86        | 82        | 85        | 103       |
|        | USERS                           | 33        | 27        | 37        | 33        | 48        |
|        | % USERS                         | 42.3%     | 31.4%     | 45.1%     | 38.8%     | 46.6%     |
|        | ANNUAL PAYMENTS                 | \$16,961  | \$17,072  | \$31,859  | \$16,278  | \$21,397  |
|        | AVE ANNUAL \$ PER USER          | \$513.97  | \$632.31  | \$861.04  | \$493.27  | \$445.76  |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE   | \$217.45  | \$198.52  | \$388.52  | \$191.51  | \$207.74  |
| 18-20  | ELIGIBLES                       | 59        | 63        | 61        | 63        | 72        |
|        | USERS                           | 12        | 23        | 20        | 12        | 22        |
|        | % USERS                         | 20.3%     | 36.5%     | 32.8%     | 19.0%     | 30.6%     |
|        | ANNUAL PAYMENTS                 | \$2,759   | \$12,079  | \$12,374  | \$4,468   | \$14,052  |
|        | AVE ANNUAL \$ PER USER          | \$229.95  | \$525.18  | \$618.69  | \$372.32  | \$638.72  |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE   | \$46.77   | \$191.73  | \$202.85  | \$70.92   | \$195.16  |
| 21+    | ELIGIBLES                       | 565       | 691       | 723       | 751       | 802       |
|        | USERS                           | 65        | 143       | 161       | 157       | 178       |
|        | % USERS                         | 11.5%     | 20.7%     | 22.3%     | 20.9%     | 22.2%     |
|        | ANNUAL PAYMENTS                 | \$25,386  | \$65,540  | \$81,503  | \$60,078  | \$71,166  |
|        | AVE ANNUAL \$ PER USER          | \$390.55  | \$458.32  | \$506.23  | \$382.66  | \$399.81  |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE   | \$44.93   | \$94.85   | \$112.73  | \$80.00   | \$88.74   |
| TOTAL  | ELIGIBLES                       | 1,131     | 1,248     | 1,291     | 1,328     | 1,425     |
|        | USERS                           | 298       | 384       | 411       | 414       | 525       |
|        | % USERS                         | 26.3%     | 30.8%     | 31.8%     | 31.2%     | 36.8%     |
|        | ANNUAL PAYMENTS                 | \$107,041 | \$149,424 | \$187,954 | \$151,855 | \$212,113 |
|        | AVE ANNUAL \$ PER USER          | \$359.20  | \$389.12  | \$457.31  | \$366.80  | \$404.02  |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE   | \$94.64   | \$119.73  | \$145.59  | \$114.35  | \$148.85  |
|        | neludes convices paid through a |           |           |           |           |           |

NOTE: Includes services paid through early January 2019. Totals subject to change as claims are paid. ^ Client age for majority of year (age as of 12/31).

## TOTAL DENTAL CLIENTS AND PAYMENT BY CLIENT FISCAL YEAR AGE GROUP ^ AND RESIDENTIAL COUNTY FISCAL YEARS 2014-2018 DATES OF SERVICE EU 999-FYAGCNTY

#### WALLA.WALLA

|        |                               | FY 2014     | FY 2015     | FY 2016     | FY 2017     | FY 2018     |
|--------|-------------------------------|-------------|-------------|-------------|-------------|-------------|
| CLIENT | AGE                           |             |             |             |             |             |
| 0-1    | ELIGIBLES                     | 1,233       | 1,276       | 1,248       | 1,232       | 1,183       |
|        | USERS                         | 472         | 491         | 521         | 519         | 466         |
|        | % USERS                       | 38.3%       | 38.5%       | 41.7%       | 42.1%       | 39.4%       |
|        | ANNUAL PAYMENTS               | \$119,258   | \$106,288   | \$114,735   | \$115,788   | \$102,810   |
|        | AVE ANNUAL \$ PER USER        | \$252.67    | \$216.47    | \$220.22    | \$223.10    | \$220.62    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$96.72     | \$83.30     | \$91.94     | \$93.98     | \$86.91     |
| 2-5    | ELIGIBLES                     | 2,031       | 1,998       | 2,065       | 2,110       | 2,090       |
|        | USERS                         | 1,320       | 1,390       | 1,489       | 1,506       | 1,486       |
|        | % USERS                       | 65.0%       | 69.6%       | 72.1%       | 71.4%       | 71.1%       |
|        | ANNUAL PAYMENTS               | \$875,206   | \$754,812   | \$816,076   | \$734,623   | \$613,970   |
|        | AVE ANNUAL \$ PER USER        | \$663.03    | \$543.03    | \$548.07    | \$487.80    | \$413.17    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$430.92    | \$377.78    | \$395.19    | \$348.16    | \$293.77    |
| 6-14   | ELIGIBLES                     | 4,272       | 4,308       | 4,424       | 4,497       | 4,440       |
|        | USERS                         | 2,802       | 3,003       | 3,163       | 3,151       | 3,031       |
|        | % USERS                       | 65.6%       | 69.7%       | 71.5%       | 70.1%       | 68.3%       |
|        | ANNUAL PAYMENTS               | \$1,253,967 | \$1,254,687 | \$1,375,410 | \$1,216,326 | \$1,141,720 |
|        | AVE ANNUAL \$ PER USER        | \$447.53    | \$417.81    | \$434.84    | \$386.01    | \$376.68    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$293.53    | \$291.25    | \$310.90    | \$270.48    | \$257.14    |
| 15-17  | ELIGIBLES                     | 1,170       | 1,224       | 1,329       | 1,366       | 1,350       |
|        | USERS                         | 638         | 700         | 795         | 809         | 769         |
|        | % USERS                       | 54.5%       | 57.2%       | 59.8%       | 59.2%       | 57.0%       |
|        | ANNUAL PAYMENTS               | \$356,315   | \$402,015   | \$439,502   | \$401,483   | \$435,340   |
|        | AVE ANNUAL \$ PER USER        | \$558.49    | \$574.31    | \$552.83    | \$496.27    | \$566.11    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$304.54    | \$328.44    | \$330.70    | \$293.91    | \$322.47    |
| 18-20  | ELIGIBLES                     | 939         | 1,120       | 1,131       | 1,114       | 1,126       |
|        | USERS                         | 284         | 342         | 386         | 402         | 411         |
|        | % USERS                       | 30.2%       | 30.5%       | 34.1%       | 36.1%       | 36.5%       |
|        | ANNUAL PAYMENTS               | \$163,327   | \$181,217   | \$219,291   | \$193,499   | \$194,771   |
|        | AVE ANNUAL \$ PER USER        | \$575.09    | \$529.87    | \$568.11    | \$481.34    | \$473.90    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$173.94    | \$161.80    | \$193.89    | \$173.70    | \$172.98    |
| 21+    | ELIGIBLES                     | 7,553       | 9,468       | 10,113      | 10,314      | 10,217      |
|        | USERS                         | 1,330       | 2,234       | 2,555       | 2,555       | 2,361       |
|        | % USERS                       | 17.6%       | 23.6%       | 25.3%       | 24.8%       | 23.1%       |
|        | ANNUAL PAYMENTS               | \$492,692   | \$1,009,182 | \$1,137,873 | \$1,020,659 | \$913,944   |
|        | AVE ANNUAL \$ PER USER        | \$370.45    | \$451.74    | \$445.35    | \$399.48    | \$387.10    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$65.23     | \$106.59    | \$112.52    | \$98.96     | \$89.45     |
| TOTAL  | ELIGIBLES                     | 17,198      | 19,394      | 20,310      | 20,633      | 20,406      |
|        | USERS                         | 6,846       | 8,160       | 8,909       | 8,942       | 8,524       |
|        | % USERS                       | 39.8%       | 42.1%       | 43.9%       | 43.3%       | 41.8%       |
|        | ANNUAL PAYMENTS               | \$3,260,765 | \$3,708,200 | \$4,102,887 | \$3,682,378 | \$3,402,556 |
|        | AVE ANNUAL \$ PER USER        | \$476.30    | \$454.44    | \$460.53    | \$411.81    | \$399.17    |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$189.60    | \$191.20    | \$202.01    | \$178.47    | \$166.74    |

NOTE: Includes services paid through early January 2019. Totals subject to change as claims are paid. ^ Client age for majority of year (age as of 12/31).

## TOTAL DENTAL CLIENTS AND PAYMENT BY CLIENT FISCAL YEAR AGE GROUP ^ AND RESIDENTIAL COUNTY FISCAL YEARS 2014-2018 DATES OF SERVICE EU 999-FYAGCNTY

#### WHATCOM

|        |                               | FY 2014     | FY 2015      | FY 2016      | FY 2017      | FY 2018      |
|--------|-------------------------------|-------------|--------------|--------------|--------------|--------------|
| CLIENT | AGE                           |             |              |              |              |              |
| 0-1    | ELIGIBLES                     | 3,467       | 3,572        | 3,657        | 3,669        | 3,574        |
|        | USERS                         | 892         | 968          | 973          | 1,068        | 1,044        |
|        | % USERS                       | 25.7%       | 27.1%        | 26.6%        | 29.1%        | 29.2%        |
|        | ANNUAL PAYMENTS               | \$237,571   | \$221,956    | \$243,296    | \$272,336    | \$275,915    |
|        | AVE ANNUAL \$ PER USER        | \$266.34    | \$229.29     | \$250.05     | \$255.00     | \$264.29     |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$68.52     | \$62.14      | \$66.53      | \$74.23      | \$77.20      |
| 2-5    | ELIGIBLES                     | 5,557       | 5,649        | 5,870        | 6,024        | 6,174        |
|        | USERS                         | 3,428       | 3,483        | 3,723        | 3,796        | 4,085        |
|        | % USERS                       | 61.7%       | 61.7%        | 63.4%        | 63.0%        | 66.2%        |
|        | ANNUAL PAYMENTS               | \$1,700,680 | \$1,683,295  | \$1,911,597  | \$2,130,923  | \$2,359,752  |
|        | AVE ANNUAL \$ PER USER        | \$496.11    | \$483.29     | \$513.46     | \$561.36     | \$577.66     |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$306.04    | \$297.98     | \$325.66     | \$353.74     | \$382.21     |
| 6-14   | ELIGIBLES                     | 10,898      | 11,230       | 11,652       | 12,063       | 12,248       |
|        | USERS                         | 6,746       | 7,002        | 7,414        | 7,907        | 8,017        |
|        | % USERS                       | 61.9%       | 62.4%        | 63.6%        | 65.5%        | 65.5%        |
|        | ANNUAL PAYMENTS               | \$3,239,214 | \$3,379,216  | \$3,809,657  | \$4,245,944  | \$4,335,432  |
|        | AVE ANNUAL \$ PER USER        | \$480.17    | \$482.61     | \$513.85     | \$536.99     | \$540.78     |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$297.23    | \$300.91     | \$326.95     | \$351.98     | \$353.97     |
| 15-17  | ELIGIBLES                     | 3,397       | 3,452        | 3,600        | 3,608        | 3,561        |
|        | USERS                         | 1,654       | 1,717        | 1,903        | 1,935        | 1,955        |
|        | % USERS                       | 48.7%       | 49.7%        | 52.9%        | 53.6%        | 54.9%        |
|        | ANNUAL PAYMENTS               | \$1,167,436 | \$1,311,133  | \$1,459,975  | \$1,513,702  | \$1,519,795  |
|        | AVE ANNUAL \$ PER USER        | \$705.83    | \$763.62     | \$767.20     | \$782.28     | \$777.39     |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$343.67    | \$379.82     | \$405.55     | \$419.54     | \$426.79     |
| 18-20  | ELIGIBLES                     | 2,616       | 3,193        | 3,449        | 3,644        | 3,539        |
|        | USERS                         | 619         | 875          | 1,042        | 1,144        | 1,119        |
|        | % USERS                       | 23.7%       | 27.4%        | 30.2%        | 31.4%        | 31.6%        |
|        | ANNUAL PAYMENTS               | \$384,001   | \$688,024    | \$838,112    | \$936,632    | \$902,533    |
|        | AVE ANNUAL \$ PER USER        | \$620.36    | \$786.31     | \$804.33     | \$818.73     | \$806.55     |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$146.79    | \$215.48     | \$243.00     | \$257.03     | \$255.02     |
| 21+    | ELIGIBLES                     | 26,728      | 33,894       | 36,614       | 37,189       | 36,998       |
|        | USERS                         | 3,906       | 5,890        | 6,476        | 7,162        | 7,210        |
|        | % USERS                       | 14.6%       | 17.4%        | 17.7%        | 19.3%        | 19.5%        |
|        | ANNUAL PAYMENTS               | \$1,907,361 | \$3,421,675  | \$3,693,193  | \$4,879,974  | \$5,146,181  |
|        | AVE ANNUAL \$ PER USER        | \$488.32    | \$580.93     | \$570.29     | \$681.37     | \$713.76     |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$71.36     | \$100.95     | \$100.87     | \$131.22     | \$139.09     |
| TOTAL  | ELIGIBLES                     | 52,663      | 60,990       | 64,842       | 66,197       | 66,094       |
|        | USERS                         | 17,245      | 19,935       | 21,531       | 23,012       | 23,430       |
|        | % USERS                       | 32.7%       | 32.7%        | 33.2%        | 34.8%        | 35.4%        |
|        | ANNUAL PAYMENTS               | \$8,636,264 | \$10,705,299 | \$11,955,830 | \$13,979,509 | \$14,539,607 |
|        | AVE ANNUAL \$ PER USER        | \$500.80    | \$537.01     | \$555.28     | \$607.49     | \$620.56     |
|        | AVE ANNUAL \$ PER<br>ELIGIBLE | \$163.99    | \$175.53     | \$184.38     | \$211.18     | \$219.98     |

NOTE: Includes services paid through early January 2019. Totals subject to change as claims are paid. ^ Client age for majority of year (age as of 12/31).

## TOTAL DENTAL CLIENTS AND PAYMENT BY CLIENT FISCAL YEAR AGE GROUP ^ AND RESIDENTIAL COUNTY FISCAL YEARS 2014-2018 DATES OF SERVICE EU 999-FYAGCNTY

#### WHITMAN

|            |                                 | FY 2014   | FY 2015   | FY 2016   | FY 2017   | FY 2018     |
|------------|---------------------------------|-----------|-----------|-----------|-----------|-------------|
| CLIENT AGE |                                 |           |           |           |           |             |
| 0-1        | ELIGIBLES                       | 628       | 599       | 570       | 580       | 588         |
|            | USERS                           | 86        | 98        | 88        | 81        | 121         |
|            | % USERS                         | 13.7%     | 16.4%     | 15.4%     | 14.0%     | 20.6%       |
|            | ANNUAL PAYMENTS                 | \$12,663  | \$12,123  | \$12,860  | \$11,808  | \$17,136    |
|            | AVE ANNUAL \$ PER USER          | \$147.24  | \$123.70  | \$146.14  | \$145.78  | \$141.62    |
|            | AVE ANNUAL \$ PER<br>ELIGIBLE   | \$20.16   | \$20.24   | \$22.56   | \$20.36   | \$29.14     |
| 2-5        | ELIGIBLES                       | 863       | 879       | 910       | 942       | 939         |
|            | USERS                           | 397       | 402       | 395       | 410       | 419         |
|            | % USERS                         | 46.0%     | 45.7%     | 43.4%     | 43.5%     | 44.6%       |
|            | ANNUAL PAYMENTS                 | \$126,655 | \$117,308 | \$142,257 | \$158,232 | \$131,939   |
|            | AVE ANNUAL \$ PER USER          | \$319.03  | \$291.81  | \$360.15  | \$385.93  | \$314.89    |
|            | AVE ANNUAL \$ PER<br>ELIGIBLE   | \$146.76  | \$133.46  | \$156.33  | \$167.97  | \$140.51    |
| 6-14       | ELIGIBLES                       | 1,461     | 1,525     | 1,609     | 1,650     | 1,705       |
|            | USERS                           | 705       | 760       | 770       | 764       | 805         |
|            | % USERS                         | 48.3%     | 49.8%     | 47.9%     | 46.3%     | 47.2%       |
|            | ANNUAL PAYMENTS                 | \$227,226 | \$242,810 | \$268,917 | \$257,581 | \$272,386   |
|            | AVE ANNUAL \$ PER USER          | \$322.31  | \$319.49  | \$349.24  | \$337.15  | \$338.37    |
|            | AVE ANNUAL \$ PER<br>ELIGIBLE   | \$155.53  | \$159.22  | \$167.13  | \$156.11  | \$159.76    |
| 15-17      | ELIGIBLES                       | 348       | 377       | 428       | 454       | 465         |
|            | USERS                           | 140       | 137       | 174       | 159       | 178         |
|            | % USERS                         | 40.2%     | 36.3%     | 40.7%     | 35.0%     | 38.3%       |
|            | ANNUAL PAYMENTS                 | \$74,834  | \$69,952  | \$102,541 | \$79,682  | \$88,832    |
|            | AVE ANNUAL \$ PER USER          | \$534.53  | \$510.60  | \$589.32  | \$501.15  | \$499.06    |
|            | AVE ANNUAL \$ PER<br>ELIGIBLE   | \$215.04  | \$185.55  | \$239.58  | \$175.51  | \$191.04    |
| 18-20      | ELIGIBLES                       | 538       | 664       | 766       | 777       | 755         |
|            | USERS                           | 111       | 131       | 144       | 135       | 137         |
|            | % USERS                         | 20.6%     | 19.7%     | 18.8%     | 17.4%     | 18.1%       |
|            | ANNUAL PAYMENTS                 | \$46,061  | \$53,820  | \$77,879  | \$62,805  | \$76,477    |
|            | AVE ANNUAL \$ PER USER          | \$414.97  | \$410.84  | \$540.82  | \$465.23  | \$558.23    |
|            | AVE ANNUAL \$ PER<br>ELIGIBLE   | \$85.62   | \$81.05   | \$101.67  | \$80.83   | \$101.29    |
| 21+        | ELIGIBLES                       | 3,673     | 5,051     | 5,710     | 6,008     | 6,140       |
|            | USERS                           | 502       | 802       | 570       | 753       | 904         |
|            | % USERS                         | 13.7%     | 15.9%     | 10.0%     | 12.5%     | 14.7%       |
|            | ANNUAL PAYMENTS                 | \$182,728 | \$300,649 | \$264,025 | \$375,619 | \$523,215   |
|            | AVE ANNUAL \$ PER USER          | \$364.00  | \$374.87  | \$463.20  | \$498.83  | \$578.78    |
|            | AVE ANNUAL \$ PER<br>ELIGIBLE   | \$49.75   | \$59.52   | \$46.24   | \$62.52   | \$85.21     |
| TOTAL      | ELIGIBLES                       | 7,511     | 9,095     | 9,993     | 10,411    | 10,592      |
|            | USERS                           | 1,941     | 2,330     | 2,141     | 2,302     | 2,564       |
|            | % USERS                         | 25.8%     | 25.6%     | 21.4%     | 22.1%     | 24.2%       |
|            | ANNUAL PAYMENTS                 | \$670,167 | \$796,662 | \$868,479 | \$945,727 | \$1,109,985 |
|            | AVE ANNUAL \$ PER USER          | \$345.27  | \$341.91  | \$405.64  | \$410.83  | \$432.91    |
|            | AVE ANNUAL \$ PER<br>ELIGIBLE   | \$89.22   | \$87.59   | \$86.91   | \$90.84   | \$104.79    |
|            | ncludes services paid through a |           |           | 1         | 1         |             |

NOTE: Includes services paid through early January 2019. Totals subject to change as claims are paid. ^ Client age for majority of year (age as of 12/31).

## TOTAL DENTAL CLIENTS AND PAYMENT BY CLIENT FISCAL YEAR AGE GROUP ^ AND RESIDENTIAL COUNTY FISCAL YEARS 2014-2018 DATES OF SERVICE EU 999-FYAGCNTY

ΥΑΚΙΜΑ

|            |                               | FY 2014      | FY 2015      | FY 2016      | FY 2017      | FY 2018      |
|------------|-------------------------------|--------------|--------------|--------------|--------------|--------------|
| CLIENT AGE |                               |              |              |              |              |              |
| 0-1        | ELIGIBLES                     | 8,863        | 9,052        | 9,153        | 8,762        | 8,397        |
|            | USERS                         | 4,178        | 4,170        | 4,286        | 4,236        | 4,171        |
|            | % USERS                       | 47.1%        | 46.1%        | 46.8%        | 48.3%        | 49.7%        |
|            | ANNUAL PAYMENTS               | \$1,360,159  | \$1,259,791  | \$1,208,298  | \$1,215,272  | \$1,196,390  |
|            | AVE ANNUAL \$ PER USER        | \$325.55     | \$302.11     | \$281.92     | \$286.89     | \$286.84     |
|            | AVE ANNUAL \$ PER<br>ELIGIBLE | \$153.46     | \$139.17     | \$132.01     | \$138.70     | \$142.48     |
| 2-5        | ELIGIBLES                     | 15,379       | 14,980       | 14,845       | 14,820       | 14,698       |
|            | USERS                         | 11,722       | 11,560       | 11,399       | 11,301       | 11,116       |
|            | % USERS                       | 76.2%        | 77.2%        | 76.8%        | 76.3%        | 75.6%        |
|            | ANNUAL PAYMENTS               | \$7,506,467  | \$7,022,602  | \$7,179,537  | \$6,693,350  | \$6,440,912  |
|            | AVE ANNUAL \$ PER USER        | \$640.37     | \$607.49     | \$629.84     | \$592.28     | \$579.43     |
|            | AVE ANNUAL \$ PER<br>ELIGIBLE | \$488.10     | \$468.80     | \$483.63     | \$451.64     | \$438.22     |
| 6-14       | ELIGIBLES                     | 31,934       | 32,328       | 33,183       | 33,553       | 33,643       |
|            | USERS                         | 24,527       | 25,086       | 25,977       | 25,954       | 26,003       |
| 1          | % USERS                       | 76.8%        | 77.6%        | 78.3%        | 77.4%        | 77.3%        |
|            | ANNUAL PAYMENTS               | \$13,195,931 | \$13,253,600 | \$13,458,659 | \$13,181,748 | \$13,805,154 |
|            | AVE ANNUAL \$ PER USER        | \$538.02     | \$528.33     | \$518.10     | \$507.89     | \$530.91     |
|            | AVE ANNUAL \$ PER<br>ELIGIBLE | \$413.23     | \$409.97     | \$405.59     | \$392.86     | \$410.34     |
| 15-17      | ELIGIBLES                     | 9,022        | 9,280        | 9,634        | 9,880        | 10,024       |
|            | USERS                         | 5,881        | 6,093        | 6,406        | 6,569        | 6,604        |
|            | % USERS                       | 65.2%        | 65.7%        | 66.5%        | 66.5%        | 65.9%        |
|            | ANNUAL PAYMENTS               | \$3,521,097  | \$3,492,812  | \$3,343,862  | \$3,299,569  | \$3,451,683  |
|            | AVE ANNUAL \$ PER USER        | \$598.72     | \$573.25     | \$521.99     | \$502.29     | \$522.67     |
|            | AVE ANNUAL \$ PER<br>ELIGIBLE | \$390.28     | \$376.38     | \$347.09     | \$333.96     | \$344.34     |
| 18-20      | ELIGIBLES                     | 6,665        | 7,459        | 7,778        | 7,859        | 7,903        |
|            | USERS                         | 2,604        | 3,164        | 3,296        | 3,275        | 3,375        |
|            | % USERS                       | 39.1%        | 42.4%        | 42.4%        | 41.7%        | 42.7%        |
|            | ANNUAL PAYMENTS               | \$1,289,385  | \$1,524,738  | \$1,467,066  | \$1,402,722  | \$1,530,205  |
|            | AVE ANNUAL \$ PER USER        | \$495.16     | \$481.90     | \$445.11     | \$428.31     | \$453.39     |
|            | AVE ANNUAL \$ PER<br>ELIGIBLE | \$193.46     | \$204.42     | \$188.62     | \$178.49     | \$193.62     |
| 21+        | ELIGIBLES                     | 43,325       | 52,928       | 55,524       | 55,588       | 54,863       |
|            | USERS                         | 8,918        | 14,462       | 14,932       | 14,919       | 14,761       |
|            | % USERS                       | 20.6%        | 27.3%        | 26.9%        | 26.8%        | 26.9%        |
|            | ANNUAL PAYMENTS               | \$4,161,802  | \$7,368,642  | \$7,456,295  | \$7,623,439  | \$7,565,867  |
|            | AVE ANNUAL \$ PER USER        | \$466.67     | \$509.52     | \$499.35     | \$510.99     | \$512.56     |
|            | AVE ANNUAL \$ PER<br>ELIGIBLE | \$96.06      | \$139.22     | \$134.29     | \$137.14     | \$137.90     |
| TOTAL      | ELIGIBLES                     | 115,188      | 126,027      | 130,117      | 130,462      | 129,528      |
|            | USERS                         | 57,830       | 64,535       | 66,296       | 66,254       | 66,030       |
|            | % USERS                       | 50.2%        | 51.2%        | 51.0%        | 50.8%        | 51.0%        |
|            | ANNUAL PAYMENTS               | \$31,034,843 | \$33,922,185 | \$34,113,717 | \$33,416,100 | \$33,990,210 |
|            | AVE ANNUAL \$ PER USER        | \$536.66     | \$525.64     | \$514.57     | \$504.36     | \$514.77     |
|            | AVE ANNUAL \$ PER<br>ELIGIBLE | \$269.43     | \$269.17     | \$262.18     | \$256.14     | \$262.42     |
|            |                               |              |              | 1            | 1            | 1            |

NOTE: Includes services paid through early January 2019. Totals subject to change as claims are paid. ^ Client age for majority of year (age as of 12/31).