

HCA Grant Solicitation for Pilot Health Record Banks

I. Timeline

Issue Date (Estimated): 5/1/08

Responses Due (Estimated): 6/30/08

Earliest Possible Start Date (Estimated): 8/1/08

Required Completion Date (Estimated): 5/31/09

II. Eligible Recipients

Non-profit organizations (NFP) based in Washington State (excluding educational institutions). A NFP may partner with for profit entity to complete the scope of the work.

III. Background

The key problems in implementing HRBs are 1) availability of data; 2) assuring usage by consumers and providers; 3) assuring trust; 4) developing a financial sustainability model.

In this solicitation, the focus is on providing availability of data and engaging efforts to encourage its use by consumers and providers. (Provide a vision of what success means – such as “consumers will have access to certain populated health information that they can work with and be able to present to their providers in order to engage them in a meaningful conversation and provide useful information to them”)

IV. Project Goals and Requirements

1. To create a mechanism for consumers in WA State to sign up for HRB accounts that contains copies of their health & medical records populated with at least medications or labs, and optionally, immunizations and/or Advance Directives, which they can share with providers and those they grant permissions. Including additional information is encouraged. The mechanism must support at least viewer and print capability, support at least one PHR, but also provide the capability for interfacing other PHRs and related applications.
2. The consumer health information must be printable in a format that can easily be given to providers at an encounter.
3. Plans for activating consumers in partnership with their providers must be included. (Provide examples of what this means to us)
4. To meet tight timelines, the applicant must already have available (either in-house or existing vendor applications to be purchased or licensed) all or nearly all the technology needed. Funding may be used to adapt, integrate and customize existing technology to meet project requirements.
5. Applicants will work with HCA and HIIAB to describe paths to how the project may be governed so as to assure public trust. Governance must include at a minimum representation from consumers and providers.
6. Applicants will work with HCA and HIIAB to describe paths to how their project could become financially sustainable. However, such sustainability is not expected during this pilot phase.
7. HRB operations must begin no later than 2/1/09 (six months from start date).
8. The applicant must describe in detail how the issues of security (to include authentication), integrity, availability, and backup of data will be addressed for initial and on-going system use.
9. The applicant must use appropriate standards for transmission of all data. Such standards will be designated by HCA in collaboration with awardees.

V. Letter of Intent (Required)

1. The applicant must submit a letter of intent by (ESTIMATED) 5/10/08

VI. Bidders Conference

HCA will hold a bidders conference [ESTIMATED 5/15/08]. Prospective applicants are required to attend in person or participate by phone.

VII. Proposal Content Guidelines

1. 25 (30) single-side pages maximum (excluding bios and appendices)
 - a. 8 ½ x 11 paper, 1 inch margins, 12 point type
2. Electronic submission in Microsoft Word or pdf format; attachments may be submitted in paper form (10 copies)

VIII. Evaluation Criteria

Proposals that do not meet the basic requirements will be rejected without review. The review criteria will be:

1. Extent of additional data elements (more credit for more than minimum) included in the HRB
2. Extent of plans for consumer activation in partnership with providers to encourage both groups to adopt and use the HRB (provide examples of what this means)
3. Extent of optional activities to help understand the issues of trust and financial sustainability
4. Meaningful and measurable project metrics that provide clear assessments of progress.
5. Quality and likelihood of success of the approach
6. Qualifications and experience of proposer
7. Scalability and generalizability of the project
8. HCA may or may not conduct site visits for some of the applicants as part of the evaluation procedure.

IX. Number and Size of Awards

Approximately \$2 million is available for these awards. It is anticipated that between two and four awards will be made with a maximum award of \$700,000.

X Post-award Requirements

1. Regular meetings with HCA, HIIAB, and other awardees to coordinate efforts, collaborate, and facilitate sharing of ideas and resources
2. Periodic assessment and reporting of progress metrics (proposed by applicant and accepted by HCA)

XI. Additional conditions

1. Organizations or consortia of organizations may submit only one proposal
2. Costs of proposal preparation must be borne by the applicant
3. HCA is not obligated to make any awards